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This document has been developed as an information resource. It is intended as a guide only and the application of its contents to specific situations will depend on the particular circumstances involved. While every care has been taken in its presentation, personnel who use this document to assist in evaluating compliance with International Financial Reporting Standards should have sufficient training and experience to do so. No person should act specifically on the basis of the material contained herein without considering and taking professional advice. "Grant Thornton" refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton International Ltd (GTIL) and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions. Neither Grant Thornton International Ltd, nor any of its personnel nor any of its member firms or their partners or employees, accept any responsibility for any errors this document might contain, whether caused by negligence or otherwise, or any loss, howsoever caused, incurred by any person as a result of utilising or otherwise placing any reliance upon it.

Introduction

Example Consolidated Financial Statements 2013

The preparation of financial statements in accordance with International Financial Reporting Standards (IFRSs) is challenging. The challenges have increased as a result of applying new Standards and Amendments published by the International Accounting Standards Board (IASB) that significantly impact both the presentation of the primary statements and the accompanying disclosures.

The member firms within Grant Thornton International Ltd (GTIL) – one of the world's leading organisations of independent assurance, tax and advisory firms – have extensive expertise in the application of IFRSs. Grant Thornton International Ltd, through its IFRS team, develops general guidance that supports its member firms' commitment to high quality, consistent application of IFRSs and is therefore pleased to share these insights by publishing 'Reporting under IFRSs – Example Consolidated Financial Statements 2013' (the 'Example Consolidated Financial Statements 2013', the Publication).

'Example Consolidated Financial Statements 2013' is based on the activities and results of Illustrative Corporation and subsidiaries (the Group) – a fictional consulting, service and retail entity that has been preparing IFRS financial statements for several years. The form and content of IFRS financial statements depend on the activities and transactions of each reporting entity.

Our objective in preparing 'Example Consolidated Financial Statements 2013' is to illustrate one possible approach to financial reporting by an entity engaging in transactions that are typical across a range of non-specialist sectors. However, as with any example, this illustration does not envisage every possible transaction and cannot therefore be regarded as comprehensive. Management is responsible for the fair presentation of financial statements and therefore may find other approaches more appropriate for its specific circumstances.

The Publication has been reviewed and updated to reflect changes in IFRSs that are effective for the year ending 31 December 2013. In particular, the Publication reflects the application of IFRS 10 'Consolidated Financial Statements', IFRS 11 'Joint Arrangements', IFRS 12 'Disclosure of Interests in Other Entities', IFRS 13 'Fair Value Measurement' and the revised version of IAS 19 'Employee Benefits'.

The Publication does not reflect the early adoption of any other changes in IFRSs that have been issued but are not yet effective. Additionally, no account has been taken of any new developments published after 31 July 2013.

Using the Publication

In some areas, alternative presentation is also illustrated in the Appendices. For further guidance on the Standards and Interpretations applied, reference is made to IFRS sources throughout the Publication on the left hand side of each page.

The Publication does not address any jurisdictional or regulatory requirements in areas such as management commentary, remuneration reporting or audit reporting. Most importantly, the use of the Publication is not a substitute for the use of a comprehensive and up to date disclosure checklist to ensure completeness of the disclosures in IFRS financial statements.

The Publication has been reviewed and updated to reflect changes effective for the year ending 31 December 2013. In particular, the Publication reflects application of IFRS 10, IFRS 11, IFRS 12, IFRS 13 and the revised version of IAS 19.

Grant Thornton International LtdAugust 2013

Example Consolidated Financial Statements: International Financial Reporting Standards (IFRSs)

Illustrative Corporation Group 31 December 2013



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Consolidated statement of financial position

| IAS 1.51(c) | Notes | | 31 Dec 2013 | 31 Dec 2012 | 1 Jan 2012 |
|---------------|--|----|----------------|----------------|---------------|
| | | | | (Restated) | (Restated) |
| IAS 1.51(d-e) | | | CU'000 | CU'000 | CU'000 |
| | Assets | | 12/21/17/16 | | |
| IAS 1.60/66 | Non-current | | | | |
| IAS 1.57 | Goodwill | 9 | 5,041 | 3,537 | 1,234 |
| IAS 1.54(c) | Other intangible assets | 10 | 17,424 | 13,841 | 10,664 |
| IAS 1.54(a) | Property, plant and equipment | 11 | 22,199 | 20,397 | 20,746 |
| IAS 1.54(e), | | | | | |
| IAS 28.38 | Investments accounted for using the equity method | 7 | 860 | 467 | 104 |
| IAS 1.54(b) | Investment property | 13 | 12,662 | 12,277 | 12,102 |
| IAS 1.54(d) | Other long-term financial assets | 14 | 3,765 | 3,880 | 4,327 |
| IAS 1.54(o), | | | | | |
| IAS 1.56 | Deferred tax assets | 15 | - | 901 | 852 |
| IAS 1.60 | Non-current assets | | 61,951 | 55,300 | 50,029 |
| IAS 1.60/66 | Current | | | | |
| IAS 1.54(g) | Inventories | 16 | 18,298 | 17,226 | 18,571 |
| IAS 1.54(h) | Trade and other receivables | 17 | 33,629 | 25,406 | 20,719 |
| | Derivative financial instruments | 14 | 582 | 212 | 490 |
| IAS 1.54(d) | Other short-term financial assets | 14 | 655 | 649 | 631 |
| IAS 1.54(n) | Current tax assets | | _ | 337 | _ |
| IAS 1.54(i) | Cash and cash equivalents | 18 | 34,729 | 11,197 | 9,987 |
| IAS 1.60 | Current assets | | 87,893 | 55,027 | 50,398 |
| | | | | | |
| IFRS 5.38, | Assets included in disposal group classified as held | 19 | 103 | 3,908 | <u>-</u> |
| IAS 1.54(j) | for sale | | | | |
| IAS 1.55 | Total assets | | 149,947 | 114,235 | 100,427 |

Guidance note:

Consolidated statement of financial position

The 'Example Consolidated Financial Statements 2013' use the terminology in IAS 1 'Presentation of Financial Statements' (IAS 1). However an entity may use other titles (eg 'balance sheet' instead of 'statement of financial position') for the primary financial statements (IAS 1.10). IFRS requires an entity to present, at a minimum, two statements of financial position (the current period and prior period).

IAS 1.10(f) and IAS 1.40A require an entity to present a statement of financial position as at the beginning of the preceding period (eg a third statement of financial position) if (i) it applies an accounting policy retrospectively, makes a retrospective restatement of items in its financial statements or reclassifies items in the financial statements and (ii) the retrospective application, retrospective restatement or the reclassification has a material effect on the information in the statement of financial position at the beginning of the preceding period.

IAS 1.40C states that an entity that presents a third statement of financial position at the beginning of the preceding period need not present related notes for that statement.

Even when a third statement of financial position is not required, an entity may still elect to include such a statement. This approach allows an entity to maintain a more consistent format and layout from one year to the next and may therefore save on design and printing costs.

The 'Example Consolidated Financial Statements 2013' include a third statement of financial position as of 1 January 2012 (the beginning of the preceding period) since the retrospective application of the new and revised IFRSs in 2013 has a material effect on that statement. See Notes 2 and 3. The amendments to IAS 1 made as part of 'Annual Improvements to IFRSs 2009-11 Cycle' clarified that a third statement of financial position is required only if retrospective changes have a material effect on that statement and also that notes to the third statement are not required.

The statement of financial position reflects the separate classification of current and non-current assets and liabilities. When presentation based on liquidity is reliable and more relevant, the entity instead presents assets and liabilities in order of liquidity (IAS 1.60). Whichever method is used, however, the entity shall disclose the amount expected to be recovered or settled after more than twelve months for each asset and liability line items that combine amounts expected to be recovered or settled within and after more than 12 months (IAS 1.61).

Consolidated statement of financial position

| NS 1.51 Clap Equity and liabilities Equity attributable to owners of the parent: ISS 1.54 Share permium 20 13,770 12,000 12,000 ISS 1.78 Share permium 20 19,645 3,050 3,050 ISS 1.78 Share permium 20 2,440 (657) 2,505 ISS 1.78 Equity attributable to owners of the parent 87,529 53,417 42,983 ISS 1.54 Total equity Share permium 87,529 53,417 42,983 ISS 1.54 Non-controlling interest 713 592 476 ISS 1.55 Total equity Share permium 87,529 53,417 42,983 ISS 1.54 Non-controlling interest 713 592 476 ISS 1.55 Total equity Share permium 87,529 53,417 42,983 ISS 1.54 Non-controlling interest 713 592 476 ISS 1.55 Pension and other employee obligations 21 10,386 13,642 8,932 ISS 1.54 Non-current ISS 1.55 Pension and other employee obligations 21 10,386 13,642 8,932 ISS 1.54 Non-current ISS 1.54 Non-current ISS 1.55 Deferred tax liabilities 23 4,060 4,459 4,765 4,765 A,765 | IAS 1.51(c) | | Notes | 31 Dec 2013 | 31 Dec 2012 | 1 Jan 2012 |
|--|----------------|--|-------|----------------|----------------|---------------|
| RS 1.57 Equity attributable to owners of the parent: | | | | | | (Restated) |
| RS 1.57 Equity attributable to owners of the parent: RS 1.54(r) Share capital 20 13,770 12,000 12,000 13,178(e) Share premium 20 19,645 3,050 3,050 13,178(e) Other components of equity 20 2,440 (657) 2,505 18S 1.54(r) Retained earnings 51,674 39,024 25,428 24,248 24,249 | IAS 1.51(d-e) | | | CU'000 | CU,000 | CU'000 |
| RS 1.54(r) Share capital Chemical Share Chemical | | Equity and liabilities | | | | |
| Name | IAS 1.57 | | | | | |
| National | | 보는 경기 시간 내용 내가 있는 것 같아. 나는 사람들이 없는 것 같아. | | | | |
| National Properties of equity 20 2,440 6657 2,508 1,541 2,5418 2,541 | | | | | | |
| Retained earnings Finance Fina | | | | | | |
| Equity attributable to owners of the parent 87,529 53,417 42,983 145 | | | 20 | | | |
| Non-controlling interest 713 592 476 181.55 1 | IAS 1.54(r) | | | 51,674 | 39,024 | |
| Name | | | | | | |
| Name | IAS 1.54(q) | | | | | |
| IAS 1.60/69 Non-current IAS 1.55 Pension and other employee obligations 21 10,386 13,642 8,932 IAS 1.54(m) Borrowings 14 21,000 21,265 21,405 IAS 1.54(k) Trade and other payables 23 4,060 4,459 4,765 IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 - - IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60/69 Non-current liabilities 39,373 40,866 36,702 IAS 1.54(l) Provisions 22 1,215 3,345 4,400 IAS 1.54(l) Provisions 22 1,215 3,345 4,400 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(m) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities | IAS 1.55 | Total equity | | 88,242 | 54,009 | 43,459 |
| IAS 1.55 Pension and other employee obligations 21 10,386 13,642 8,932 IAS 1.54(m) Borrowings 14 21,000 21,265 21,405 IAS 1.54(k) Trade and other payables 23 4,060 4,459 4,765 IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 - - IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60/69 Current 39,373 40,866 36,702 IAS 1.54(l) Provisions 22 1,215 3,345 4,400 IAS 1.55(l) Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(m) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 | | Liabilities | | | | |
| IAS 1.55 Pension and other employee obligations 21 10,386 13,642 8,932 IAS 1.54(m) Borrowings 14 21,000 21,265 21,405 IAS 1.54(k) Trade and other payables 23 4,060 4,459 4,765 IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 - - IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60/69 Current 39,373 40,866 36,702 IAS 1.54(l) Provisions 22 1,215 3,345 4,400 IAS 1.55(l) Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(m) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 | IAS 1.60/69 | Non-current | | | | |
| IAS 1.54(m) Borrowings 14 21,000 21,265 21,405 IAS 1.54(k) Trade and other payables 23 4,060 4,459 4,765 IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 — — IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60 Non-current liabilities 39,373 40,866 36,702 IAS 1.54(n) Provisions 22 1,215 3,345 4,400 IAS 1.55(n) Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(n) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 — 208 IAS 1.55(m) Derivative financial instruments 14 — 160 — IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.54(p) Indicate the complex of the complex of the complex of the complex of the complex | | Pension and other employee obligations | 21 | 10.386 | 13.642 | 8.932 |
| IAS 1.54(k) Trade and other payables 23 4,060 4,459 4,765 IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 — — IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60 Non-current liabilities 39,373 40,866 36,702 IAS 1.50(0) Current 39,373 40,866 36,702 IAS 1.54(l) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(n) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(m) Derivative financial instruments 14 — 160 — IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.50 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Liabilities included in disposal group classified as 19 — | IAS 1.54(m) | | 14 | | | |
| IAS 1.54(o)/56 Deferred tax liabilities 15 1,907 — — IAS 1.55 Other liabilities 24 2,020 1,500 1,600 IAS 1.60 Non-current liabilities 39,373 40,866 36,702 IAS 1.60/69 Current IAS 1.54(II) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(h) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 — 208 IAS 1.55(m) Derivative financial instruments 14 — 160 — IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.54(p) Liabilities included in disposal group classified as 19 — 449 — IAS 1.54(p) held for sale 6 | IAS 1.54(k) | | 23 | | | |
| IAS 1.55 IAS 1.60 Other liabilities 24 2,020 1,500 1,600 IAS 1.60 Non-current liabilities 39,373 40,866 36,702 IAS 1.60/69 Current Use 1.60/69 IAS 1.54(II) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(m) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - 208 IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Liabilities included in disposal group classified as 19 - 449 - 449 - 449 IAS 1.54(p) held for sale 61,705 60,226 56,968 | IAS 1.54(o)/56 | | 15 | | | _ |
| IAS 1.60 Non-current liabilities 39,373 40,866 36,702 IAS 1.60/69 Current IAS 1.54(II) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - 208 IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Liabilities included in disposal group classified as 19 - 449 - 449 held for sale - 449 - | | | 24 | | 1.500 | 1.600 |
| IAS 1.54(I) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Liabilities included in disposal group classified as IAS 1.54(p) 19 - 449 - IAS 1.54(p) held for sale 61,705 60,226 56,968 | IAS 1.60 | Non-current liabilities | | 39,373 | 40,866 | 36,702 |
| IAS 1.54(I) Provisions 22 1,215 3,345 4,400 IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Liabilities included in disposal group classified as IAS 1.54(p) 19 - 449 - IAS 1.54(p) held for sale 61,705 60,226 56,968 | 1001 60/60 | Command | | | | |
| IAS 1.55 Pension and other employee obligations 21 1,467 1,496 1,336 IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Iabilities included in disposal group classified as 19 - 449 - IAS 1.54(p) held for sale 61,705 60,226 56,968 | | | 22 | 1 215 | 2 245 | 4.400 |
| IAS 1.54(m) Borrowings 14 4,815 3,379 3,818 IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.55(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Iabilities included in disposal group classified as 19 - 449 - IAS 1.54(p) held for sale IAS 1.55 Total liabilities 60,226 56,968 | | | | | | |
| IAS 1.54(k) Trade and other payables 23 9,009 7,056 7,672 IAS 1.54(n) Current tax liabilities 3,068 - 208 IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Iabilities included in disposal group classified as Included inclu | | | | | | |
| IAS 1.54(n) Current tax liabilities 3,068 — 208 IAS 1.54(m) Derivative financial instruments 14 — 160 — IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Iabilities included in disposal group classified as IAS 1.54(p) 19 — 449 — IAS 1.54(p) held for sale 61,705 60,226 56,968 | | | | | | |
| IAS 1.54(m) Derivative financial instruments 14 - 160 - IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, Iabilities included in disposal group classified as IP - 449 - IAS 1.54(p) held for sale 61,705 60,226 56,968 | | | 23 | | 7,056 | |
| IAS 1.55 Other liabilities 24 2,758 3,475 2,832 IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, IAS 1.54(p) Liabilities included in disposal group classified as held for sale 19 - 449 - IAS 1.55 Total liabilities 61,705 60,226 56,968 | | | 1.4 | 3,068 | 100 | 208 |
| IAS 1.60 Current liabilities 22,332 18,911 20,266 IFRS 5.38, IAS 1.54(p) Liabilities included in disposal group classified as held for sale 19 - 449 - IAS 1.55 Total liabilities 61,705 60,226 56,968 | | | | 0.750 | | 0.000 |
| IFRS 5.38, Liabilities included in disposal group classified as 19 - 449 - held for sale IAS 1.55 Total liabilities 61,705 60,226 56,968 | | | | | | |
| IAS 1.54(p) held for sale IAS 1.55 Total liabilities 61,705 60,226 56,968 | IAS 1.60 | Current liabilities | | 22,332 | 18,911 | 20,266 |
| IAS 1.55 Total liabilities 61,705 60,226 56,968 | IFRS 5.38, | Liabilities included in disposal group classified as | 19 | _ | 449 | - |
| | IAS 1.54(p) | held for sale | | | | |
| IAS 1.55 Total equity and liabilities 149,947 114,235 100,427 | IAS 1.55 | Total liabilities | | 61,705 | 60,226 | 56,968 |
| | IAS 1.55 | Total equity and liabilities | | 149,947 | 114,235 | 100,427 |

Consolidated statement of profit or loss for the year ended 31 December

| IAS 1.51(c) | | Notes | 2013 | 2012 |
|-----------------|--|-------|-----------|------------|
| | | | | (Restated) |
| IAS 1.51(d-e) | | | CU'000 | CU'000 |
| IAS 1.82(a) | Revenue | 8 | 205,793 | 191,228 |
| IAS 1.85 | Other income | | 427 | 641 |
| IAS 1.85 | Changes in inventories | | (7,923) | (5,623) |
| IAS 1.85 | Costs of material | | (42,434) | (40,485) |
| IAS 1.85 | Employee benefits expense | 21 | (113,809) | (109,515) |
| IAS 1.85 | Change in fair value of investment property | 13 | 310 | 175 |
| IAS 1.85 | Depreciation, amortisation and impairment of | | | |
| | non-financial assets | | (7,932) | (6,051) |
| IAS 1.85 | Other expenses | | (12,878) | (11,276) |
| | Operating profit | | 21,554 | 19,094 |
| IAS 1.82(c) | Share of profit from equity accounted investment | s 7 | 391 | 141 |
| IAS 1.82(b) | Finance costs | 25 | (1,490) | (1,876) |
| IAS 1.85 | Finance income | 25 | 994 | 793 |
| IAS 1.85 | Other financial items | 26 | 943 | 1,182 |
| | Profit before tax | | 22,392 | 19,334 |
| IAS 1.82(d) | Tax expense | 27 | (6,910) | (5,763) |
| | Profit for the year from continuing operation | ıs | 15,482 | 13,571 |
| IAS 1.82(ea) | Loss for the year from discontinued operations | 19 | (9) | (325) |
| IAS 1.81A(a) | Profit for the year | | 15,473 | 13,246 |
| | Profit for the year attributable to: | | | |
| IAS 1.81B(a)(i) | Non-controlling interest | | 121 | 116 |
| | Owners of the parent | | 15,352 | 13,130 |
| (20)(10) | | | 15,473 | 13,246 |

| | | | A COLUMN TO A STATE OF THE STAT | |
|------------|---|----|--|--------|
| | | | CU | CU |
| | Earnings per share | 28 | | |
| IAS 33.67A | Basic earnings per share | | | |
| IAS 33.66 | - Earnings from continuing operations | | 1.22 | 1.14 |
| IAS 33.68A | Loss from discontinued operations | | (0.00) | (0.03) |
| IAS 33.66 | – Total | | 1.22 | 1.11 |
| | | | | |
| IAS 33.67A | Diluted earnings per share | | | |
| IAS 33.66 | - Earnings from continuing operations | | 1.22 | 1.14 |
| IAS 33.68A | Loss from discontinued operations | | (0.00) | (0.03) |
| IAS 33.66 | – Total | | 1.22 | 1.11 |

Consolidated statement of profit or loss

IAS 1 permits an entity to present a statement of profit or loss and comprehensive income as:

- a single statement with profit or loss and other comprehensive income presented in two sections, or
- two statements: a separate statement of profit or loss and a separate statement of comprehensive income. If so, the separate statement of profit or loss shall immediately precede the statement presenting comprehensive income, which shall begin with profit

This Publication illustrates a statement of profit or loss and comprehensive income in two statements. A single statement presentation is shown in Appendix B.

This statement of profit or loss format illustrates an example of the nature of expense method. See Appendix A for a format illustrating the function of expense or cost of sales method.

This statement of profit or loss presents an operating profit subtotal, which is commonly seen but is not required or defined in IFRS. Where this subtotal is provided, the figure disclosed should include items that would normally be considered to be operating. It is inappropriate to exclude items clearly related to operations (eg inventory write-downs and restructuring and relocation expenses) on the basis that they do not occur regularly or are unusual in amount (IAS 1.BC56).

This statement of profit or loss includes an amount representing the entity's share of profit from equity accounted investments. This amount represents profit after tax and non-controlling interest in those investments (as indicated in the Illustrative Financial Statement Structure in IAS 1).

Consolidated statement of comprehensive income for the year ended 31 December

| IAS 1.51(c) | | Notes | 2013 | 2012 |
|------------------|--|--------------|------------|----------------|
| | | | | (Restated) |
| IAS 1.51(d-e) | | | CU'000 | CU'000 |
| IAS 1.81A | Profit for the year | | 15,473 | 13,246 |
| | Other comprehensive income: | | | |
| IAS 1.82A(a) | Items that will not be reclassified subsequen | ntly to prof | it or loss | |
| IAS 16.77(f) | Revaluation of land | 11 | 303 | - |
| IAS 19.120(c) | Remeasurement of net defined benefit liability | 21 | 3,830 | (3,541) |
| IAS 1.90/91(b) | Income tax relating to items not reclassified | 15 | (1,240) | 1,062 |
| IAS 1.82A(b) | Items that will be reclassified subsequently | to profit or | loss | |
| | Cash flow hedging | 14 | | |
| IFRS 7.23(c-d) | - current year gains (losses) | | 367 | (47) |
| IAS 1.92 | reclassification to profit or loss | | 260 | (425) |
| | Available-for-sale financial assets | 14 | | |
| IFRS 7.20(a)(ii) | - current year gains | | 113 | 35 |
| IAS 1.92 | - reclassification to profit or loss | | (50) | - : |
| IAS 21.52(b) | Exchange differences on translating foreign oper | rations | (664) | (341) |
| IAS 1.82A | Share of other comprehensive income of equity | | | |
| | accounted investments | 7 | 5 | = |
| IAS 1.92 | reclassification to profit or loss | | (3) | - |
| | Income tax relating to items that will be reclassif | ied 15 | 176 | 95 |
| IAS 1.81A | Other comprehensive income for the year, I | net of tax | 3,097 | (3,162) |
| IAS 1.81A | Total comprehensive income for the year | | 18,570 | 10,084 |
| | Total comprehensive income for the year at | tributable | to: | |
| IAS 1.81B(b)(i) | Non-controlling interest | | 121 | 116 |
| IAS 1.81B(b)(ii) | Owners of the parent | | 18,449 | 9,968 |
| | | | 18,570 | 10,084 |

Guidance note:

Consolidated statement of comprehensive income IAS 1 requires the entity to disclose reclassification adjustments and related tax effects relating to components of other comprehensive income. In this example, the entity presents reclassification adjustments and current year gains and losses relating to other comprehensive income on the face of the statement of comprehensive income (IAS 1.92). An entity may instead present reclassification adjustments in the notes, in which case the components of other comprehensive income are presented after any related reclassification adjustments (IAS 1.94).

IAS 1.82A requires items to be grouped into those that will not be reclassified subsequently to profit or loss and those that will be reclassified subsequently to profit or loss when specific conditions are met.

IAS 1.90 permits a choice for disclosure of the amount of income tax relating to each component of other comprehensive income. In this example the entity presents components of other comprehensive income before tax with one amount shown for the aggregate amount of income tax relating to all components of other comprehensive income (IAS 1.91(b)). When an entity selects alternative (b) of IAS 1.91, it shall allocate the tax between the items that might be reclassified subsequently to the profit or loss section and those that will not be reclassified subsequently to the profit or loss section (IAS 1.91).

Alternatively, the entity may present each component of other comprehensive income net of related tax effects, IAS 1.91(a).

If the tax effect of each component of other comprehensive income is not presented on the face of the statement, it is presented in the notes (see Note 20.3).

Consolidated statement of changes in equity for the year ended 31 December

| | N | otes | Share capital | Share premium | Other components | Retained earnings | Total attributable | Non- controlling | Total equity |
|-------------------|---|------|------------------|---------------|------------------|-------------------|-----------------------|---------------------|-----------------|
| | | | | | of equity | | to owners | interest | |
| IAC 1 E1/d a) | | | CU'000 | CU'000 | CU'000 | CU'000 | of parent CU'000 | CU'000 | CHIOOO |
| IAS 1.51(d-e) | Balance at 1 January 2013 | | 12,000 | 3,050 | (657) | 39,024 | 53,417 | | 54,009 |
| IAS 1.100(u) | Dividends | | 12,000 | 3,030 | (657) | (3,000) | (3,000) | 392 | (3,000) |
| | | 20 | 270 | 1 //15 | | (3,000) | | | 1,685 |
| | Issue of share capital under share-based payment | 21 | | 1,415 | | 298 | 1,685 298 | | 298 |
| | Employee share-based payment options Issue of share capital | 20 | 1,500 | 15,180 | | 290 | 16,680 | | 16,680 |
| IAC 1 106(dV:::) | Transactions with owners | 20 | 1,770 | | | (2,702) | <u> </u> | | <u> </u> |
| IAS 1.100(U)(III) | Transactions with owners | | 1,770 | 16,595 | | (2,702) | 15,663 | | 15,663 |
| IAS 1.106(d)(i) | Profit for the year | | _ | = | - | 15,352 | 15,352 | 121 | 15,473 |
| IAS 1.106(d)(ii), | | | | | | | | | |
| IAS 1.106A | Other comprehensive income | 20 | = | = | 3,097 | _ | 3,097 | - | 3,097 |
| IAS 1.106(a) | Total comprehensive income for the year | | - | <u> </u> | 3,097 | 15,352 | 18,449 | 121 | 18,570 |
| IAS 1.106(d) | Balance at 31 December 2013 | | 13,770 | 19,645 | 2,440 | 51,674 | 87,529 | 713 | 88,242 |
| | | | | | | | | | |
| IAS 1.106(d) | Balance at 1 January 2012 | | 12,000 | 3,050 | 888 | 26,128 | 42,066 | 476 | 42,542 |
| IAS 1.106(b) | Effect of IAS 19 | | _ | - · | 1,617 | (700) | 917 | | 917 |
| IAS 1.106(d) | Balance at 1 January 2012 (Restated) | | 12,000 | 3,050 | 2,505 | 25,428 | 42,983 | 476 | 43,459 |
| | Employee share-based payment options | 21 | - | - | - | 466 | 466 | - | 466 |
| IAS 1.106(d)(iii) | Transactions with owners | | - | - | <u> </u> | 466 | 466 | | 466 |
| IAS 1 106(d)(i) | Profit for the year | | _ | _ | | 13,130 | 13,130 | 116 | 13,246 |
| IAS 1.106(d)(ii), | | | | | | 10,100 | 10,100 | | 10,2.0 |
| IAS 1.106(A), | Other comprehensive income | 20 | _ | _ | (3,162) | | (3,162) | _ | (3,162) |
| | Total comprehensive income for the year | | | | (3,162) | 13,130 | 9,968 | 116 | 10,084 |
| | Balance at 31 December 2012 (Restated) | | 12.000 | 3.050 | (657) | 39.024 | 53,417 | | 54,009 |
| | | | , | -,,,,, | (00) | , | | | |

Guidance note:

Consolidated statement of changes in equity

IAS 1.106 provides a list of items to be presented on the face of the statement of changes in equity. Entities may present the required reconciliations for each component of other comprehensive income either (1) in the statement of changes in equity or (2) in the notes to the financial statements (IAS 1.106(d)(ii) and IAS 1.106A).

The Publication presents the reconciliations for each component of other comprehensive income in the notes to the financial statements (see Note 20.3). This reduces duplicated disclosures and presents more clearly the overall changes in equity.

IFRS 2 'Share-based Payment' requires an entity to recognise equitysettled share-based payment transactions as changes in equity but does not specify how this is presented, eg in a separate reserve within equity or within retained earnings. In our view, either approach is allowed under IFRSs (although this may be subject to local regulations in some jurisdictions). In the Publication, the changes in equity are credited to retained earnings.

Consolidated statement of cash flows for the year ended 31 December

| IAS 1.51(d-e) | | | | 2012 |
|---------------|--|-----------|----------|---|
| | | | CU'000 | (Restated) CU'000 |
| IAS 7.10 | Operating activities | 1 7 1 2 1 | | 7 7 5 5 5 5 F F F F F F F F F F F F F F |
| | Profit before tax | | 22,392 | 19,334 |
| | Non-cash flow adjustments | 29 | 8,818 | 9,104 |
| | Contributions to defined benefit plans | | (1,186) | (1,273) |
| | Net changes in working capital | 29 | (2,018) | (2,094) |
| | Settling of derivative financial instruments | | (33) | 716 |
| | Acquisition costs, expensed to profit or loss | 5 | (223) | (76) |
| IAS 7.35 | Taxes paid | | (1,761) | (5,568) |
| | Net cash from continuing operations | | 25,989 | 20,143 |
| IFRS 5.33(c) | Net cash from (used in) discontinued operations | 19 | (22) | 811 |
| | Net cash from operating activities | | 25,967 | 20,954 |
| IAS 7.10 | Investing activities | | | |
| | Purchase of property, plant and equipment | | (76) | (3,281) |
| | Proceeds from disposals of property, plant and e | equipment | 86 | |
| | Purchase of other intangible assets | | (3,666) | (3,235) |
| | Proceeds from disposals of other intangible asse | ets | 924 | _ |
| IAS 7.39 | Acquisition of subsidiaries, net of cash | 5 | (15,491) | (12,075) |
| IAS 7.39 | Proceeds from sale of subsidiaries, net of cash | | 3,117 | |
| | Proceeds from disposals and redemptions of | | | |
| | non-derivative financial assets | | 228 | 132 |
| IAS 7.31 | Interest received | 25 | 752 | 447 |
| IAS 7.31 | Dividends received | 25 | 62 | 21 |
| IAS 7.35 | Taxes paid | | (467) | (140) |
| | Net cash used in investing activities | | (14,531) | (18,131) |
| IAS 7.10 | Financing activities | | | |
| | Proceeds from borrowings | | 1,441 | - |
| | Repayment of borrowings | | (3,778) | (649) |
| | Proceeds from issue of share capital | | 18,365 | _ |
| IAS 7.31 | Interest paid | 25 | (1,015) | (985) |
| IAS 7.31 | Dividends paid | 28 | (3,000) | |
| | Net cash from (used in) financing activities | | 12,013 | (1,634) |
| IAS 7.45 | Net change in cash and cash equivalents | | 23,449 | 1,189 |
| | Cash and cash equivalents, beginning of year | | 11,219 | 9,987 |
| IAS 7.28 | Exchange differences on cash and cash equivale | nts | 61 | 43 |
| | | | 34,729 | 11,219 |
| | - included in disposal group | 19 | | (22) |
| IAS 7.45 | Cash and cash equivalents, end of year | 18 | 34,729 | 11,197 |

Guidance note:

Consolidated statement of cash flows

This format illustrates the indirect method of determining operating cash flows (IAS 7.18(b)). An entity may also determine the operating cash flows using the direct method (IAS 7.18(a)).

Notes to the consolidated financial statements

1. Nature of operations

IAS 1.51(a) IAS 1.138(b) The principal activities of Illustrative Corporation and subsidiaries (the Group) include consulting on, servicing and sale of customised IT and telecommunications systems. These activities are grouped into the following service lines:

- consulting focused on the design and sale of phone and intranet based in-house applications; customisation and integration of IT and telecommunication systems
- service provides after-sale service and maintenance of IT and telecommunication systems
- retail involved in the on-line sales of hardware and software products of the Group's business partners.

2. General information and statement of compliance with IFRSs

IAS 1.138(a) IAS 1.138(c)

Illustrative Corporation Ltd (Illustrative Corporation), the Group's ultimate parent company, is a limited liability company incorporated and domiciled in Euroland. Its registered office and principal place of business is 149 Great Place, 40237 Greatville, Euroland. Illustrative Corporation's shares are listed on the Greatstocks Stock Exchange.

IAS 1.16 IAS 1.51(b) The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

IAS 1.51(c)

The consolidated financial statements for the year ended 31 December 2013 (including comparatives) were approved and authorised for issue by the board of directors on 8 March 2014 (see Note 36). Under the Security Regulations Act of Euroland, amendments to the financial statements are not permitted after approval.

IAS 1.10(f) requires an entity to present additional statement of financial position as at the beginning of the preceding period when an entity:

- applies an accounting policy retrospectively, makes a retrospective restatement of items in its financial statements or when it reclassifies items in its financial statements, and
- the retrospective application, retrospective restatement or the reclassification has a material
 effect on the information in the statement of financial position at the beginning of the
 preceding period.

Related notes to the additional statement of financial position are not required.

The retrospective application of certain new and revised IFRSs (see Note 3 below) in 2013 has a material effect on the consolidated statement of financial position as at 1 January 2012. Therefore, the Group presents a third statement of financial position as at 1 January 2012 without related notes except for the disclosures required by IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors'.

Guidance note: Notes to the consolidated financial statements

The example notes to the Example financial statements only include disclosures that are relevant to the fictitious entity - Illustrative Corporation and subsidiaries. IFRS may require additional disclosures in other situations. The disclosures should be tailored in all cases to reflect the entity's specific facts and circumstances, based on a comprehensive and up to date disclosure checklist.

3. Changes in accounting policies

3.1 New and revised standards that are effective for annual periods beginning on or after 1 January 2013

IAS 8.28(a)(d) A number of new and revised standards are effective for annual periods beginning on or after 1 January 2013. Information on these new standards is presented below.

IFRS 10 'Consolidated Financial Statements' (IFRS 10)

IFRS 10 supersedes IAS 27 'Consolidated and Separate Financial Statements' (IAS 27) and SIC 12 'Consolidation-Special Purpose Entities'. IFRS 10 revises the definition of control and provides extensive new guidance on its application. These new requirements have the potential to affect which of the Group's investees are considered to be subsidiaries and therefore to change the scope of consolidation. The requirements on consolidation procedures, accounting for changes in non-controlling interests and accounting for loss of control of a subsidiary are unchanged.

Management has reviewed its control assessments in accordance with IFRS 10 and has concluded that there is no effect on the classification (as subsidiaries or otherwise) of any of the Group's investees held during the period or comparative periods covered by these financial statements.

IFRS 11 'Joint Arrangements' (IFRS 11)

IFRS 11 supersedes IAS 31 'Interests in Joint Ventures' (IAS 31) and SIC 13 'Jointly Controlled Entities- Non-Monetary-Contributions by Venturers'. IFRS 11 revises the categories of joint arrangement, and the criteria for classification into the categories, with the objective of more closely aligning the accounting with the investor's rights and obligations relating to the arrangement. In addition, IAS 31's option of using proportionate consolidation for arrangements classified as jointly controlled entities under that Standard has been eliminated. IFRS 11 now requires the use of the equity method for arrangements classified as joint ventures (as for investments in associates).

The Group's only joint arrangement within the scope of IFRS 11 is its 50% investment in Halftime Ltd (Halftime), which was accounted for using the proportionate consolidation method under IAS 31.

Management has reviewed the classification of Halftime in accordance with IFRS 11 and has concluded that it is a joint venture. IFRS 11 requires the use of equity accounting for joint ventures.

IFRS 11 has been applied retrospectively in accordance with the transitional provisions set out in IFRS 11. Consequently, the investment in Halftime has been restated by aggregating the carrying amounts of the assets and the liabilities that the Group had previously proportionately consolidated with effect from 1 January 2012. The Group has assessed the carrying amount of the investment for impairment as at 1 January 2012 and has concluded that no impairment loss is required.

The effects on the statements of financial position at 1 January 2012 and 31 December 2012 are:

IAS 8.28(f) IFRS 11.C1B

| | 31 Dec 2012 CU'000 | 1 Jan 2012 CU'000 |
|---|-----------------------|----------------------|
| Increase in investments accounted for using the equity method | 222 | 93 |
| Increase in: | | |
| Current tax assets | 29 | - |
| Decrease in: | | |
| Property, plant and equipment | (250) | (260) |
| Inventories | (150) | (100) |
| Cash and cash equivalents | (40) | (20) |
| Trade and other payables | 40 | 30 |
| Trade and other payables – non-current | 149 | 237 |
| Current tax liabilities | | 20 |
| Change in net assets | - | _ |

Guidance note:
Changes in
accounting policies
The discussion of the
initial application of
IFRSs needs to be
disclosed only in the
first financial statements
after the new or revised
standards have been
adopted by the entity.

The effects on the statement of comprehensive income for the year ended 31 December 2012:

| | Year to 31 Dec 2012 CU'000 |
|---|-------------------------------|
| Increase in share of profit from equity accounted investments | 129 |
| Decrease in: | |
| Revenue | (365) |
| Changes in inventories | (50) |
| Costs of material | 140 |
| Employee benefits expense | 74 |
| Depreciation, amortisation and impairment of non-financial assets | 10 |
| Other expenses | 33 |
| Tax expense | 29 |
| Change in profit for the year | _ |

The application of IFRS 11 did not have a material impact on the statement of cash flows and on the earnings per share for the year ended 31 December 2012.

IFRS 12 'Disclosure of Interests in Other Entities' (IFRS 12)

IFRS 12 integrates and makes consistent the disclosure requirements for various types of investments, including unconsolidated structured entities. It introduces new disclosure requirements about the risks to which an entity is exposed from its involvement with structured entities. Notes 6 and 7 illustrate the application of IFRS 12 in the current year.

Consequential amendments to IAS 27 'Separate Financial Statements' (IAS 27) and IAS 28 'Investments in Associates and Joint Ventures' (IAS 28)

IAS 27 now only addresses separate financial statements. IAS 28 brings investments in joint ventures into its scope. However, IAS 28's equity accounting methodology remains unchanged.

IFRS 13 'Fair Value Measurement' (IFRS 13)

IFRS 13 clarifies the definition of fair value and provides related guidance and enhanced disclosures about fair value measurements. It does not affect which items are required to be fair-valued. The scope of IFRS 13 is broad and it applies for both financial and non-financial items for which other IFRSs require or permit fair value measurements or disclosures about fair value measurements except in certain circumstances.

IFRS 13 applies prospectively for annual periods beginning on or after 1 January 2013. Its disclosure requirements need not be applied to comparative information in the first year of application. The Group has however included as comparative information the IFRS 13 disclosures that were required previously by IFRS 7 'Financial Instruments: Disclosures'.

The Group has applied IFRS 13 for the first time in the current year, see Notes 14 and 33.

Amendments to IAS 19 'Employee Benefits' (IAS 19)

The 2011 amendments to IAS 19 made a number of changes to the accounting for employee benefits, the most significant relating to defined benefit plans. The amendments:

- eliminate the 'corridor method' and requires the recognition of remeasurements (including actuarial gains and losses) arising in the reporting period in other comprehensive income
- change the measurement and presentation of certain components of the defined benefit
 cost. The net amount in profit or loss is affected by the removal of the expected return on
 plan assets and interest cost components and their replacement by a net interest expense or
 income based on the net defined benefit asset or liability
- enhance disclosures, including more information about the characteristics of defined benefit plans and related risks.

IAS 19 has been applied retrospectively in accordance with its transitional provisions. Consequently, the Group has restated its reported results throughout the comparative periods presented and reported the cumulative effect as at 1 January 2012 as an adjustment to opening equity.

The effects of the application of IAS 19 on the statements of financial position at 1 January 2012 and 31 December 2012 are:

IAS 8.28(f)

| | Pension and other | Deferred | Equity | |
|---------------------------------------|----------------------|------------|--------|--|
| | employee obligations | tax assets | | |
| | CU'000 | CU'000 | CU'000 | |
| Balance as reported at 1 January 2012 | (11,298) | 1,245 | 42,542 | |
| Effect of IAS 19 | 1,310 | (393) | 917 | |
| Restated balance at 1 January 2012 | (9,988) | 852 | 43,459 | |

| | Pension and other employee obligations | Deferred tax assets | Equity |
|---|--|---------------------|---------|
| | CU'000 | CU'000 | CU'000 |
| Balance as reported at 31 December 2012 | (12,005) | 52 | 55,990 |
| Effect of IAS 19: | | | |
| - brought forward | 1,310 | (393) | 917 |
| - total comprehensive income for the year | (4,140) | 1,242 | (2,898) |
| Restated balance at 31 December 2012 | (14,835) | 901 | 54,009 |

The effects of the application of IAS 19 on the statement of financial position at 31 December 2013 are:

| | 31 Dec 2013 |
|--|-------------|
| | CU'000 |
| Decrease in pension and other employee obligations | 3,668 |
| Increase in deferred tax liability | (1,100) |
| Increase in equity | 2,568 |

The effects of the application of IAS 19 on the statement of comprehensive income for the year ended 31 December 2012 and 31 December 2013 are:

| | Year to | Year to |
|---|-------------|-------------|
| | 31 Dec 2013 | 31 Dec 2012 |
| | Cn,000 | CU'000 |
| Decrease in employee benefits expense | 300 | 600 |
| Decrease in finance costs | 1,983 | 1,218 |
| Decrease in other financial items | (2,445) | (2,417) |
| Decrease in tax expense | 49 | 180 |
| Decrease in profit for the year | (113) | (419) |
| Decrease in profit for the year attributable to: | | |
| Non-controlling interest | _ | _ |
| Owners of the parent | (113) | (419) |
| | (113) | (419) |
| Decrease in profit for the year | (113) | (419) |
| Other comprehensive income: | | |
| Increase (decrease) in gain on remeasurement of net defined benefit liability | 3,830 | (3,541) |
| Decrease (increase) in income tax relating to items not reclassified | (1,149) | 1,062 |
| Increase (decrease) in other comprehensive income | 2,681 | (2,479) |
| Increase (decrease) in total comprehensive income | 2,568 | (2,898) |
| Increase (decrease) in total comprehensive income for the year attribut | able to: | |
| Non-controlling interest | _ | _ |
| Owners of the parent | 2,568 | (2,898) |
| | 2,568 | (2,898) |

The application of IAS 19 did not have a material impact on the statement of cash flows and on the earnings per share for the year ended 31 December 2012 and 31 December 2013.

3.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group

IAS 8.30 IAS 8.31

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Group.

Management anticipates that all of the relevant pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Group's financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Group's financial statements.

IFRS 9 'Financial Instruments' (IFRS 9)

The IASB aims to replace IAS 39 'Financial Instruments: Recognition and Measurement' (IAS 39) in its entirety with IFRS 9. To date, the chapters dealing with recognition, classification, measurement and derecognition of financial assets and liabilities have been issued. These chapters are effective for annual periods beginning on or after 1 January 2015. Chapters dealing with impairment methodology and hedge accounting are still being developed. Further, in November 2011, the IASB tentatively decided to consider making limited modifications to IFRS 9's financial asset classification model to address application issues. The Group's management have yet to assess the impact of this new standard on the Group's consolidated financial statements. Management does not expect to implement IFRS 9 until it has been completed and its overall impact can be assessed.

'Investment Entities - Amendments to IFRS 10, IFRS 12 and IAS 27'

The Amendments define the term 'investment entity', provide supporting guidance and require investment entities to measure investments in the form of controlling interests in another entity at fair value through profit or loss.

Management does not anticipate a material impact on the Group's consolidated financial statements.

Summary of accounting policies

IAS 1.114(b) 4.1 Overall considerations

IAS 1.117

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

4.2 Basis of consolidation

IFRS 10.6

IAS 1.117(a) The Group financial statements consolidate those of the parent company and all of its IAS 1.117(b) subsidiaries as of 31 December 2013. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to IFRS 10.892 affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of 31 December.

IAS 1.51(c) IFRS 10.B86

(c)

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

IFRS 10.B88

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable.

IFRS 10.22

Non-controlling interests, presented as part of equity, represent the portion of a IFRS 10.B94 subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

4.3 Business combinations

IAS 1.117(b)

AS 1.117(a) The Group applies the acquisition method in accounting for business combinations. The consideration transferred by the Group to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Group, which includes the fair value of any asset or liability arising from a contingent consideration arrangement. Acquisition costs are expensed as incurred.

> The Group recognises identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognised in the acquiree's financial statements prior to the acquisition. Assets acquired and liabilities assumed are generally measured at their acquisition-date fair values.

Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of a) fair value of consideration transferred, b) the recognised amount of any non-controlling interest in the acquiree and c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of identifiable net assets. If the fair values of identifiable net assets exceed the sum calculated above, the excess amount (ie gain on a bargain purchase) is recognised in profit or loss immediately.

4.4 Investments in associates and joint ventures

IAS 28.3

Associates are those entities over which the Group is able to exert significant influence but which are not subsidiaries.

IFRS 11.16

A joint venture is an arrangement that the Group controls jointly with one or more other investors, and over which the Group has rights to a share of the arrangement's net assets rather than direct rights to underlying assets and obligations for underlying liabilities.

IAS 28.10 IFRS 11.24 Investments in associates and joint ventures are accounted for using the equity method.

Any goodwill or fair value adjustment attributable to the Group's share in the associate or joint venture is not recognised separately and is included in the amount recognised as investment.

The carrying amount of the investment in associates and joint ventures is increased or decreased to recognise the Group's share of the profit or loss and other comprehensive income of the associate and joint venture, adjusted where necessary to ensure consistency with the accounting policies of the Group.

Unrealised gains and losses on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in those entities. Where unrealised losses are eliminated, the underlying asset is also tested for impairment.

4.5 Foreign currency translation

Functional and presentation currency

IAS 1.51(d)

IAS 21.53

The consolidated financial statements are presented in currency CU, which is also the functional currency of the parent company.

Foreign currency transactions and balances

AS 1.117(a) Foreign currency transactions are translated into the functional currency of the respective IAS 1.117(b) Group entity, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at year-end exchange rates are recognised in profit or loss.

> Non-monetary items are not retranslated at year-end and are measured at historical cost (translated using the exchange rates at the transaction date), except for non-monetary items measured at fair value which are translated using the exchange rates at the date when fair value was determined.

Foreign operations

IAS 21.47 IAS 21.48 In the Group's financial statements, all assets, liabilities and transactions of Group entities with a functional currency other than the CU are translated into CU upon consolidation. The functional currency of the entities in the Group has remained unchanged during the reporting period.

On consolidation, assets and liabilities have been translated into CU at the closing rate at the reporting date. Goodwill and fair value adjustments arising on the acquisition of a foreign entity have been treated as assets and liabilities of the foreign entity and translated into CU at the closing rate. Income and expenses have been translated into CU at the average rate over the reporting period. Exchange differences are charged or credited to other comprehensive income and recognised in the currency translation reserve in equity. On disposal of a foreign operation, the related cumulative translation differences recognised in equity are reclassified to profit or loss and are recognised as part of the gain or loss on disposal.

Guidance note: Foreign operations Note that the use of average rates is appropriate only if rates do not fluctuate significantly (IAS 21.40).

4.6 Segment reporting

IFRS 8.22(a) IFRS 8.22(b)

The Group has three operating segments: consulting, service and retail segments. In identifying these operating segments, management generally follows the Group's service lines representing its main products and services (see Note 1).

IFRS 8.27(a)

Each of these operating segments is managed separately as each requires different technologies, marketing approaches and other resources. All inter-segment transfers are carried out at arm's length prices.

IFRS 8.27(b-d)

For management purposes, the Group uses the same measurement policies as those used in its financial statements, except for certain items not included in determining the operating profit of the operating segments, as follows:

- post-employment benefit expenses
- share-based payment expenses
- research costs relating to new business activities
- revenue, costs and fair value gains from investment property.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment. This primarily applies to the Group's headquarters and the Illustrative Research Lab in Greatville.

4.7 Revenue

IAS 18.35(a) Revenue arises from the sale of goods and the rendering of services. It is measured at the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts.

> The Group often enters into sales transactions involving a range of the Group's products and services, for example for the delivery of hardware, software and related after-sales service. The Group applies the revenue recognition criteria set out below to each separately identifiable component of the sales transaction. The consideration received from these multiple-component transactions is allocated to each separately identifiable component in proportion to its relative fair value.

IAS 1.117(b) Sale of goods (hardware or software)

Sale of goods is recognised when the Group has transferred to the buyer the significant risks and rewards of ownership, generally when the customer has taken undisputed delivery of the goods.

Revenue from the sale of goods with no significant service obligation is recognised on delivery. Where significant tailoring, modification or integration is required, revenue is recognised in the same way as construction contracts for telecommunication systems described below.

When goods are sold together with customer loyalty incentives, the consideration receivable is allocated between the sale of goods and sale of incentives based on their fair values. Revenue from sale of incentives is recognised when they are redeemed by customers in exchange for products supplied by the Group.

IAS 1.117(b) Rendering of services

The Group generates revenues from after-sales service and maintenance, consulting and construction contracts for telecommunication systems. Consideration received for these services is initially deferred, included in other liabilities and is recognised as revenue in the period when the service is performed.

In recognising after-sales service and maintenance revenues, the Group considers the nature of the services and the customer's use of the related products, based on historical experience. Revenue from consulting services is recognised when the services are provided by reference to the contract's stage of completion at the reporting date in the same way as construction contracts for telecommunication systems described below.

The Group also earns rental income from operating leases of its investment properties (see Note 13). Rental income is recognised on a straight-line basis over the term of the lease.

IAS 1.117(b) Construction contracts for telecommunication systems

Construction contracts for telecommunication systems specify a fixed price for the development and installation of IT and telecommunication systems.

IAS 11.39(b)

When the outcome can be assessed reliably, contract revenue and associated costs are AS 18.35(a) recognised by reference to the stage of completion of the contract activity at the reporting date. Revenue is measured at the fair value of consideration received or receivable in relation to that activity.

> When the Group cannot measure the outcome of a contract reliably, revenue is recognised only to the extent of contract costs that have been incurred and are recoverable. Contract costs are recognised in the period in which they are incurred.

In either situation, when it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised immediately in profit or loss.

IAS 1.117(a) IAS 1.122

A construction contract's stage of completion is assessed by management based on IAS 11.39(c) milestones (usually defined in the contract) for the activities to be carried out under the contract and other available relevant information at the reporting date. The maximum amount of revenue recognised for each milestone is determined by estimating relative contract fair values of each contract phase, ie by comparing the Group's overall contract revenue with the expected profit for each corresponding milestone. Progress and related contract revenue in-between milestones is determined by comparing costs incurred to date with the total costs estimated for that particular milestone (a procedure sometimes referred to as the cost-to-cost method).

> The gross amount due from customers for contract work is presented within trade and other receivables for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceeds progress billings. The gross amount due to customers for contract work is presented within other liabilities for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses).

IAS 18.30 Interest and dividends

Interest income and expenses are reported on an accrual basis using the effective interest method. Dividends, other than those from investments in associates and joint ventures, are recognised at the time the right to receive payment is established.

4.8 Operating expenses

AS 1.117(b) Operating expenses are recognised in profit or loss upon utilisation of the service or as incurred. Expenditure for warranties is recognised when the Group incurs an obligation, which is typically when the related goods are sold or services provided.

4.9 Borrowing costs

AS 1.117(b) Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs (see Note 25).

4.10 Profit or loss from discontinued operations

IAS 1.117(b) A discontinued operation is a component of the Group that either has been disposed of, or is IFRS 5.32 classified as held for sale, and:

- represents a separate major line of business or geographical area of operations
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations or
- is a subsidiary acquired exclusively with a view to resale.
- Profit or loss from discontinued operations, including prior year components of profit or loss, IFRS 5.33 is presented in a single amount in the statement of profit or loss. This amount, which comprises the post-tax profit or loss of discontinued operations and the post-tax gain or loss resulting from the measurement and disposal of assets classified as held for sale (see also Note 4.21), is further analysed in Note 19.
- The disclosures for discontinued operations in the prior year relate to all operations that IFRS 5.34 have been discontinued by the reporting date of the latest period presented.

4.11 Goodwill

IAS 1.117(a) Goodwill represents the future economic benefits arising from a business combination that are not individually identified and separately recognised. See Note 4.3 for information on how goodwill is initially determined. Goodwill is carried at cost less accumulated impairment losses. Refer to Note 4.15 for a description of impairment testing procedures.

4.12 Other intangible assets

IAS 1.117(b) Recognition of other intangible assets

Acquired software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and install the specific software. Brand names and customer lists acquired in a business combination that qualify for separate recognition are recognised as intangible assets at their fair values (see Note 4.3).

Internally developed software

IAS 1.117(b) Expenditure on the research phase of projects to develop new customised software for IT and telecommunication systems is recognised as an expense as incurred.

IAS 38.57 Costs that are directly attributable to a project's development phase are recognised as intangible assets, provided they meet the following recognition requirements:

- the development costs can be measured reliably
- the project is technically and commercially feasible
- the Group intends to and has sufficient resources to complete the project
- the Group has the ability to use or sell the software
- the software will generate probable future economic benefits.

Development costs not meeting these criteria for capitalisation are expensed as incurred. Directly attributable costs include employee costs incurred on software development along with an appropriate portion of relevant overheads and borrowing costs.

Subsequent measurement

IAS 38.118(a) All intangible assets, including capitalised internally developed software, are accounted for IAS 38.118(b) using the cost model whereby capitalised costs are amortised on a straight-line basis over their estimated useful lives, as these assets are considered finite. Residual values and useful lives are reviewed at each reporting date. In addition, they are subject to impairment testing as described in Note 4.15. The following useful lives are applied:

- software: 3-5 years
- brand names: 15-20 years
- customer lists: 4-6 years.

Any capitalised internally developed software that is not yet complete is not amortised but is subject to impairment testing as described in Note 4.15.

Amortisation has been included within depreciation, amortisation and impairment of IAS 38.118(d) non-financial assets.

Subsequent expenditures on the maintenance of computer software and brand names are IAS 1.117(b) expensed as incurred.

> When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset, and is recognised in profit or loss within other income or other expenses.

4.13 Property, plant and equipment

Land

IAS 16.73(a) Land held for use in production stated at revalued amounts. Revalued amounts are fair values

AS 16.73(c) based on appraisals prepared by external professional valuers once every two years or more

AS 1.117(a) frequently if market factors indicate a material change in fair value (see Note 33.2). Any

IAS 1.117(b) revaluation surplus is recognised in other comprehensive income and credited to the revaluation reserve in equity. To the extent that any revaluation decrease or impairment loss (see Note 4.15) has previously been recognised in profit or loss, a revaluation increase is credited to profit or loss with the remaining part of the increase recognised in other comprehensive income. Downward revaluations of land are recognised upon appraisal or impairment testing, with the decrease being charged to other comprehensive income to the extent of any revaluation surplus in equity relating to this asset and any remaining decrease recognised in profit or loss. Any revaluation surplus remaining in equity on disposal of the asset is transferred to retained earnings.

As no finite useful life for land can be determined, related carrying amounts are IAS 16.73(b) not depreciated.

Buildings, IT equipment and other equipment

IAS 1.117(a)

AS 16.73(a) Buildings, IT equipment and other equipment (comprising fittings and furniture) are initially recognised at acquisition cost or manufacturing cost, including any costs directly attributable to bringing the assets to the location and condition necessary for it to be capable of operating in the manner intended by the Group's management. Buildings and IT equipment also include leasehold property held under a finance lease (see Note 4.14). Buildings, IT equipment and other equipment are subsequently measured using the cost model, cost less accumulated depreciation and impairment losses.

IAS 16.73(b)

Depreciation is recognised on a straight-line basis to write down the cost less estimated AS 16.73(c) residual value of buildings, IT equipment and other equipment. The following useful lives are applied:

- buildings: 25-50 years
- IT equipment: 2-5 years
- other equipment: 3-12 years.

In the case of leasehold property, expected useful lives are determined by reference to comparable owned assets or over the term of the lease, if shorter.

Material residual value estimates and estimates of useful life are updated as required, but at least annually.

Gains or losses arising on the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognised in profit or loss within other income or other expenses.

4.14 Leased assets

Finance leases

IAS 1.117(a) The economic ownership of a leased asset is transferred to the lessee if the lessee bears IAS 1.117(b) substantially all the risks and rewards of ownership of the leased asset. Where the Group is a lessee in this type of arrangement, the related asset is recognised at the inception of the lease at the fair value of the leased asset or, if lower, the present value of the lease payments plus incidental payments, if any. A corresponding amount is recognised as a finance lease liability. Leases of land and buildings are classified separately and are split into a land and a building element, in accordance with the relative fair values of the leasehold interests at the date the asset is recognised initially.

> See Note 4.13 for the depreciation methods and useful lives for assets held under finance leases. The corresponding finance lease liability is reduced by lease payments net of finance charges. The interest element of lease payments represents a constant proportion of the outstanding capital balance and is charged to profit or loss, as finance costs over the period of the lease.

Operating leases

All other leases are treated as operating leases. Where the Group is a lessee, payments on operating lease agreements are recognised as an expense on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

4.15 Impairment testing of goodwill, other intangible assets and property, plant and equipment

IAS 1.117(b)

For impairment assessment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which management monitors goodwill.

Cash-generating units to which goodwill has been allocated (determined by the Group's management as equivalent to its operating segments) are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

IAS 1.122

An impairment loss is recognised for the amount by which the asset's or cash-generating IAS 1.117(a) unit's carrying amount exceeds its recoverable amount, which is the higher of fair value less costs of disposal and value-in-use. To determine the value-in-use, management estimates expected future cash flows from each cash-generating unit and determines a suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of future reorganisations and asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risks factors.

> Impairment losses for cash-generating units reduce first the carrying amount of any goodwill allocated to that cash-generating unit. Any remaining impairment loss is charged pro rata to the other assets in the cash-generating unit. With the exception of goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist. An impairment loss is reversed if the asset's or cash-generating unit's recoverable amount exceeds its carrying amount.

4.16 Investment property

IAS 40.75(a) Investment properties are properties held to earn rentals and/or for capital appreciation, and are accounted for using the fair value model.

IAS 40.75(e)

Investment properties are revalued annually and are included in the statement of financial position at their fair values. See Note 33.2.

IAS 1.117(b)

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognised in profit or loss within change in fair value of investment property.

Rental income and operating expenses from investment property are reported within revenue and other expenses respectively, and are recognised as described in Notes 4.7 and 4.8, respectively.

4.17 Financial instruments

Recognition, initial measurement and derecognition

FRS 7.21 Financial assets and financial liabilities are recognised when the Group becomes a party to the IAS 1.117(a) contractual provisions of the financial instrument and are measured initially at fair value

AS 1.117(b) adjusted for transaction costs, except for those carried at fair value through profit or loss which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities is described below.

IAS 1.117(b) Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

IAS 1.117(a) Classification and subsequent measurement of financial assets

For the purpose of subsequent measurement financial assets, other than those designated and effective as hedging instruments, are classified into the following categories upon initial recognition:

- loans and receivables
- financial assets at fair value through profit or loss (FVTPL)
- held-to-maturity (HTM) investments
- available-for-sale (AFS) financial assets.

FRS 7.B5(f) All financial assets except for those at FVTPL are reviewed for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

IAS 1.117(a) Loans and receivables

(AS 1.117(b) Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default.

Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of the counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

IAS 1.117(a) Financial assets at FVTPL

IAS 1.117(b) Financial assets at FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply (see below).

FRS 7.B5(e) Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

IAS 1.117(a) HTM investments

AS 1.117(b) HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Investments are classified as HTM if the Group has the intention and ability to hold them until maturity. The Group currently holds listed bonds designated into this category.

IFRS 7.B5(f) HTM investments are measured subsequently at amortised cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows. Any changes in the carrying amount of the investment, including impairment losses, are recognised in profit or loss.

IAS 1.117(a) AFS financial assets

AFS financial assets are non-derivative financial assets that are either designated to this category IFRS 7.B5(b) or do not qualify for inclusion in any of the other categories of financial assets. The Group's AFS financial assets include listed securities and debentures, and the equity investment in XY Ltd.

The equity investment in XY Ltd is measured at cost less any impairment charges, as its fair value cannot currently be estimated reliably. Impairment charges are recognised in profit or loss.

IAS 1.117(a) All other AFS financial assets are measured at fair value. Gains and losses are recognised in other comprehensive income and reported within the AFS reserve within equity, except for interest and dividend income, impairment losses and foreign exchange differences on monetary assets, which are recognised in profit or loss. When the asset is disposed of or is determined to be impaired, the cumulative gain or loss recognised in other comprehensive income is reclassified from the equity reserve to profit or loss. Interest calculated using the effective interest method and dividends are recognised in profit or loss within finance income (see

Reversals of impairment losses for AFS debt securities are recognised in profit or loss if the reversal can be objectively related to an event occurring after the impairment loss was recognised. For AFS equity investments impairment reversals are not recognised in profit loss and any subsequent increase in fair value is recognised in other comprehensive income.

IAS 1.117(b) Classification and subsequent measurement of financial liabilities

The Group's financial liabilities include borrowings, trade and other payables and derivative financial instruments.

IAS 1.117(a) Financial liabilities are measured subsequently at amortised cost using the effective interest method, except for financial liabilities held for trading or designated at FVTPL, that are carried subsequently at fair value with gains or losses recognised in profit or loss. All derivative financial instruments that are not designated and effective as hedging instruments are accounted for at FVTPL.

The Group has designated some financial liabilities at FVTPL to reduce significant measurement inconsistencies between investment properties in the United States and related US-dollar bank loans with fixed interest rates. These investment properties are measured using the fair value model (see Note 4.16), where changes in the fair value of these assets are recognised in profit or loss. The fair value of loans used to finance these assets correlates significantly with the valuation of the investment properties held by the Group, because both measures are highly reactive to the market interest rate for 30-year government bonds. The loans are managed and evaluated on a fair value basis through a quarterly management review in comparison with the investment property valuations. Therefore, the Group designates such fixed interest rate loans as at FVTPL if they are secured by specific investment property assets that are held by the Group. This accounting policy reduces significantly what would otherwise be an accounting mismatch.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

Derivative financial instruments and hedge accounting

AS 1.117(b) Derivative financial instruments are accounted for at FVTPL except for derivatives designated as hedging instruments in cash flow hedge relationships, which require a specific accounting treatment. To qualify for hedge accounting, the hedging relationship must meet several strict conditions with respect to documentation, probability of occurrence of the hedged transaction and hedge effectiveness.

IFRS 7.22(a) IFRS 7.22(c)

For the reporting periods under review, the Group has designated certain forward currency contracts as hedging instruments in cash flow hedge relationships. These arrangements have been entered into to mitigate currency exchange risk arising from certain legally binding sales and purchase orders denominated in foreign currency.

IAS 1.117(a)

All derivative financial instruments used for hedge accounting are recognised initially at fair value and reported subsequently at fair value in the statement of financial position.

IAS 1.117(b)

To the extent that the hedge is effective, changes in the fair value of derivatives designated as hedging instruments in cash flow hedges are recognised in other comprehensive income and included within the cash flow hedge reserve in equity. Any ineffectiveness in the hedge relationship is recognised immediately in profit or loss.

At the time the hedged item affects profit or loss, any gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss and presented as a reclassification adjustment within other comprehensive income. However, if a non-financial asset or liability is recognised as a result of the hedged transaction, the gains and losses previously recognised in other comprehensive income are included in the initial measurement of the hedged item.

If a forecast transaction is no longer expected to occur any related gain or loss recognised in other comprehensive income is transferred immediately to profit or loss. If the hedging relationship ceases to meet the effectiveness conditions, hedge accounting is discontinued and the related gain or loss is held in the equity reserve until the forecast transaction occurs.

4.18 Inventories

IAS 2.36(a) IAS 1.117(a)

Inventories are stated at the lower of cost and net realisable value. Cost includes all expenses directly attributable to the manufacturing process as well as suitable portions of related production overheads, based on normal operating capacity. Costs of ordinarily interchangeable items are assigned using the first in, first out cost formula. Net realisable value is the estimated selling price in the ordinary course of business less any applicable selling expenses.

4.19 Income taxes

IAS 1.117(a) Tax expense recognised in profit or loss comprises the sum of deferred tax and current tax not IAS 1.117(b) recognised in other comprehensive income or directly in equity.

> Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

> Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill, or on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with investments in subsidiaries, associates and joint ventures is not provided if reversal of these temporary differences can be controlled by the Group and it is probable that reversal will not occur in the foreseeable future.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided those rates are enacted or substantively enacted by the end of the reporting period.

IAS 1.117(a) IAS 1.122

Deferred tax assets are recognised to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilised against future taxable income. This is assessed based on the Group's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Group has a right and intention to set off current tax assets and liabilities from the same taxation authority.

IAS 1.117(b)

Changes in deferred tax assets or liabilities are recognised as a component of tax income or expense in profit or loss, except where they relate to items that are recognised in other comprehensive income (such as the revaluation of land) or directly in equity, in which case the related deferred tax is also recognised in other comprehensive income or equity, respectively.

4.20 Cash and cash equivalents

IAS 7.46

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

4.21 Non-current assets and liabilities classified as held for sale and discontinued operations

IAS 1.117(a) When the Group intends to sell a non-current asset or a group of assets (a disposal group), and if sale within 12 months is highly probable, the asset or disposal group is classified as held for sale and presented separately in the statement of financial position. Liabilities are classified as held for sale and presented as such in the statement of financial position if they are directly associated with a disposal group.

IAS 1.117(b)

Assets classified as held for sale are measured at the lower of their carrying amounts immediately prior to their classification as held for sale and their fair value less costs to sell. However, some held for sale assets such as financial assets or deferred tax assets, continue to be measured in accordance with the Group's relevant accounting policy for those assets. Once classified as held for sale, the assets are not subject to depreciation or amortisation.

Any profit or loss arising from the sale or remeasurement of discontinued operations is presented as part of a single line item, profit or loss from discontinued operations (see Note 4.10).

4.22 Equity, reserves and dividend payments

IAS 1.79(b)

Share capital represents the nominal value of shares that have been issued.

Share premium includes any premiums received on issue of share capital. Any transaction costs associated with the issuing of shares are deducted from share premium, net of any related income tax benefits.

Other components of equity include the following:

- revaluation reserve comprises gains and losses from the revaluation of land (see Note 4.13)
- remeasurement of net defined benefit liability comprises the actuarial losses from changes in demographic and financial assumptions and the return on plan assets (see Note 4.23)
- translation reserve comprises foreign currency translation differences arising from the translation of financial statements of the Group's foreign entities into CU (see Note 4.5)
- reserves for AFS financial assets and cash flow hedges comprises gains and losses relating to these types of financial instruments (see Note 4.17).

Retained earnings includes all current and prior period retained profits and share-based employee remuneration (see Note 4.24).

All transactions with owners of the parent are recorded separately within equity. Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

4.23 Post-employment benefits and short-term employee benefits

Post-employment benefit plans

IAS 1.117(b) The Group provides post-employment benefits through various defined contribution and defined benefit plans

Defined contribution plans

The Group pays fixed contributions into independent entities in relation to several state plans and insurances for individual employees. The Group has no legal or constructive obligations to pay contributions in addition to its fixed contributions, which are recognised as an expense in the period that relevant employee services are received.

Defined benefit plans

Under the Group's defined benefit plans, the amount of pension benefit that an employee will receive on retirement is defined by reference to the employee's length of service and final salary. The legal obligation for any benefits remains with the Group, even if plan assets for funding the defined benefit plan have been set aside. Plan assets may include assets specifically designated to a long-term benefit fund as well as qualifying insurance policies.

The liability recognised in the statement of financial position for defined benefit plans is the present value of the defined benefit obligation (DBO) at the reporting date less the fair value of

IAS 1.117(a)

Management estimates the DBO annually with the assistance of independent actuaries. This is based on standard rates of inflation, salary growth rate and mortality. Discount factors are determined close to each year-end by reference to high quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liability.

IAS 19.120

Service cost on the net defined benefit liability is included in employee benefits expense. Net interest expense on the net defined benefit liability is included in finance costs.

Short-term employee benefits

Short-term employee benefits, including holiday entitlement, are current liabilities included in pension and other employee obligations, measured at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

4.24 Share-based employee remuneration

AS 1.117(b) The Group operates equity-settled share-based remuneration plans for its employees. None of the Group's plans are cash-settled.

IAS 1.117(a)

All goods and services received in exchange for the grant of any share-based payment are measured at their fair values. Where employees are rewarded using share-based payments, the fair value of employees' services is determined indirectly by reference to the fair value of the equity instruments granted. This fair value is appraised at the grant date and excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions).

All share-based remuneration is ultimately recognised as an expense in profit or loss with a corresponding credit to retained earnings. If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest.

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. Estimates are subsequently revised if there is any indication that the number of share options expected to vest differs from previous estimates. Any cumulative adjustment prior to vesting is recognised in the current period. No adjustment is made to any expense recognised in prior periods if share options ultimately exercised are different to that estimated on vesting.

Upon exercise of share options, the proceeds received net of any directly attributable transaction costs up to the nominal value of the shares issued are allocated to share capital with any excess being recorded as share premium.

4.25 Provisions, contingent assets and contingent liabilities

AS 1.117(b) Provisions for product warranties, legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain. Guidance note: Share-based employee remuneration

IFRS 2 'Share-based Payment' does not stipulate where in equity the credit entry in an equity-settled sharebased payment transaction should be recognised. It is acceptable for the credit to be taken to retained earnings, however, this is subject to national law. Alternatively, it could be taken to a separate equity reserve. The accounting upon exercise of the share options may also depend on applicable national law relating to share capital.

Restructuring provisions are recognised only if a detailed formal plan for the restructuring exists and management has either communicated the plan's main features to those affected or started implementation. Provisions are not recognised for future operating losses.

IAS 1.117(a)

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

IAS 1.117(a)

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote.

4.26 Significant management judgement in applying accounting policies and estimation uncertainty

AS 1.122 When preparing the financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

Significant management judgement

The following are significant management judgements in applying the accounting policies of the Group that have the most significant effect on the financial statements.

Recognition of service and construction contract revenues

Determining when to recognise revenues from after-sales services requires an understanding of the customer's use of the related products, historical experience and knowledge of the market. Recognising construction contract revenue also requires significant judgment in determining milestones, actual work performed and the estimated costs to complete the work (see Note 4.7).

Capitalisation of internally developed software

Distinguishing the research and development phases of a new customised software project and determining whether the recognition requirements for the capitalisation of development costs are met requires judgement. After capitalisation, management monitors whether the recognition requirements continue to be met and whether there are any indicators that capitalised costs may be impaired (see Note 4.12).

Recognition of deferred tax assets

The extent to which deferred tax assets can be recognised is based on an assessment of the probability of the Group's future taxable income against which the deductible temporary differences can be utilised. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions (see Note 4.19).

Control assessment See Note 6.1.

IAS 1.125 Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

Impairment of non-financial assets and goodwill

In assessing impairment, management estimates the recoverable amount of each asset or cashgenerating units based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 4.15). In 2013, the Group recognised an impairment loss on goodwill (see Note 9) and internally generated software (see Note 10).

Useful lives of depreciable assets

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets. Uncertainties in these estimates relate to technical obsolescence that may change the utility of certain software and IT equipment.

Inventories

Management estimates the net realisable values of inventories, taking into account the most reliable evidence available at each reporting date. The future realisation of these inventories may be affected by future technology or other market-driven changes that may reduce future selling prices.

Business combinations

Management uses valuation techniques in determining the fair values of the various elements of a business combination (see Note 4.3). Particularly, the fair value of contingent consideration is dependent on the outcome of many variables including the acquirees' future profitability (see Note 5.1).

Construction contract revenue

Recognised amounts of construction contract revenues and related receivables reflect management's best estimate of each contract's outcome and stage of completion. For more complex contracts in particular, costs to complete and contract profitability are subject to significant estimation uncertainty (see Note 4.7).

Defined benefit obligation (DBO)

Management's estimate of the DBO is based on a number of critical underlying assumptions such as standard rates of inflation, mortality, discount rate and anticipation of future salary increases. Variation in these assumptions may significantly impact the DBO amount and the annual defined benefit expenses (as analysed in Note 21.3).

Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date (see Note 33).

5. **Acquisitions and disposals**

5.1 Acquisition of Goodtech GmbH in 2013

IFRS 3.B64(ad) On 31 March 2013, the Group acquired 100% of the equity instruments of Goodtech GmbH (Goodtech), a Hamburg (Euroland) based business, thereby obtaining control. The acquisition was made to enhance the Group's position in the on-line retail market for computer and telecommunications hardware in Euroland. Goodtech is a significant business in Euroland in the Group's targeted market.

The details of the business combination are as follows:

| | | CU'000 |
|-----------------|---|---------|
| IFRS 3.B64(f | Fair value of consideration transferred | |
| IFRS 3.B64(f)(i |) Amount settled in cash | 16,058 |
| IFRS 3.B64(f)(i | iii) Fair value of contingent consideration | 600 |
| IAS 7.40(a) | Total | 16,658 |
| IFRS 3.B64(i) | Recognised amounts of identifiable net assets | |
| IAS 7.40(d) | Property, plant and equipment | 4,622 |
| | Intangible assets | 5,255 |
| | Investments accounted for using the equity method | 345 |
| | Investment property | 75 |
| | Total non-current assets | 10,297 |
| | Inventories | 8,995 |
| | Trade and other receivables | 7,792 |
| | Cash and cash equivalents | 567 |
| | Total current assets | 17,354 |
| | Borrowings | (3,478) |
| | Deferred tax liabilities | (632) |
| | Total non-current liabilities | (4,110) |
| | Provisions | (1,320) |
| | Other liabilities | (2,312) |
| | Trade and other payables | (5,689) |
| | Total current liabilities | (9,321) |
| | Identifiable net assets | 14,220 |
| | Goodwill on acquisition | 2,438 |
| IAS 7.40(b) | Consideration transferred settled in cash | 16,058 |
| IAS 7.40(c) | Cash and cash equivalents acquired | (567) |
| IAS 7.42 | Net cash outflow on acquisition | 15,491 |
| | Acquisition costs charged to expenses | 223 |
| | Net cash paid relating to the acquisition | 15,714 |

Consideration transferred

IFRS 3.B64

(g)(i-iii)

IFRS 3.B64(f)(i) The acquisition of Goodtech was settled in cash amounting to CU 16,058,000.

The purchase agreement included an additional consideration of CU 1,310,000, payable only if the average profits of Goodtech for 2013 and 2014 exceed a target level agreed by both parties. The additional consideration will be paid on 1 April 2015. The CU 600,000 fair value of the contingent consideration liability initially recognised represents the present value of the Group's probability-weighted estimate of the cash outflow. It reflects management's estimate of a 50% probability that the targets will be achieved and is discounted using an interest rate

IFRS 3.B67 (b)(i-iii)

As at 31 December 2013, there have been no changes in the estimate of the probable cash outflow but the liability has increased to CU 620,000 due to the unwinding of the discount.

IFRS 3.B64(m)

Acquisition-related costs amounting to CU 223,000 are not included as part of consideration transferred and have been recognised as an expense in the consolidated statement of profit or loss, as part of other expenses.

IFRS 3.B64 Identifiable net assets

(h)(i-iii)

The fair value of the trade and other receivables acquired as part of the business combination amounted to CU 7,792,000, with a gross contractual amount of CU 7,867,000. As of the acquisition date, the Group's best estimate of the contractual cash flow not expected to be collected amounted to CU 75,000.

Guidance note: Fair value of contingent consideration The determination of the acquisition-date fair value of the contingent consideration should consider the expected outcome of the contingency. This example illustrates one possible approach in estimating the fair value of contingent

consideration.

Goodwill

IFRS 3.64(e) Goodwill of CU 2,438,000 is primarily related to growth expectations, expected future
 IAS 36.133 profitability, the substantial skill and expertise of Goodtech's workforce and expected cost
 IFRS 3.B64(k) synergies. Goodwill has been allocated to the retail segment and is not expected to be deductible for tax purposes.

Goodtech's contribution to the Group results

IFRS 3.B64 (q)(i-ii) Goodtech incurred a loss of CU 20,000 for the 9 months from 31 March 2013 to the reporting date, primarily due to integration costs.

If Goodtech had been acquired on 1 January 2013, revenue of the Group for 2013 would have been CU 212 million, and profit for the year would have increased by CU 350,000.

5.2 Acquisition of Good Buy Inc. in 2012

IFRS 3.B64 (a-d)

On 30 June 2012, the Group acquired 100% of the equity instruments of Good Buy Inc. (Good Buy), a Delaware (USA) based business, thereby obtaining control. The acquisition of Good Buy was made to enhance the Group's position as an on-line retailer for computer and telecommunications hardware in the US market.

The details of the business combination are as follows:

| | | CU'000 |
|-----------------|---|---------|
| IFRS 3.B64(f | Fair value of consideration transferred | |
| IFRS 3.B64(f)(i | Amount settled in cash | 12,420 |
| IAS 7.40(a/d | Recognised amounts of identifiable net assets | |
| IFRS 3.B64(i) |) Property, plant and equipment | 3,148 |
| IAS 7.40(d) | Intangible assets | 3,005 |
| | Total non-current assets | 6,153 |
| | Inventories | 5,469 |
| | Trade and other receivables | 5,200 |
| | Cash and cash equivalents | 345 |
| | Total current assets | 11,014 |
| | Deferred tax liabilities | (435) |
| | Non-current liabilities | (435) |
| | Provisions | (1,234) |
| | Other liabilities | (657) |
| | Trade and other payables | (4,990) |
| | Total current liabilities | (6,881) |
| | Identifiable net assets | 9,851 |
| | Goodwill on acquisition | 2,569 |
| IAS 7.40(b) | Consideration transferred settled in cash | 12,420 |
| IAS 7.40(c) | Cash and cash equivalents acquired | (345) |
| IAS 7.42 | Net cash outflow on acquisition | 12,075 |
| | Acquisition costs charged to expenses | 76 |
| | Net cash paid relating to the acquisition | 12,151 |

Consideration transferred

IFRS 3.B64(f/li) The acquisition of Good Buy was settled in cash amounting to CU 12,420,000.

IFRS 3.B64(m)

Acquisition-related costs amounting to CU 76,000 are not included as part of consideration transferred and have been recognised as an expense in the consolidated statement of profit or loss, as part of other expenses.

Identifiable net assets

IFRS 3.B64 (h)(i-iii)

The fair value of the trade and other receivables acquired as part of the business combination amounted to CU 5,200,000, with a gross contractual amount of CU 5,350,000. As of the acquisition date, the Group's best estimate of the contractual cash flow not expected to be collected amounted to CU 150,000.

Goodwill

IFRS 3.B64(e) Goodwill of CU 2,569,000 is primarily related to the sales force and the sales know-how of key IAS 36.133 personnel of Good Buy. Goodwill has been allocated to the retail segment and is not expected IFRS 3.B64(k) to be deductible for tax purposes.

Good Buy's contribution to the Group results

IFRS 3.B64 (q)(i-ii) Good Buy contributed CU 400,000 to the consolidated profit for the 6 months from 1 July 2012 to 31 December 2012. If Good Buy had been acquired on 1 January 2012, revenue of the Group for 2012 would have been CU 196,000,000. However, due to lack of IFRS-specific data prior to the acquisition of Good Buy, pro-forma profit or loss of the combined entity for the complete 2012 reporting period cannot be determined reliably.

5.3 Disposal of Highstreet Ltd in 2013

See Note 6.3 below.

6. Interests in subsidiaries

6.1 Composition of the Group

FRS 12.10(a)(i) Set out below details of the subsidiaries held directly by the Group: IFRS 12.12

| Name of the Subsidiary | Country of incorporation and principal | Principal activity | Proportion of ownership interests held by the Group | |
|---------------------------|--|----------------------------------|---|-------------|
| | place of business | | 31 Dec 2013 | 31 Dec 2012 |
| Goodtech GmbH | Euroland | On-line retailer of computer and | 100% | - |
| | | telecommunications hardware | | |
| Good Buy Inc. | USA | On-line retailer of computer and | 100% | 100% |
| | | telecommunications hardware | | |
| Tech Squad Ltd | Euroland | Design and sale of phone and | 80% | 80% |
| | | intranet applications | | |
| Data Corp | UK | On-line sales of hardware and | 100% | 100% |
| | | software products | | |
| Highstreet Ltd | UK | Design and sale of phone and | - | 100% |
| | | intranet applications | | |

Significant judgements and assumptions

IFRS 12.9

The Group holds 45% of the ordinary shares and voting rights in Equipe Consultants S.A. (Equipe). Two other investors each hold 15%. The remaining 25% is held by several other unrelated investors, none of whom own more than 2% individually. There are no arrangements for the other shareholders to consult one another or act collectively and past experience indicates that few of the other owners actually exercise their voting rights at all. The Group has appointed four of Equipe's Board of Directors out of a total of eleven.

IFRS 10.B41 -B46 Management has reassessed its involvement in Equipe in accordance with IFRS 10's revised control definition and guidance. It has concluded that it has significant influence but not outright control. In making its judgement, management considered the Group's voting rights, the relative size and dispersion of the voting rights held by other shareholders and the extent of recent participation by those shareholders in general meetings. Recent experience demonstrates that sufficient of the smaller shareholders participate such that they, along with the two other main shareholders, prevent the Group from having the practical ability to direct the relevant activities of Equipe unilaterally.

6.2 Subsidiary with material non-controlling interests

The Group includes one subsidiary, Tech Squad Ltd, with material non-controlling IFRS 12.12 interests (NCI):

| Name | Proportion of ownership interests and voting rights held by the NCI | | and voting rights | | Accumulated NCI | |
|----------------|---|----------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | 31 Dec 2013 | 31 Dec 2012 | 31 Dec 2013 CU'000 | 31 Dec 2012 CU'000 | 31 Dec 2013 CU'000 | 31 Dec 2012 CU'000 |
| Tech Squad Ltd | 20% | 20% | 121 | 116 | 713 | 592 |

Guidance note: **Subsidiary with** material noncontrolling interests For the purpose of this Publication it is assumed that the NCI are material to the Group.

IFRS 12.B10(a) No dividends were paid to the NCI during the years 2013 and 2012.

Summarised financial information for Tech Squad Ltd, before intragroup eliminations, IFRS 12.12(g) IFRS 12.B10(b) is set out below:

| | 2013 | 2012 |
|---|---------|---------|
| | CU'000 | CU'000 |
| Non-current assets | 5,019 | 5,182 |
| Current assets | 3,924 | 3,452 |
| Total assets | 8,943 | 8,634 |
| Non-current liabilities | (3,806) | (3,402) |
| Current liabilities | (1,561) | (2,268) |
| Total liabilities | (5,367) | (5,670) |
| Equity attributable to owners of the parent | 2,863 | 2,372 |
| Non-controlling interests | 713 | 592 |

| | 2013 | 2012 |
|--|--------|--------|
| | CU'000 | CU'000 |
| Revenue | 7,658 | 7,116 |
| Profit for the year attributable to owners of the parent | 479 | 464 |
| Profit for the year attributable to NCI | 121 | 116 |
| Profit for the year | 600 | 580 |
| Other comprehensive income for the year | | |
| (all attributable to owners of the parent) | 6 | 4 |
| Total comprehensive income for the year attributable to owners of the parent | 485 | 468 |
| Total comprehensive income for the year attributable to NCI | 121 | 116 |
| Total comprehensive income for the year | 606 | 584 |

| | 2013 | 2012 |
|--|--------|--------|
| | CU'000 | CU,000 |
| Net cash from operating activities | 957 | 779 |
| Net cash used in investing activities | (531) | (673) |
| Net cash from (used in) financing activities | 446 | (61) |
| Net cash inflow | 872 | 45 |

6.3 Losing control over a subsidiary during the reporting period

On 30 September 2013, the Group disposed of its 100% equity interest in its subsidiary, IAS 7.40(b) Highstreet Ltd (Highstreet). The subsidiary was classified as held for sale in the 2012 financial IAS 7.40(d) statements (see Note 19).

limited to the disclosures provided here (IFRS 12.B10(b)).

Guidance note:

Summarised financial

The consideration was received in 2013. At the date of disposal, the carrying amounts of Highstreet's net assets were as follows:

| | | CU'000 |
|-------------|---------------------------------------|--------|
| | Property, plant and equipment | 2,475 |
| | Total non-current assets | 2,475 |
| | Inventories | 1,121 |
| IAS 7.40(c) | Cash and cash equivalents | _ |
| | Total current assets | 1,121 |
| | Provisions | (232) |
| | Borrowings | (8) |
| | Trade and other payables | (210) |
| | Total current liabilities | (450) |
| | Total net assets | 3,146 |
| IAS 7.40(a) | Total consideration received in cash | 3,117 |
| | Cash and cash equivalents disposed of | - |
| IAS 7.42 | Net cash received | 3,117 |
| IFRS 10.25 | Loss on disposal | (29) |

IFRS 12.19(b) The loss on disposal is included in the loss for the year from discontinued operations in the consolidated statement of profit or loss. See Note 19.

6.4 Interests in unconsolidated structured entities

IFRS 12.24 The Group has no interests in unconsolidated structured entities.

7. Investments accounted for using the equity method

7.1 Investment in joint venture

IFRS 12.21(a) The Group has one material joint venture, Halftime Ltd (Halftime):

| Name of the joint venture | Country of incorporation and principal | Principal activity | Proportion of ownership interests held by the Group | |
|---------------------------|--|---|---|-------------|
| | place of business | | 31 Dec 2013 | 31 Dec 2012 |
| Halftime Ltd | UK | On-line sales of hardware and software products | 50% | 50% |

FRS 12.21(b)(i) The investment in Halftime is accounted for using the equity method in accordance with IAS 28.

FRS 12.21(b)(ii) Summarised financial information for Halftime is set out below:

FRS 12.B12B13

| | 2013 CU'000 | 2012 CU'000 |
|--|----------------|----------------|
| Non-current assets | 838 | 500 |
| Current assets (a) | 528 | 380 |
| Total assets | 1,366 | 880 |
| Non-current liabilities (b) | (240) | (298) |
| Current liabilities (c) | (160) | (138) |
| Total liabilities | (400) | (436) |
| (a) Includes cash and cash equivalents | 60 | 80 |
| (b) Includes financial liabilities (excluding trade and other payables and provisions) | (100) | - |
| (c) Includes financial liabilities (excluding trade and other payables and provisions) | (80) | - |

| Tax expense | 68 | 58 |
|---|--------|--------|
| Interest expenses | 4 | - |
| Interest income | 1 | - |
| Depreciation and amortisation | 30 | 20 |
| Total comprehensive income for the year | 522 | 258 |
| Other comprehensive income for the year | - | _ |
| Profit for the year | 522 | 258 |
| Revenue | 1,200 | 730 |
| | CU'000 | CU'000 |
| | 2013 | 2012 |

FRS 12.B14 A reconciliation of the above summarised financial information to the carrying amount of the investment in Halftime is set out below:

| | 2013 | 2012 |
|---|--------|--------|
| | CU'000 | CU'000 |
| Total net assets of Halftime | 966 | 444 |
| Proportion of ownership interests held by the Group | 50% | 50% |
| Carrying amount of the investment in Halftime | 483 | 222 |

FRS 12.B12(a) No dividends were received from Halftime during the years 2013 and 2012.

Halftime is a private company, therefore no quoted market prices are available for its shares. IFRS 12.21 (b)(iii)

7.2 Investments in associates

IFRS 12.21(c) The Group has a 45% equity interest in Equipe and a 30% equity interest in Shopmore IFRS 12.B16 GmbH. Neither associate is individually material to the Group.

Summarised aggregated financial information of the Group's share in these associates:

| | 2013 | 2012 |
|--|--------|--------|
| | CU'000 | CU'000 |
| Profit from continuing operations | 130 | 12 |
| Other comprehensive income | 2 | - |
| Total comprehensive income | 132 | 12 |
| | | |
| Aggregate carrying amount of the Group's interests in these associates | 377 | 245 |

8. **Segment reporting**

Management currently identifies the Group's three service lines as its operating segments (see IFRS 8.22(a) Note 4.6). These operating segments are monitored by the Group's chief operating decision maker and strategic decisions are made on the basis of adjusted segment operating results.

In addition, two minor operating segments are combined below under other segments. The IFRS 8.16 main sources of revenue for this segment is the sale and disposal of used IT equipment that the Group collects from its customers.

Segment information for the reporting period is as follows:

| | | Consulting | Service | Retail | Other | Total |
|---------------|---|------------|----------|----------|---------|-----------|
| | | 2013 | 2013 | 2013 | 2013 | 2013 |
| | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | Revenue | | | | | |
| IFRS 8.23(a) | From external customers | 110,810 | 18,140 | 72,098 | 4,079 | 205,127 |
| | Discontinued operations | _ | - | 9,803 | - | 9,803 |
| IFRS 8.23(b) | From other segments | 231 | - | _ | _ | 231 |
| | Segment revenues | 111,041 | 18,140 | 81,901 | 4,079 | 215,161 |
| | Changes in inventories | (4,794) | _ | (3,129) | _ | (7,923) |
| IFRS 8.23(f) | Costs of material | (17,368) | (5,442) | (22,040) | (1,397) | (46,247) |
| | Employee benefits expense | (54,224) | (10,863) | (46,359) | (2,447) | (113,893) |
| IFRS 8.23(e) | Depreciation and amortisation of non-financial assets | (3,388) | (555) | (2,205) | (125) | (6,273) |
| IAS 36.129(a) | Impairment of non-financial assets | (1,669) | - | - | - | (1,669) |
| | Other expenses | (9,446) | (30) | (1,333) | (10) | (10,819) |
| IFRS 8.23 | Segment operating profit | 20,152 | 1,250 | 6,835 | 100 | 28,337 |
| | | | | | | |
| IFRS 8.23 | Segment assets | 68,103 | 11,149 | 44,311 | 2,507 | 126,070 |

| | | Consulting 2012 | Service 2012 | Retail 2012 (Restated) | Other 2012 | Total 2012 |
|---------------|---|--------------------|-----------------|------------------------------|---------------|---------------|
| | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | Revenue | | | | | |
| IFRS 8.23(a) | From external customers | 109,302 | 17,832 | 59,310 | 4,121 | 190,565 |
| | Discontinued operations | _ | _ | 11,015 | _ | 11,015 |
| IFRS 8.23(b) | From other segments | 110 | _ | _ | _ | 110 |
| | Segment revenues | 109,412 | 17,832 | 70,325 | 4,121 | 201,690 |
| | Changes in inventories | (3,394) | _ | (2,229) | _ | (5,623) |
| IFRS 8.23(f) | Costs of material | (18,466) | (5,350) | (19,197) | (1,319) | (44,332) |
| | Employee benefits expense | (56,277) | (10,498) | (38,997) | (2,473) | (108,245) |
| IFRS 8.23(e) | Depreciation and amortisation of non-financial assets | (3,585) | (587) | (2,332) | (132) | (6,636) |
| IAS 36.129(a) | Impairment of non-financial assets | (190) | _ | _ | _ | (190) |
| | Other expenses | (9,203) | (100) | (1,761) | (20) | (11,084) |
| IFRS 8.23 | Segment operating profit | 18,297 | 1,297 | 5,809 | 177 | 25,580 |
| IFRS 8.23 | Segment assets | 51,615 | 8,450 | 33,583 | 1,900 | 95,548 |

The Group's revenues from external customers and its non-current assets (other than financial instruments, investments accounted for using the equity method, deferred tax assets and postemployment benefit assets) are divided into the following geographical areas:

Guidance note: Segment reporting IFRS 8 requires the amount of each operating segment item to be disclosed using the measures reported to the chief operating decision maker (ie based on internal management information). The disclosures in the Example financial statements are therefore based on substantial assumptions (eg there is no measure of segment liabilities regularly reported to the chief operating decision maker), and so cannot be viewed as the only acceptable way of providing segment disclosures. It is therefore important to emphasise that segment reporting should be tailored on the basis of the entity's internal management reporting.

| | | 201 | 2013 | | 2012 | |
|--------------|---------------------|---------|---------|------------|---------|--|
| | | | | (Restated) | | |
| | | CU'00 | 00 | CU,000 | | |
| IFRS 8.33(a) | | Revenue | Non- | Revenue | Non- | |
| | | | current | | current | |
| | | | assets | | assets | |
| IFRS 8.33(b) | Euroland (domicile) | 164,102 | 46,053 | 152,452 | 40,242 | |
| | United Kingdom | 20,513 | 5,757 | 19,057 | 5,030 | |
| | USA | 18,461 | 5,181 | 17,151 | 4,527 | |
| | Other countries | 1,651 | 575 | 1,540 | 503 | |
| | Total | 204,727 | 57,566 | 190,200 | 50,302 | |

FRS 8.33(a) Revenues from external customers in the Group's domicile, Euroland, as well as its major markets, the United Kingdom and the USA, have been identified on the basis of the customer's geographical location. Non-current assets are allocated based on their physical location. The above table does not include discontinued operations (disposal groups), for which revenue and assets can be attributed to Euroland.

IFRS 8.34 During 2013, CU 24,744,000 or 12% (2012: CU 21,076,000 or 11%) of the Group's revenues depended on a single customer in the consulting segment.

The totals presented for the Group's operating segments reconcile to the key financial figures as presented in its financial statements as follows:

| | | 2013 | 2012 |
|--------------|--|---------|------------|
| | | | (Restated) |
| | | CU,000 | CU'000 |
| IFRS 8.28(a) | | | |
| | Total reportable segment revenues | 211,082 | 197,569 |
| | Other segment revenues | 3,679 | 3,756 |
| | Rental income from investment property | 1,066 | 1,028 |
| | Discontinued operations | (9,803) | (11,015) |
| | Elimination of intersegment revenues | (231) | (110) |
| | Group revenues | 205,793 | 191,228 |
| IFRS 8.28(b) | Profit or loss | | |
| | Total reportable segment operating profit | 28,237 | 25,403 |
| | Other segment profit | 100 | 177 |
| | Rental income from investment property | 1,066 | 1,028 |
| | Change in fair value of investment property | 310 | 175 |
| | Share-based payment expenses | (298) | (466) |
| | Post-employment benefit expenses | (6,099) | (6,373) |
| | Research and development costs | (1,690) | (1,015) |
| | Other income not allocated | 427 | 483 |
| | Other expenses not allocated | (368) | (185) |
| | Operating profit of discontinued operations | (73) | (106) |
| | Elimination of intersegment profits | (58) | (27) |
| | Group operating profit | 21,554 | 19,094 |
| | Share of profits from equity accounted investments | 391 | 141 |
| | Finance costs | (1,490) | (1,876) |
| | Finance income | 994 | 793 |
| | Other financial items | 943 | 1,182 |
| | Group profit before tax | 22,392 | 19,334 |

| | | 2013 | 2012 |
|--------------|---------------------------------|---------|------------|
| | | | (Restated) |
| | | CU'000 | CU'000 |
| IFRS 8.28(c) | Assets | | |
| | Total reportable segment assets | 123,563 | 93,648 |
| | Other segment assets | 2,507 | 1,900 |
| | Group headquarters | 3,967 | 2,073 |
| | Investment property | 12,662 | 12,277 |
| | Illustrative Research Lab | 5,101 | 2,665 |
| | Other assets | 3,281 | 2,264 |
| | Consolidation | (1,134) | (592) |
| | Group assets | 149,947 | 114,235 |

IFRS 8.28 Unallocated operating income and expense mainly consist of research expenditure as well as post-employment benefits expenses. The Group's corporate assets, consisting of its headquarters, investment properties and research facility, are not allocated to any segment's assets.

IFRS 8.32 An analysis of the Group's revenue for each major product and service category (excluding IAS 18.35(b) revenue from discontinued operations) is as follows:

| | | 2013 | 2012 |
|------------------|--|---------|------------|
| | | | (Restated) |
| | | CU'000 | CU'000 |
| IFRS 8.32 | Sale of hardware | 47,585 | 39,145 |
| | Sale of software | 24,513 | 20,165 |
| | Other | 3,679 | 3,756 |
| IAS 18.35(b)(i) | Sale of goods | 75,777 | 63,066 |
| | After-sales service and maintenance | 18,140 | 17,832 |
| | Consulting | 59,837 | 60,116 |
| IAS 11.39(a) | Construction contracts for telecommunication systems | 50,973 | 49,186 |
| IAS 40.75(f) | Rental income | 1,066 | 1,028 |
| IAS 18.35(b)(ii) | Rendering of services | 130,016 | 128,162 |
| | Group revenue | 205,793 | 191,228 |

9. Goodwill

IFRS 3.B67(d) The movements in the net carrying amount of goodwill are as follows:

| | | 2013 | 2012 |
|-----------------|--|--------|--------|
| | | CU'000 | CU'000 |
| IFRS 3.B67(d | Gross carrying amount | | |
| IFRS 3.B67(d)(i |) Balance 1 January | 3,727 | 1,234 |
| IFRS 3.B67(d)(i | i) Acquired through business combination | 2,438 | 2,569 |
| IFRS 3.B67 | | | |
| (d)(vi) | Net exchange difference | (135) | (76) |
| IFRS 3.B67 | | | |
| (d)(viii) | Balance 31 December | 6,030 | 3,727 |
| | Accumulated impairment | | |
| IFRS 3.B67(d)(i |) Balance 1 January | (190) | - |
| IFRS 3.B67 | Impairment loss recognised | | |
| (d)(v) | | (799) | (190) |
| IFRS 3.B67 | Net exchange difference | - | _ |
| (d)(vi) | | | |
| IFRS 3.B67 | | | |
| (d)(viii) | Balance 31 December | (989) | (190) |
| | Carrying amount at 31 December | 5,041 | 3,537 |

Impairment testing

For the purpose of annual impairment testing, goodwill is allocated to the operating segments IAS 36.134 expected to benefit from the synergies of the business combinations in which the goodwill arises, as follows:

| | | 2013 | 2012 |
|---------------|-------------------------|--------|--------|
| | | CU'000 | CU'000 |
| IAS 36.134(a) | Retail | 4,796 | 2,493 |
| | Consulting | 245 | 1,044 |
| | Goodwill at 31 December | 5,041 | 3,537 |

The recoverable amount of each segment was determined based on value-in-use calculations, IAS 36.134 covering a detailed three-year forecast, followed by an extrapolation of expected cash flows for (c)-(d)IAS 36.130(e) the remaining useful lives using growth rates determined by management. The recoverable amount of each operating segment is set out below:

| | 2013 | 2012 |
|------------|--------|--------|
| | CU'000 | CU'000 |
| Retail | 41,835 | 30,679 |
| Consulting | 62,562 | 48,354 |

The present value of the expected cash flows of each segment is determined by applying a suitable discount rate.

| IAS 36.134 | | Growth | Growth rates | | Discount rates | |
|------------|------------|--------|--------------|-------|----------------|--|
| (d)(iv-v) | | 2013 | 2012 | 2013 | 2012 | |
| | Retail | 3.0% | 3.0% | 9.3% | 9.5% | |
| | Consulting | 0.1% | 0.5% | 10.9% | 10.1% | |

Growth rates

The growth rates reflect the long-term average growth rates for the product lines and industries of the segments (all publicly available). The growth rate for online retailing exceeds the overall long-term average growth rates for Euroland because this sector is expected to continue to grow at above-average rates for the foreseeable future.

Discount rates

The discount rates reflect appropriate adjustments relating to market risk and specific risk factors of each segment.

Cash flow assumptions

Retail segment

AS 36.134(d)(i) Management's key assumptions include stable profit margins, based on past experience in this AS 36.134(d)mmarket. The Group's management believes that this is the best available input for forecasting this mature market. Cash flow projections reflect stable profit margins achieved immediately before the budget period. No expected efficiency improvements have been taken into account and prices and wages reflect publicly available forecasts of inflation for the industry.

Consulting segment

IAS 36.130(a) The forecast was adjusted in 2012 for the decline in consulting services related to conventional AS 36.130(d) telecommunication solutions. The market shifted considerably towards inter- and intranet AS 36.134(d)(i) based solutions during 2012 and continued in 2013. As a result, management expects lower IAS 36.134(d)(ii) growth and moderately declining profit margins for this segment.

> Impairment testing, taking into account these latest developments, resulted in the further reduction of goodwill in 2013 to its recoverable amount. See Note 10 for the related impairment of other intangible assets.

The related goodwill impairment loss of CU 799,000 in 2013 (2012: CU 190,000) was IAS 36.126(a) IAS 36.129(a) included within depreciation, amortisation and impairment of non-financial assets. Apart from the considerations in determining the value-in-use of the segments described IAS 36.130(b)/ above, management is not currently aware of any other probable changes that would (d)(ii) IAS 36.134(f) necessitate changes in its key estimates. However, the estimate of recoverable amount for the consulting segment is particularly sensitive to the discount rate. If the discount rate used is IAS 1.125 increased by 1%, a further impairment loss of CU 300,000 would have to be recognised, of which CU 245,000 would be written off against goodwill and CU 55,000 against property, plant and equipment.

10. Other intangible assets

Details of the Group's other intangible assets and their carrying amounts are as follows:

| | | • | Internally | | Customer | Total |
|----------------|--|----------------------|--------------------|--------|----------|----------|
| | | software licences | developed software | names | lists | |
| | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| IAS 38.118 | Gross carrying amount | | | | | |
| | Balance at 1 January 2013 | 13,608 | 14,794 | 760 | 374 | 29,536 |
| IAS 38.118(e)(| i) Addition, separately acquired | 440 | - | - | _ | 440 |
| | Addition, internally developed | _ | 3,306 | | - | 3,306 |
| | Acquisition through business combination | 3,653 | - | 215 | 1,387 | 5,255 |
| IAS 38.118 | | | | | | |
| (e)(ii) | Disposals | (1,159) | - | _ | - | (1,159) |
| IAS 38.118 | | | | | | |
| (e)(vii) | Net exchange differences | (73) | (54) | - | - | (127) |
| | Balance at 31 December 2013 | 16,469 | 18,046 | 975 | 1,761 | 37,251 |
| | Amortisation and impairment | | | | | |
| | Balance at 1 January 2013 | (6,063) | (9,381) | (162) | (89) | (15,695) |
| IAS 38.118 | | | | | | |
| (e)(vi) | Amortisation | (1,978) | (1,315) | (125) | (110) | (3,528) |
| IAS 38.118 | | | | | | |
| (e)(iv) | Impairment losses | _ | (870) | - | _ | (870) |
| IAS 38.118 | | | | | | |
| (e)(ii) | Disposals | 350 | - | _ | _ | 350 |
| IAS 38.118 | | | | | | |
| (e)(vii) | Net exchange differences | (48) | (36) | _ | _ | (84) |
| | Balance at 31 December 2013 | (7,739) | (11,602) | (287) | (199) | (19,827) |
| | Carrying amount 31 December 2013 | 8,730 | 6,444 | 688 | 1,562 | 17,424 |

| | | Acquired | Internally | Brand | Customer | Total |
|----------------|--|----------|------------|--------|----------|----------|
| | | software | developed | names | lists | |
| | | licences | software | | | |
| | | CO,000 | CU'000 | CU'000 | CU'000 | CU'000 |
| IAS 38.118 | Gross carrying amount | | | | | |
| | Balance at 1 January 2012 | 8,672 | 14,600 | _ | - | 23,272 |
| IAS 38.118(e)(| i) Addition, separately acquired | 3,097 | - | - | - | 3,097 |
| | Addition, internally developed | - | 216 | - | - | 216 |
| | Acquisition through business combination | 1,859 | - | 768 | 378 | 3,005 |
| IAS 38.118 | | | | | | |
| (e)(vii) | Net exchange differences | (20) | (22) | (8) | (4) | (54) |
| | Balance at 31 December 2012 | 13,608 | 14,794 | 760 | 374 | 29,536 |
| | Amortisation and impairment | | | | | |
| | Balance at 1 January 2012 | (4,442) | (8,166) | - | _ | (12,608) |
| IAS 38.118 | | | | | | |
| (e)(vi) | Amortisation | (1,607) | (1,201) | (156) | (87) | (3,051) |
| IAS 38.118 | | | | | | |
| (e)(vii) | Net exchange differences | (14) | (14) | (6) | (2) | (36) |
| | Balance at 31 December 2012 | (6,063) | (9,381) | (162) | (89) | (15,695) |
| | Carrying amount 31 December 2012 | 7,545 | 5,413 | 598 | 285 | 13,841 |

Additions to internally developed software include capitalised borrowing costs of CU 80,000 (2012: CU 78,000). In addition, research and development costs of CU 1,690,000 (2012: CU 1,015,000) were recognised as other expenses.

AS 36.130(c)(i) software used to provide certain after-sales and maintenance services within the consulting (AS 36.130(c)(ii) segment (see Note 8). The recoverable amount of the asset is its value-in-use, determined based (AS 36.130(a)) on management's expectation that the market will shift considerably towards other alternative (AS 36.130(e)) software products and will significantly reduce future revenues and profits in the next two (AS 36.130(g)) to three years (see Note 9 for the growth and discount rates used). Should the shift in the market to other software products occur more rapidly, the carrying amount of the software of CU 100,000 (2012: CU 970,000) would be reduced to CU Nil.

IAS 38.118(d) All amortisation and impairment charges are included within depreciation, amortisation IAS 36.126(a) and impairment of non-financial assets.

AS 38.122(e) During the year, the Group entered into an agreement to acquire enterprise resource planning software, to support the planning and administration of the Group's operations.

Minimum contractual commitments resulting from this agreement are CU 97,000 payable during 2014. No other material contractual commitments at 31 December 2013 (2012: None).

11. Property, plant and equipment

Details of the Group's property, plant and equipment and their carrying amounts are as follows:

| | | Land | Buildings | IT | Other | Total |
|------------------------|---------------------------------------|--------|-----------|-------------|----------|----------|
| | | | | equipment e | quipment | |
| | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| Gro | ss carrying amount | | | | | |
| IAS 16.73(d) Bala | ance 1 January 2013 | 7,697 | 19,362 | 5,579 | 2,334 | 34,972 |
| IAS 16.73(e)(i) Addi | itions | - | 76 | _ | - | 76 |
| IAS 16.73(e)(iii) Acqu | uisition through business combination | 730 | 1,221 | 2,306 | 365 | 4,622 |
| IAS 16.73(e)(ii) Disp | oosals | - | (401) | - | - | (401) |
| IAS 16.73(e)(iv) Reva | aluation increase | 303 | - | - | - | 303 |
| IAS 16.73 | | | | | | |
| (e)(viii) Net | exchange differences | (21) | (81) | (79) | (54) | (235) |
| IAS 16.73(d) Bala | ance 31 December 2013 | 8,709 | 20,177 | 7,806 | 2,645 | 39,337 |
| Dep | preciation and impairment | | | | | |
| | ance 1 January 2013 | _ | (12,159) | (1,503) | (913) | (14,575) |
| IAS 16.73(e)(ii) Disp | oosals | _ | 315 | _ | _ | 315 |
| IAS 16.73 | | | | | | |
| (e)(viii) Net | exchange differences | _ | (54) | (53) | (36) | (143) |
| IAS 16.73(e)(vii) Depi | reciation | _ | (1,315) | (890) | (530) | (2,735) |
| IAS 16.73(d) Bala | ance 31 December 2013 | - | (13,213) | (2,446) | (1,479) | (17,138) |
| Car | rying amount 31 December 2013 | 8,709 | 6,964 | 5,360 | 1,166 | 22,199 |

| | | Land | Buildings | IT | Other | Total |
|-------------------|---|--------|-----------|-------------|----------|----------|
| | | | | equipment e | quipment | |
| | | | | (Restated) | | |
| | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | Gross carrying amount | | | | | |
| IAS 16.73(d) | Balance 1 January 2012 | 7,697 | 23,067 | 4,316 | 966 | 36,046 |
| IAS 16.73(e)(i) | Additions | - | 1,001 | 1,390 | 890 | 3,281 |
| IAS 16.73(e)(iii) | Acquisition through business combination | - | - | 2,310 | 838 | 3,148 |
| IAS 16.73(e)(ii) | Held for sale or included in disposal group | _ | (4,598) | (2,422) | (348) | (7,368) |
| IAS 16.73 | | | | | | |
| (e)(viii) | Net exchange differences | - | (108) | (15) | (12) | (135) |
| IAS 16.73(d) | Balance 31 December 2012 | 7,697 | 19,362 | 5,579 | 2,334 | 34,972 |
| | Depreciation and impairment | | | | | |
| IAS 16.73(d) | Balance 1 January 2012 | - | (12,944) | (1,805) | (551) | (15,300) |
| IAS 16.73 | | | | | | |
| (e)(viii) | Net exchange differences | _ | (72) | (10) | (8) | (90) |
| IAS 16.73(e)(ii) | Held for sale or included in disposal group | - | 3,200 | 990 | 200 | 4,390 |
| IAS 16.73(e)(vii) | Depreciation | - | (2,343) | (678) | (554) | (3,575) |
| IAS 16.73(d) | Balance 31 December 2012 | - | (12,159) | (1,503) | (913) | (14,575) |
| | Carrying amount 31 December 2012 | 7,697 | 7,203 | 4,076 | 1,421 | 20,397 |

IAS 36.126(a) All depreciation and impairment charges are included within depreciation, amortisation and IAS 36.126(b) impairment of non-financial assets.

IAS 16.74(a) Land and buildings have been pledged as security for the Group's other bank borrowings (see Note 14.6).

IAS 16.74(c) The Group has a contractual commitment to acquire IT equipment of CU 1,304,000 payable in 2014. There were no other material contractual commitments to acquire property, plant and equipment at 31 December 2013 (2012: None).

IAS 16.77(e)

If the cost model had been used, the carrying amounts of the revalued land, including the IAS 16.77(f) fair value adjustment upon acquisition of Goodtech, would be CU 7,421,000 (2012: CU 6,712,000). The revalued amounts include a revaluation surplus of CU 1,288,000 before tax (2012: CU 985,000), which is not available for distribution to the shareholders of Illustrative Corporation.

Fair value measurement of the land

IFRS 13.91(a) See Note 33.2.

IFRS 13.93(d)

12. Leases

12.1 Finance leases as lessee

IAS 17.31(a) The Group's main warehouse and related facilities and certain IT equipment are held under finance lease arrangements. As of 31 December 2013, the net carrying amount of the warehouse and related facilities is CU 3,362,000 (2012: CU 3,723,000), included as part of buildings and of the IT equipment is CU 231,000 (2012: CU 480,000), included as part of IT equipment (see Note 11).

> Finance lease liabilities (see Note 23) are secured by the related assets held under finance leases. Future minimum finance lease payments at 31 December were as follows:

| | | Minimum | | | |
|--------------|--------------------|----------|--------|---------|---------|
| | | within 1 | 1 to 5 | after 5 | Total |
| | | year | years | years | |
| | | CU,000 | CU'000 | CU'000 | CU'000 |
| | 31 December 2013 | | | | |
| IAS 17.31(b) | Lease payments | 727 | 1,415 | 3,539 | 5,681 |
| | Finance charges | (215) | (330) | (528) | (1,073) |
| | Net present values | 512 | 1,085 | 3,011 | 4,608 |
| | 31 December 2012 | | | | |
| IAS 17.31(b) | Lease payments | 726 | 1,432 | 4,072 | 6,230 |
| | Finance charges | (220) | (336) | (560) | (1,116) |
| | Net present values | 506 | 1,096 | 3,512 | 5,114 |

AS 17.31(e) The lease agreement for the main warehouse includes fixed lease payments and a purchase option at the end of the 10 year lease term. The agreement is non-cancellable and does not contain any further restrictions.

12.2 Operating leases as lessee

The Group leases an office and production building under an operating lease. The future minimum lease payments are as follows:

| | | Minimum lease payments due | | | |
|--------------|------------------|----------------------------|--------|---------|--------|
| | | within 1 | 1 to 5 | after 5 | Total |
| | | year | years | years | |
| | | CU'000 | CU'000 | CU'000 | CU'000 |
| IAS 17.35(a) | 31 December 2013 | 4,211 | 12,567 | 25,678 | 42,456 |
| | 31 December 2012 | 3,431 | 12,100 | 24,342 | 39,873 |

IAS 17.35(c) Lease expense during the period amounts to CU 3,568,000 (2012: CU 3,398,000), representing the minimum lease payments.

IAS 17.35(d) The rental contract has a non-cancellable term of 15 years. The building was subject to a sale and lease back transaction in 2004. A related gain was included in other liabilities (see Note 24) and is being amortised over the remaining lease term.

12.3 Operating leases as lessor

The Group leases out investment properties under operating leases (see Note 13).

13. Investment property

Investment property includes real estate properties in Euroland and in the United States, which are owned to earn rentals and for capital appreciation.

IFRS 13.93(a) Note 33.2 sets out how the fair value of the investment properties has been determined. Changes to the carrying amounts are as follows:

| | | 2013 CU'000 | 2012 CU'000 |
|--------------|------------------------------|----------------|----------------|
| IAS 40.76 | Carrying amount 1 January | 12,277 | 12,102 |
| | Additions: | | |
| IAS 40.76(b) | Through business combination | 75 | - |
| | Change in fair value: | | |
| IAS 40.76(d) | Net gain | 288 | 150 |
| IAS 40.76(e) | Net exchange differences | 22 | 25 |
| IAS 40.76(d) | Total change in fair value | 310 | 175 |
| IAS 40.76 | Carrying amount 31 December | 12,662 | 12,277 |

Investment properties valued at CU 8,327,000 are pledged as security for related borrowings.

Most properties are leased out on operating leases. Rental income amounts to CU
1,066,000 (2012: CU 1,028,000) included within revenue. Direct operating expenses of CU
213,000 (2012: CU 206,000) were reported within other expenses, of which CU 18,000 (2012: CU 12,000) was incurred on vacant properties that did not generate rental income.

IAS 17.56(a) The lease contracts are all non-cancellable for 8 years from the commencement of the IAS 17.56(c) lease. Future minimum lease rentals are as follows:

| | | Minimum lease income due | | | |
|--------------|------------------|--------------------------|--------|---------|--------|
| | | within 1 | 1 to 5 | after 5 | Total |
| | | year | years | years | |
| | | CU'000 | CU'000 | CU'000 | CU'000 |
| IAS 17.56(a) | 31 December 2013 | 1,075 | 5,375 | 2,090 | 8,540 |
| | 31 December 2012 | 1,030 | 5,150 | 1,978 | 8,158 |

14. Financial assets and liabilities

14.1 Categories of financial assets and financial liabilities

FRS 7.25 Note 4.17 provides a description of each category of financial assets and financial liabilities and the related accounting policies. The carrying amounts of financial assets and financial liabilities in each category are as follows:

| | | Note | AFS | Held for I trading (FVTPL) | Derivatives used for hedging | | oans and eceivables | Total |
|-----------------|-----------------------------------|------|--------|----------------------------------|------------------------------------|--------|---------------------|--------|
| | | | (cai | rried at fair v | alue) | | ied at ed cost) | |
| | | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | 31 December 2013 | | | | | | | |
| | Financial assets | | | | | | | |
| IFRS 7.8(b) | Bonds | 14.2 | - | _ | - | 2,814 | _ | 2,814 |
| IFRS 7.8(d) | Other investments (a) | 14.3 | 951 | _ | - | - | _ | 951 |
| | Other long-term financial assets | | 951 | - | - | 2,814 | - | 3,765 |
| IFRS 7.8(a)(ii) | Other short-term financial assets | 14.4 | _ | 655 | _ | _ | _ | 655 |
| IFRS 7.8(a)(ii) | Derivative financial instruments | 14.5 | _ | 115 | 467 | - | - | 582 |
| IFRS 7.8(c) | Trade and other receivables (b) | 17 | _ | _ | - | _ | 30,945 | 30,945 |
| IFRS 7.8(c) | Cash and cash equivalents | 18 | - | - | - | - | 34,729 | 34,729 |
| | | | 951 | 770 | 467 | 2.814 | 65.674 | 70.676 |

| | | Note | used for hedging | Designated at FVTPL ried at fair va | Other liabilities at FVTPL lue) | Other liabilities (carried at amortised cost) | Total |
|-----------------|----------------------------------|------|---------------------|---|--|---|--------|
| | | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | Financial liabilities | | | | | | |
| IFRS 7.8(e)(i) | Non-current borrowings | 14.6 | _ | 7,700 | - | 13,300 | 21,000 |
| IFRS 7.8(e)(i), | | | | | | | |
| IFRS 7.8(f) | Current borrowings | 14.6 | _ | 250 | - | 4,565 | 4,815 |
| IFRS 7.8(f) | Trade and other payables | 23 | _ | _ | _ | 13,069 | 13,069 |
| IFRS 7.7 | Derivative financial instruments | 14.5 | - | _ | _ | _ | _ |
| IFRS 7.8(e)(ii) | Contingent consideration | 24 | - | - | 620 | - | 620 |
| | | | _ | 7,950 | 620 | 30,934 | 39,504 |

| | | Note | AFS | Held for I trading (FVTPL) | Derivatives used for hedging | | oans and eceivables | Total |
|-----------------|-----------------------------------|------|---------|----------------------------------|------------------------------------|--------|---------------------|---------|
| | | | (car | ried at fair v | alue) | (carri | ied at | |
| | | | | | | | ed cost) | |
| | | | 0111000 | 0111000 | (Rest | | 0111000 | 0111000 |
| | | | CU'000 | CU'000 | CU'000 | CU,000 | CU'000 | CU,000 |
| | 31 December 2012 | | | | | | | |
| | Financial assets | | | | | | | |
| IFRS 7.8(b) | Bonds | 14.2 | - | - | - | 2,992 | - | 2,992 |
| IFRS 7.8(d) | Other investments (a) | 14.3 | 888 | - | - | - | - | 888 |
| | Other long-term financial assets | | 888 | - | - | 2,992 | - | 3,880 |
| IFRS 7.8(a)(ii) | Other short-term financial assets | 14.4 | _ | 649 | - | _ | _ | 649 |
| IFRS 7.8(a)(ii) | Derivative financial instruments | 14.5 | _ | 212 | _ | - | - | 212 |
| IFRS 7.8(c) | Trade and other receivables (b) | 17 | _ | _ | _ | _ | 23,441 | 23,441 |
| IFRS 7.8(c) | Cash and cash equivalents | 18 | - | - | - | - | 11,197 | 11,197 |
| | | | 888 | 861 | - | 2,992 | 34,638 | 39,379 |

| | | Note | Derivatives used for hedging (carried | Designated at FVTPL at fair value) | Other liabilities (carried at amortised cost) | Total |
|-----------------|--|------|---|--|--|----------------------|
| | | | CU'000 | CU'000 | CU'000 | (Restated) CU'000 |
| IFRS 7.8(e)(i) | Financial liabilities Non-current borrowings | 14.6 | _ | 7.965 | 13.300 | 21,265 |
| IFRS 7.8(e)(i), | · · | | | , | ,,,,,, | , |
| IFRS 7.8(f) | Current borrowings | 14.6 | _ | 255 | 3,124 | 3,379 |
| IFRS 7.8(f) | Trade and other payables | 23 | _ | - | 11,515 | 11,515 |
| IFRS 7.7 | Derivative financial instruments | 14.5 | 160 | - | _ | 160 |
| | | | 160 | 8,220 | 27,939 | 36,319 |

⁽a) includes an equity investment carried at cost less impairment charges because fair value cannot be determined reliably. See Note 14.3.

A description of the Group's financial instrument risks, including risk management objectives IFRS 7.33 and policies is given in Note 32.

> The methods used to measure financial assets and liabilities reported at fair value are described in Note 33.1.

14.2 HTM investments

HTM investments comprise public traded zero coupon and US straight bonds with fixed IFRS 7.7 interest rates between 5.5% and 6.2%. They mature in 2015 and 2016. The carrying amounts (measured at amortised cost) and fair values of these bonds are as follows:

| | | 2013 | 2012 |
|-------------|------------------------------------|--------|--------|
| | | CU'000 | CU'000 |
| | Carrying amount at amortised cost: | | |
| | Zero coupon bonds | 1,110 | 1,189 |
| | US straight bonds | 1,704 | 1,803 |
| IFRS 7.8(b) | | 2,814 | 2,992 |
| | Fair value: | | |
| IFRS 7.25 | Zero coupon bonds | 1,190 | 1,186 |
| | US straight bonds | 1,705 | 1,809 |
| | | 2,895 | 2,995 |

Fair values of these bonds have been estimated by reference to quoted bid prices in active IFRS 13.97 markets at the reporting date and are categorised within Level 1 of the fair value hierarchy. The fair value of the US straight bonds also reflects the US-dollar spot rate as at the reporting date.

⁽b) these amounts only represent trade receivables that are financial assets. See Note 17.

14.3 AFS financial assets

The details and carrying amounts of AFS financial assets are as follows:

| | | 2013 | 2012 |
|-------------|--|--------|--------|
| | | CU'000 | CU'000 |
| IFRS 7.25 | Listed equity securities | 421 | 343 |
| IFRS 7.25 | Listed debentures | 97 | 112 |
| | Total AFS financial assets at fair value | 518 | 455 |
| | Investment in XY Ltd | 433 | 433 |
| IFRS 7.8(d) | | 951 | 888 |

The equity securities and debentures are denominated in CU and are publicly traded in Euroland.

IFRS 7.30(a)(d)

The investment in XY Ltd represents a 15% equity interest in an unlisted company, one of the Group's suppliers. XY Ltd has been undertaking a major restructuring process since 2012, which has triggered possible litigation by third parties. Due to these uncertainties, the fair value of the Group's investment in this entity cannot be reliably measured. Therefore, it has been stated at cost less impairment charges. In 2012, an impairment charge of CU 350,000 was recognised within finance cost. The Group plans to continue to hold its investment in XY Ltd while it secures other supply lines.

14.4 Financial assets held for trading

IFRS 7.B5(a)(i)

Financial assets held for trading consists of various investments in money market funds (presented as other short-term financial assets) that are held by the Group for short-term trading and certain derivative financial investments (see Note 14.5). All of these money market funds are publicly traded on stock exchanges in Euroland.

14.5 Derivative financial instruments

The Group's derivative financial instruments are measured at fair value and are summarised below:

| | | 2013 | 2012 |
|--------------|---|--------|--------|
| | | CU'000 | CU'000 |
| IFRS 7.22(b) | US-dollar forward contracts – cash flow hedge | 467 | - |
| | Other forward exchange contracts – held-for-trading | 115 | 212 |
| | Derivative financial assets | 582 | 212 |
| IFRS 7.22(b) | US-dollar forward contracts – cash flow hedge | - | (160) |
| | Derivative financial liabilities | - | (160) |
| | | 582 | 52 |

FRS 7.22(a) The Group uses forward foreign exchange contracts to mitigate exchange rate exposure arising FRS 7.22(b) from forecast sales in US dollars and other currencies. All US-dollar forward exchange

IFRS 7.22(c) contracts have been designated as hedging instruments in cash flow hedges in accordance with IAS 39.

Other forward exchange contracts are considered by management to be part of economic hedge arrangements but have not been formally designated.

FRS 7.23(a) The Group's US-dollar forward contracts relate to cash flows that have been forecasted FRS 7.23(b) for October – December 2014. All forecast transactions for which hedge accounting has been

used are expected to occur.

FRS 7.23(c) During 2013 a gain of CU 367,000 (2012: loss of CU 47,000) was recognised in other comprehensive income. The cumulative gain recorded in equity is CU 467,000 (2012:

cumulative loss of CU 160,000).

FRS 7.23(d) During 2013, a loss of CU 260,000 (2012: net gain of CU 425,000) was reclassified from FRS 7.23(e) equity into profit or loss within revenue.

14.6 Borrowings

Borrowings include the following financial liabilities:

| | | Cu | rrent | Non- | current |
|----------------|------------------------------------|--------|--------|--------|---------|
| | | 2013 | 2012 | 2013 | 2012 |
| | | CU'000 | CU'000 | CU'000 | CU'000 |
| IFRS 7.8(e)(i) | Designated at FVTPL: | | | | |
| | US-dollar loans | 250 | 255 | 7,700 | 7,965 |
| IFRS 7.8(f) | Carrying amount at amortised cost: | | | | |
| | Other bank borrowings | 4,565 | 3,124 | _ | - |
| | Non-convertible bond | _ | _ | 8,300 | 8,300 |
| | Subordinated shareholder loan | _ | - | 5,000 | 5,000 |
| | | 4,565 | 3,124 | 13,300 | 13,300 |
| IFRS 7.8(f) | Fair value: | | | | |
| | Other bank borrowings | 4,565 | 3,124 | _ | - |
| | Non-convertible bond | _ | - | 8,259 | 8,383 |
| | Subordinated shareholder loan | _ | - | 4,975 | 5,050 |
| | | 4,565 | 3,124 | 13,234 | 13,433 |

IFRS 7.25 Other than the US-dollar loans, all borrowings are denominated in CU.

US-dollar loans at FVTPL

US-dollar loans are designated at FVTPL to significantly reduce measurement inconsistencies (see Note 4.17). The interest rate is fixed at 4%. Movements in the carrying amount of these US-dollar loans are presented below:

| | | 2013 | 2012 |
|--------------|-----------------------------|--------|--------|
| | | CU'000 | CU'000 |
| | Carrying amount 1 January | 8,220 | 8,380 |
| | Repayments | (300) | (230) |
| | Change in fair values: | | |
| IFRS 7.10(a) | - changes in credit risk | - | - |
| | - other market factors | 30 | 70 |
| IFRS 7.25 | Carrying amount 31 December | 7,950 | 8,220 |

IFRS 7.10(a) The cumulative changes since the designation of these borrowings at FVTPL attributable to changes in credit risk are CU Nil (2012: Nil). The Group estimates the credit-risk related change in fair value on a residual basis, as the difference between fair value changes specifically attributable to the appropriate benchmark interest rates and the total change in fair value. At year-end the estimate shows an insignificant change attributable to credit risk.

FRS 7.10(b) The total undiscounted amount repayable at maturity in respect of the loan, converted at year-end exchange rates is CU 7,755,000 (2012: CU 8,055,000), equivalent to a difference between the carrying amount and the amount repayable of CU 195,000 (2012: CU 165,000).

The fair value of the loans is measured as described in Note 33.1.

Borrowings at amortised cost:

IFRS 7.29 Current interest rates are variable and average 4.0% (2012: 4.1%). The carrying amount

IFRS 7.31 of the other bank borrowings is considered to be a reasonable approximation of the fair value.

IFRS 13.93(d) The Group's non-convertible bond with a fixed interest rate of 5.0% matures on 20 May

IFRS 13.97 2016 and is therefore classified as non-current. The estimated fair value of the non-convertible bond is categorised within Level 2 of the fair value hierarchy. The fair value estimate has been determined from the perspective of a market participant, that holds these non-convertible bonds as assets at 31 December 2013. The CU 8,259 is estimated using a present value technique, by discounting the contractual cash flows using implied yields of non-convertible bonds of an entity with a similar standing and marketability.

The most significant input being the discount rate that reflects the credit risk of counterparties.

IFRS 13.93(d) shareholder, LOM Investment Trust, in 2010. It is perpetual and carries a fixed coupon of IFRS 13.97 4.0%. It is repayable only upon liquidation of Illustrative Corporation. The estimated fair value of the subordinated shareholder loan is categorised within Level 3 of the fair value hierarchy. The fair value estimate has been determined using a present value technique. The CU 4,975 is estimated by discounting the contractual cash flows at 4.1%. The discount rate has been determined using the interest rate that the entity would pay to unrelated party, at the reporting date, adjusted to reflect the subordination feature.

The most significant input is the discount rate of 4.1%.

14.7 Other financial instruments

FRS 7.29 The carrying amount of the following financial assets and liabilities is considered a reasonable approximation of fair value:

- trade and other receivables
- cash and cash equivalents
- trade and other payables.

15. Deferred tax assets and liabilities

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

IAS 12.81(g)

| Deferred tax liabilities(assets) | 1 January 2013 c | Recognised in other omprehensive income | Recognised in business combination | Recognised in profit or loss | 31 December 2013 |
|---|------------------------|--|--|------------------------------------|------------------------|
| | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| Non-current assets | | | | | |
| - Other intangible assets | 847 | (63) | 444 | 30 | 1,258 |
| - Property, plant and equipment | 2,130 | (22) | 188 | 406 | 2,702 |
| - Other long-term financial assets | (95) | _ | - | 19 | (76) |
| Investment property | 1,914 | _ | _ | 93 | 2,007 |
| Current assets | | | | | |
| - Trade and other receivables | (168) | _ | _ | 38 | (130) |
| Current liabilities | | | | | |
| – Provisions | (1,003) | _ | _ | 639 | (364) |
| - Pension and other employee obligation | ns (4,451) | 1,149 | _ | (188) | (3,490) |
| Unused tax losses | (75) | _ | _ | 75 | _ |
| | (901) | 1,064 | 632 | 1,112 | 1,907 |

IAS 12.81(g)

| Deferred tax liabilities(assets) 1 | January 2012 c | Recognised in other omprehensive income | Included in disposal group | Recognised in business combination | Recognised in profit or loss | 31 December 2012 |
|---|----------------------|--|----------------------------------|--|------------------------------------|------------------------|
| | | | (Re | stated) | | |
| | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| Non-current assets | | | | | | |
| - Other intangible assets | 409 | (27) | _ | 210 | 255 | 847 |
| - Property, plant and equipment | 1,528 | (68) | _ | 225 | 445 | 2,130 |
| - Other long-term financial assets | _ | _ | _ | _ | (95) | (95) |
| Investment property | 1,861 | _ | - | _ | 53 | 1,914 |
| Current assets | | | | | | |
| - Trade and other receivables | (34) | _ | _ | _ | (134) | (168) |
| Current liabilities | | | | | | |
| – Provisions | (1,320) | _ | 74 | _ | 243 | (1,003) |
| - Pension and other employee obligation | s (2,996) | (1,062) | - | _ | (393) | (4,451) |
| Unused tax losses | (300) | _ | - | _ | 225 | (75) |
| | (852) | (1,157) | 74 | 435 | 599 | (901) |

The amounts recognised in other comprehensive income relate to revaluation of land, exchange differences on translating foreign operations and the remeasurement of net defined benefit liability. See Note 20.3 for the amount of the income tax relating to these components of other comprehensive income.

IAS 12.81(f)

A deferred tax liability of CU 1,000 (2012: CU 2,000) associated with an investment in a domestic subsidiary has not been recognised, as the Group controls the timing of the reversal and it is probable that the temporary difference will not reverse in the foreseeable future. The tax value is equivalent to a temporary difference of CU 3,000 (2012: CU 7,000).

IAS 12.81(e)

All deferred tax assets (including tax losses and other tax credits) have been recognised in the statement of financial position.

16. Inventories

Inventories consist of the following:

IAS 1.77 IAS 1.78(c)

IAS 2.36(b)

| | 2013 | 2012 |
|-------------------------------|--------|------------|
| | (| (Restated) |
| | CU'000 | CU'000 |
| Raw materials and consumables | 7,737 | 7,907 |
| Merchandise | 10,561 | 9,319 |
| | 18,298 | 17,226 |

IAS 2.36(d) IAS 2.36(e) In 2013, a total of CU 35,265,000 (2012: CU 32,907,000) of inventories was included in profit or loss as an expense. This includes an amount of CU 361,000 (2012: CU 389,000) resulting from write down of inventories.

17. Trade and other receivables

Trade and other receivables consist of the following:

IAS 1.77 IAS 1.78(b)

| | 2013 | 2012 |
|--|--------|--------|
| | CU'000 | CU'000 |
| Trade receivables, gross | 31,265 | 23,889 |
| Allowance for credit losses | (432) | (560) |
| Trade receivables | 30,833 | 23,329 |
| Receivable due from ABC Ltd | 112 | 112 |
| Financial assets | 30,945 | 23,441 |
| Social security and other taxes | 1,012 | 676 |
| Construction contracts for telecommunication systems | 1,374 | 974 |
| Prepayments | 298 | 315 |
| Non-financial assets | 2,684 | 1,965 |
| | 33,629 | 25,406 |

IFRS 7.25 IFRS 7.29 All amounts are short-term. The net carrying value of trade receivables is considered a reasonable approximation of fair value.

The receivable due from ABC Ltd relates to the remaining consideration due on the sale of a former subsidiary in 2011. The carrying amount of the receivable is considered a reasonable approximation of fair value as this financial asset (which is measured at amortised cost) is expected to be paid within six months, such that the time value of money is not significant.

IFRS 7.37(b)

All of the Group's trade and other receivables have been reviewed for indicators of impairment. Certain trade receivables were found to be impaired and an allowance for credit losses of CU 72,000 (2012: CU 514,000) has been recorded accordingly within other expenses. The impaired trade receivables are mostly due from customers in the business-to-business market that are experiencing financial difficulties.

IFRS 7.16 The movements in the allowance for credit losses is presented below:

| | | 2013 | 2012 |
|-----------|-------------------------------------|--------|--------|
| | | CU'000 | CU'000 |
| IFRS 7.16 | Balance 1 January | 560 | 112 |
| | Amounts written off (uncollectable) | (200) | (66) |
| | Impairment loss | 72 | 514 |
| | Balance 31 December | 432 | 560 |

IFRS 7.20(e) An analysis of unimpaired trade receivables that are past due is given in Note 32.2.

17.1 Construction contracts

IAS 11.39(a) Revenue of CU 50,973,000 (2012: CU 49,186,000) relating to construction contracts for telecommunication systems has been included in revenue for the current reporting period.

(b)(c) The amounts recognised in the statement of financial position relate to construction contracts in progress at the end of the reporting period. The amounts are calculated as the net amounts of costs incurred plus recognised profits, less recognised losses and progress billings. The carrying amounts of assets and liabilities are analysed as follows:

| | | 2013 CU'000 | 2012 CU'000 |
|--------------|--|----------------|----------------|
| IAS 11.40(a) | Aggregate amount of costs incurred and recognised | 3,421 | 3,121 |
| | profits and losses for all contracts in progress | | |
| | Less, progress billings | (2,335) | (2,354) |
| | | 1,086 | 767 |
| | Recognised as: | | |
| IAS 11.42(a) | Due from customers for construction contract work, | 1,374 | 974 |
| | recognised in trade and other receivables | | |
| IAS 11.42(b) | Due to customers for construction contract work, | 288 | 207 |
| | recognised in other liabilities | | |

(2012: CU 220,000). Advances paid from customers for construction contracts related to work not yet performed have been recognised in other liabilities (see Note 24) and amount to CU 225,000 (2012: CU 220,000).

IAS 11.40(c) Retentions on construction contracts amount to CU 10,000 (2012: CU Nil) and are included within trade and other receivables. Retentions will be received upon acceptance by the customer of the work performed.

18. Cash and cash equivalents

IAS 7.45 Cash and cash equivalents consist of the following:

| | 2013 | 2012 |
|---------------------------|-----------|--------|
| | (Restated | |
| | CU'000 | CU'000 |
| Cash at bank and in hand: | | |
| – CU | 24,292 | 7,827 |
| – GBP | 2,087 | 674 |
| – USD | 1,392 | 449 |
| Short-term deposits (CU) | 6,958 | 2,247 |
| | 34,729 | 11,197 |

Following the acquisition of Goodtech, some bank deposits of the acquiree were temporarily not available for general use by the Group because of legal restrictions. The amount of cash and cash equivalents inaccessible to the Group as at 31 December 2013 amounts to CU 500,000 (2012: CU Nil). All the restrictions on bank deposits were removed by the time of the approval of the consolidated financial statements on 8 March 2014.

19. Disposal groups classified as held for sale and discontinued operations

IFRS 5.41 At the end of 2012, management decided to discontinue in-store sale of IT and telecommunications hardware in line with the Group's strategy to focus on its on-line retail business. Consequently, assets and liabilities allocable to Highstreet (included in the retail segment) were classified as a disposal group. Revenue and expenses, gains and losses relating to the discontinuation of this subgroup have been eliminated from profit or loss from the Group's continuing operations and are shown as a single line item on the face of the statement of profit or loss (see loss for the year from discontinued operations).

IAS 7.40(a) On 30 September 2013, Highstreet was sold for a total of CU 3,117,000 in cash resulting in a loss of CU 29,000 before tax primarily due to related selling costs (see Note 6.3). Operating profit of Highstreet until the date of disposal and the profit or loss from re-measurement and disposal of assets and liabilities classified as held for sale are summarised as follows:

| | 2013 | 2012 |
|---|---------|---------|
| | CU'000 | CU'000 |
| IFRS 5.33(b)(i) Revenue | 9,803 | 11,015 |
| Costs of material | (3,540) | (3,633) |
| Employee benefits expense | (6,100) | (6,411) |
| Depreciation and amortisation | _ | (765) |
| Other expenses | (90) | (100) |
| Operating profit | 73 | 106 |
| Finance costs | (56) | (60) |
| Profit from discontinued operations before tax | 17 | 46 |
| IFRS 5.33(b)(ii) Tax income | (5) | (14) |
| IAS 12.81(h) | | |
| Profit for year | 12 | 32 |
| Loss on remeasurement and disposal | | |
| IFRS 5.33(b)(iii) Loss before tax on measurement to fair value less costs to sell | _ | (510) |
| Loss before tax on disposal | (29) | _ |
| IFRS 5.33(b)(ii) Tax income | 8 | 153 |
| IAS 12.81(h) | | |
| Total loss | (21) | (357) |
| Loss for the year from discontinued operations | (9) | (325) |

IFRS 5.41(b) Most of the assets and all of the liabilities have been disposed of in this transaction, however, the Group continues to own some former Highstreet storage facilities. Management expects to sell these remaining assets during 2014.

FRS 5.38 The carrying amounts of assets and liabilities in this disposal group are summarised as follows:

| | 2013 CU'000 | 2012 CU'000 |
|---|----------------|----------------|
| Non-current assets | | |
| - Property, plant and equipment | 103 | 2,578 |
| – Deferred tax | _ | 227 |
| Current assets | | |
| - Inventories | _ | 1,081 |
| - Cash and cash equivalents | _ | 22 |
| Assets classified as held for sale | 103 | 3,908 |
| Current liabilities | | |
| – Provisions | _ | (245) |
| - Trade and other payables | _ | (190) |
| - Current tax liabilities | _ | (14) |
| Liabilities classified as held for sale | - | (449) |

IFRS 5.33(c) Cash flows generated by Highstreet for the reporting periods under review until its disposal are as follows:

| | 2013 | 2012 |
|---|--------|--------|
| | CU'000 | CU'000 |
| Operating activities | (22) | 811 |
| Investing activities | 3,117 | - |
| Cash flows from discontinued operations | 3,095 | 811 |

Cash flows from investing activities relate solely to the proceeds from the sale of Highstreet.

20. Equity

20.1 Share capital

IAS 1.79(a)(iii) The share capital of Illustrative Corporation consists only of fully paid ordinary shares with a IAS 1.79(a)(v) nominal value of CU 1. All shares are equally eligible to receive dividends and the repayment of capital and represent one vote at the shareholders' meeting of Illustrative Corporation.

| | 2013 | 2012 |
|---|------------|------------|
| IAS 1.79(a)(iv) Shares issued and fully paid: | | |
| Beginning of the year | 12,000,000 | 12,000,000 |
| Issued under share-based payments | 270,000 | _ |
| Share issue | 1,500,000 | _ |
| IAS 1.79(a)(ii) Shares issued and fully paid | 13,770,000 | 12,000,000 |
| Shares authorised for share based payments | 600,000 | 600,000 |
| IAS 1.79(a)(i) Total shares authorised at 31 December | 14,370,000 | 12,600,000 |

Additional shares were issued during 2013 relating to share-based payments (see Note 21.2 for details on the Group's share-based employee remuneration programmes).

The Group issued 1,500,000 shares on 30 October 2013, corresponding to 12.5% of total shares issued. Each share has the same right to receive dividend and the repayment of capital and represents one vote at the shareholders' meeting of Illustrative Corporation.

IAS 1.79(a)(vii) The authorised shares that have not yet been issued have been authorised solely for use in the Group's share-based remuneration programmes (see Note 21.2).

20.2 Share premium

Proceeds received in addition to the nominal value of the shares issued during the year have been included in share premium, less registration and other regulatory fees and net of related tax benefits. Costs of new shares charged to equity amounted to CU 70,000 (2012: CU Nil).

Share premium has also been recorded in respect of the issue of share capital related to employee share-based payment (see Note 21.2).

20.3 Other components of equity

IAS 1.106(d)(ii) The details of other components of equity are as follows: IAS 1.106A

| IAS 1.100A | | Translation reserve | Revaluation reserve | AFS financial assets | Cash-flow hedges | Net defined benefit liability | Total |
|---------------------------|--|------------------------|----------------------|----------------------------|---------------------|-------------------------------------|---------|
| IAS 1.106(d) | | CU'000 | CU'000 | CU'000 | CU'000 | CU,000 | CU'000 |
| | Balance at 1 January 2013 | (359) | 689 | 35 | (160) | (862) | (657) |
| | Other comprehensive incom | e for the yea | r (all attributable | to owners of t | ne parent): | | |
| IAS 19.120(c | c) Remeasurement of net defined benefit liability Cash flow hedges | - | - | - | - | 3,830 | 3,830 |
| IFRS 7.23(c)(d | d) – current year gains | - | - | - | 367 | _ | 367 |
| IAS 1.92 | - reclassification to profit or | loss – | - | - | 260 | - | 260 |
| IFRS 7.20(a)(ii) | AFS financial assets | | | | | _ | |
| | - current year gains | - | - | 113 | - | - | 113 |
| IAS 1.92 | - reclassification to profit or | loss – | - | (50) | - | - | (50) |
| IAS 16.77(f) | Revaluation of land | _ | 303 | _ | _ | _ | 303 |
| IAC 21 E2/b) | Evahanga diffaranasa an | | | | | | |
| IAS 21.32(D) | Exchange differences on translating foreign operation | s (664) | _ | _ | _ | _ | (664) |
| | Equity accounted investmen | | _ | _ | 5 | _ | 5 |
| IAS 1.92 | reclassification to profit or | | _ | - | (3) | _ | (3) |
| IAS 1.91(b) | Before tax | (664) | 303 | 63 | 629 | 3,830 | 4,161 |
| IAS 12.81(a), | | (00.7 | 000 | | 020 | 0,000 | ., |
| IAS 1.90 | Tax benefit (expense) | 176 | (91) | _ | _ | (1,149) | (1,064) |
| | Net of tax | (488) | 212 | 63 | 629 | 2,681 | 3,097 |
| 1401100(1) | | | | | | | |
| IAS 1.106(d) | Balance at 31 December 20 | 013 (847) | 901 | 98 | 469 | 1,819 | 2,440 |
| | | Translation | Revaluation | AFS | Cash-flow | Net defined | Total |
| | | reserve | reserve | financial | hedges | benefit | |
| | | | | assets | | liability | |
| | | | | | tated) | | |
| IAS 1.106(d) | | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| | Balance at 1 January 2012 Other comprehensive incom | (113) | r (all attributable | to owners of t | he parent): | 1,617 | 2,505 |
| | | e ioi tile yea | i (ali atti ibutable | to owners or t | ne parent, | | |
| IAS 19.120(c | c) Remeasurement of net defined benefit liability Cash flow hedges | - | - | - | - | (3,541) | (3,541) |
| IFRS 7.23(c)(d | l) – current year losses | - | - | _ | (47) | _ | (47) |
| IAS 1.92 | - reclassification to profit or | loss – | - | _ | (425) | _ | (425) |
| IFRS 7.20(a)(ii) | AFS financial assets | | | | | _ | |
| | – current year gains | - | _ | 35 | - | _ | 35 |
| IAS 21 52(b) | Exchange differences on | | | | | | |
| 10 21.02(0) | translating foreign operation | s (341) | _ | _ | _ | _ | (341) |
| IAC 1 01/6\ | Before tax | | | 25 | (472) | /2 5/11 | (4,319) |
| IAS 1.91(b) IAS 12.81(a), | | (341) | - | 35 | (472) | (3,541) | (4,319) |
| IAS 1.90 | Tax benefit | 95 | _ | _ | _ | 1,062 | 1,157 |
| | | - 0 | | | | ., | -, |

(246)

Net of tax

IAS 1.106(d) Balance at 31 December 2012 (359)

(472)

(160)

35

35

689

(2,479)

(862)

(3,162)

(657)

21. Employee remuneration

21.1 Employee benefits expense

Expenses recognised for employee benefits are analysed below:

| | | 2013 | 2012 |
|--------------|---------------------------------------|---------|------------|
| | | | (Restated) |
| | | CU'000 | CU'000 |
| | Wages, salaries | 96,483 | 91,168 |
| | Social security costs | 11,229 | 10,608 |
| IFRS 2.51(a) | Share-based payments | 298 | 466 |
| IAS 19.120 | Pensions – defined benefit plans | 1,308 | 3,030 |
| IAS 19.53 | Pensions – defined contribution plans | 4,491 | 4,243 |
| | | 113,809 | 109,515 |

21.2 Share-based employee remuneration

As at 31 December 2013, the Group maintained two share-based payment schemes for employee remuneration, the Star Programme and the Stay Programme. Both programmes will be settled in equity.

IFRS 2.45(a)

The Star Programme is part of the remuneration package of the Group's senior management. Options under this programme will vest if certain conditions, as defined in the programme, are met. It is based on the performance of the Illustrative Corporation's shares compared to other companies in the Greatstocks Stock Exchange within a specified period. In addition, participants in this programme have to be employed until the end of the agreed vesting period. Upon vesting, each option allows the holder to purchase one ordinary share at a discount of 20-25% of the market price determined at grant date.

IFRS 2.45(a)

The Stay Programme is part of the remuneration package of the Group's research and development and sales personnel. Options under this programme will vest if the participant remains employed for the agreed vesting period. The maximum term of the options granted under the Stay Programme ends on 31 January 2014. Upon vesting, each option allows the holder to purchase one ordinary share at a discount of 15-20% of the market price determined at grant date.

Share options and weighted average exercise prices are as follows for the reporting periods presented:

| IFRS 2.45(b) | Star Programme | | Stay Programme | |
|---|----------------|------------|----------------|------------|
| | Number | Weighted | Number | Weighted |
| | of shares | average | of shares | average |
| | | exercise | | exercise |
| | | price (CU) | | price (CU) |
| IFRS 2.45(b)(i) Outstanding at 1 January 2012 | 300,000 | 6.24 | 95,250 | 5.81 |
| IFRS 2.45(b)(ii) Granted | - | - | - | - |
| IFRS 2.45(b)(iii) Forfeited | (513) | 6.24 | (1,012) | 5.81 |
| IFRS 2.45(b)(iv) Exercised | - | _ | _ | - |
| IFRS 2.45(b)(vi) Outstanding at 31 December 2012 | 299,487 | 6.24 | 94,238 | 5.81 |
| IFRS 2.45(b)(ii) Granted | 100,000 | 7.81 | - | _ |
| IFRS 2.45(b)(iii) Forfeited | (312) | 6.24 | (3,489) | 5.81 |
| IFRS 2.45(b)(iv) Exercised | (270,000) | 6.24 | _ | _ |
| IFRS 2.45(b)(vi) Outstanding at 31 December 2013 | 129,175 | 7.45 | 90,749 | 5.81 |
| IFRS 2.45(b)(vii) Exercisable at 31 December 2012 | - | - | - | |
| IFRS 2.45(b)(vii) Exercisable at 31 December 2013 | 29,175 | 6.24 | _ | _ |

FRS 2.45(c) The weighted average share price at the date of exercise was CU 11.19 (no options were exercised in 2012).

The fair values of options granted were determined using a variation of the binomial option IFRS 2.47(a)(i) pricing model that takes into account factors specific to the share incentive plans, such as the vesting period. The performance condition related to the Star Programme, being a market condition, has been incorporated into the measurement by means of actuarial modelling. The following principal assumptions were used in the valuation:

| | | The Sta | The Star Programme | |
|-----------------|---|-------------|--------------------|-------------|
| | | | | Programme |
| IFRS 2.47(a)(i) | Grant date | 1 Jan 2010 | 1 Feb 2013 | 5 Jan 2009 |
| | Vesting period ends | 31 Dec 2012 | 31 Jan 2016 | 31 Jan 2014 |
| | Share price at date of grant (CU) | 8.00 | 10.01 | 7.00 |
| | Volatility | 50% | 50% | 50% |
| | Option life | 5 years | 5 years | 7 years |
| | Dividend yield | 1% | 1% | 1% |
| | Risk-free investment rate | 4% | 4% | 4% |
| | Fair value at grant date (CU) | 4.00 | 6.70 | 5.30 |
| | Exercise price at date of grant (CU) | 6.08 | 7.61 | 5.81 |
| | Exercisable from/to | 1 Jan 2013/ | 1 Feb 2016/ | 1 Feb 2014/ |
| | | 31 Dec 2014 | 31 Dec 2018 | 4 Jan 2016 |
| IFRS 2.45(d) | Weighted average remaining contractual life | 1.0 years | 4.1 years | 2.0 years |

IFRS 2.47(a)(ii) The underlying expected volatility was determined by reference to historical data of the IFRS 2.47(a)(iii) Company's shares over a period of time since its flotation on the Greatstocks Stock Exchange. No special features inherent to the options granted were incorporated into measurement of

In total, CU 298,000 (2012: CU 466,000) of employee remuneration expense (all of which IFRS 2.51(a) related to equity-settled share-based payment transactions) has been included in profit or loss and credited to retained earnings.

21.3 Pensions and other employee obligations

The liabilities recognised for pensions and other employee remuneration consist of the following amounts:

| | 2013 CU'000 | 2012 (Restated) CU'000 |
|---------------------------------------|----------------|------------------------------|
| Non-current: | | |
| Defined benefit liability (net) | 10,386 | 13,642 |
| Current: | | |
| Defined benefit liability | 1,246 | 1,193 |
| Other short term employee obligations | 221 | 303 |
| | 1,467 | 1,496 |

The current portion of these liabilities represents the Group's obligations to its current and IAS 1.69 former employees that are expected to be settled during 2014. Other short-term employee obligations arise mainly from accrued holiday entitlement at the reporting date and expected pension payments in the next 12 months (without deduction of plan assets). As none of the employees are eligible for early settlement of pension arrangements, the remaining part of pension obligations for defined benefit plans is considered non-current. The non-current portion of the defined benefit liability is presented net of plan assets.

Defined benefit plan

AS 19.139(a) The Group has set up a partly funded pension scheme for mid to senior management, mainly in Euroland, the UK and the US. The scheme is available to certain senior workers after completing five years' service.

Guidance note: Pensions and other employee obligations In the statement of financial position, the current and non-current portion of the defined benefit obligation are presented separately to comply with IAS 1.60. However, paragraph 133 of IAS 19 'Employee Benefits' does not specify whether this disaggregation is needed. Therefore, an entity is also allowed to present the obligation as non-current in its

According to the plan, a certain percentage of the current salary is converted into a pension component each year until retirement. Pensions under this scheme are paid out when a beneficiary has reached the age of 65. The pensionable salary is limited to CU 100,000 for a year. Eligible employees are required to contribute a stated percentage of pensionable salary.

In Euroland and the UK, the pension payments are linked to the consumer price index (CPI), although certain limitations apply.

IAS 19.139(a)

The plan assets are managed by a pension fund that is legally separated from the Group. The board of trustees of the pension fund is required by its articles of association to act in the best interest of the fund and it is responsible for setting the investment policies. The Group has no representation on the board of the fund.

IAS 19.139(b)

The plan exposes the Group to actuarial risks such as interest rate risk, investment risk, longevity risk and inflation risk.

Interest rate risk

The present value of the defined benefit liability is calculated using a discount rate determined by reference to market yields of high quality corporate bonds. The estimated term of the bonds is consistent with the estimated term of the defined benefit obligation and it is denominated in CU. A decrease in market yield on high quality corporate bonds will increase the Group's defined benefit liability, although it is expected that this would be offset partially by an increase in the fair value of certain of the plan assets.

Investment risk

The plan assets at 31 December 2013 are predominantly real estate, equity and debt instruments. The fair value of the plan assets is exposed to the real estate market (in Euroland and the US). The equity instruments are significantly weighted towards the finance and pharmaceuticals sectors in Euroland.

Longevity risk

The Group is required to provide benefits for life for the members of the defined benefit liability. Increase in the life expectancy of the members, particularly in Euroland and in the UK where the pension payments are linked to CPI, will increase the defined benefit liability.

Inflation risk

A significant proportion of the defined benefit liability is linked to inflation. An increase in the inflation rate will increase the Group's liability. A portion of the plan assets are inflation-linked debt securities which will mitigate some of the effects of inflation.

A reconciliation of the Group's defined benefit obligation (DBO) and plan assets to the amounts presented in the statement of financial position for each of the reporting periods is presented below:

| IAS | 19 | .14 | 40 |
|-----|----|-----|----|

| | 2013 | 2012 |
|----------------------------|----------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| Defined benefit obligation | 53,874 | 47,410 |
| Fair value of plan assets | (42,242) | (32,575) |
| | 11,632 | 14,835 |
| Classified as: | | |
| Non-current liability | 10,386 | 13,642 |
| Current liability | 1,246 | 1,193 |
| | | |

Defined benefit obligation

The details of the Group's DBO are as follows:

| | 2013 | 2012 |
|---|---------|-----------|
| | (| Restated) |
| | CU'000 | CU'000 |
| IAS 19.140(a)(ii) Defined benefit obligation 1 January | 47,410 | 38,889 |
| IAS 19.141(a) Current service cost | 1,308 | 1,530 |
| IAS 19.141(b) Interest expense | 2,488 | 2,267 |
| IAS 19.141(f) Contributions by plan participants | 658 | 650 |
| IAS 19.141 Remeasurement – actuarial losses from changes in demographic assumptions | 916 | 1,091 |
| (c)(ii) | | |
| IAS 19.141 Remeasurement – actuarial losses from changes in financial assumptions | 2,345 | 2,670 |
| (c)(iii) | | |
| IAS 19.141(g) Benefits paid | (1,251) | (1,187) |
| IAS 19.141(d) Past service cost | _ | 1,500 |
| IAS 19.140(a)(ii) Defined benefit obligation 31 December | 53,874 | 47,410 |
| IAS 19.138(e) Thereof | | |
| Unfunded | _ | _ |
| Partly or wholly funded | 53,874 | 47,410 |

Plan assets

The reconciliation of the balance of the assets held for the Group's defined benefit plan is presented below:

| | 2013 | 2012 |
|---|---------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| IAS 19.140(a)(i) Fair value of plan assets 1 January | 32,575 | 29,901 |
| IAS 19.141(b) Interest income | 1,983 | 1,718 |
| IAS 19.141(c)(i) Return on plan assets (excluding amounts included in net interest) | 7,091 | 220 |
| IAS 19.141(f) Contributions by the Group | 1,186 | 1,273 |
| IAS 19.141(f) Contributions by beneficiaries | 658 | 650 |
| IAS 19.141(g) Benefits paid | (1,251) | (1,187) |
| IAS 19.140(a)(i) Fair value of plan assets 31 December | 42,242 | 32,575 |

The actual return on plan assets was CU 9,074 in 2013 (2012: CU 1,938).

IAS 19.143

Plan assets do not comprise any of the Group's own financial instruments or any assets used by Group companies. Plan assets can be broken down into the following categories of investments:

| | | Total p | lan assets |
|---------------|--|---------|------------|
| | | 2013 | 2012 |
| | | CU'000 | CU'000 |
| IAS 19.142(a) | Cash and cash equivalents | 3,442 | 2,075 |
| IAS 19.142(b) | Equity instruments: | | |
| | – Financial institutions | 9,800 | 7,600 |
| | - Pharmaceuticals | 8,100 | 4,300 |
| | – Oil and gas industry | 1,600 | 1,700 |
| | - Manufacturing industry | 1,500 | 1,200 |
| | Total | 21,000 | 14,800 |
| IAS 19.142(c) | Debt instruments: | | |
| | – Euroland government bonds | 4,800 | 5,800 |
| | Corporate bonds (rated AA and above) | 3,100 | 5,600 |
| | Total | 7,900 | 11,400 |
| IAS 19.142(d) | Real estate: | | |
| | – in Euroland | 6,700 | 2,500 |
| | – in the US | 3,200 | 1,800 |
| | Total | 9,900 | 4,300 |
| | Total | 42,242 | 32,575 |

All equity and debt instruments have quoted prices in active markets (Level 1). Fair values of real estate investments do not have quoted prices and have been determined based on professional appraisals that would be classified as Level 3 of the fair value hierarchy as defined in IFRS 13 'Fair Value Measurement'.

The defined benefit obligation and plan assets are composed by geographical locations as IAS 19.138(a) follows:

| | Euroland | UK | US | Others | Total |
|----------------------------|----------|----------|----------|--------|----------|
| | 2013 | 2013 | 2013 | 2013 | 2013 |
| | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| Defined benefit obligation | 24,482 | 17,321 | 11,529 | 542 | 53,874 |
| Fair value of plan assets | (18,586) | (13,057) | (10,427) | (172) | (42,242) |
| | 5,896 | 4,264 | 1,102 | 370 | 11,632 |

| | Euroland | UK | US | Others | Total |
|----------------------------|----------|---------|---------|--------|----------|
| | 2012 | 2012 | 2012 | 2012 | 2012 |
| | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| Defined benefit obligation | 21,594 | 15,063 | 10,256 | 497 | 47,410 |
| Fair value of plan assets | (14,123) | (9,748) | (8,553) | (151) | (32,575) |
| | 7,471 | 5,315 | 1,703 | 346 | 14,835 |

The significant actuarial assumptions used for the valuation are as follows: IAS 19.144

| | 2013 | 2012 |
|---|------|------|
| Discount rate at 31 December | 5.3% | 5.5% |
| Salary growth rate | 3% | 3.2% |
| Average life expectancies: | | |
| - Male, 45 years of age at reporting date | 84.5 | 84.5 |
| - Female, 45 years of age at reporting date | 87.5 | 87.5 |
| – Male, 65 years of age at reporting date | 82.5 | 82.5 |
| - Female, 65 years of age at reporting date | 84.5 | 84.5 |

AS 1.125(a) These assumptions were developed by management with the assistance of independent actuaries. Discount factors are determined close to each year-end by reference to market yields of high quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

The present value of the DBO were measured using the projected unit credit method. IAS 19.67

Defined benefit plan expenses

Amounts recognised in profit or loss related to the Group's defined benefit plans are as follows: IAS 19.120

| | | 2013 | 2012 |
|---------------|---|--------|-----------|
| | | | Restated) |
| | | CU'000 | CU'000 |
| IAS 19.120(a) | Current service cost | 1,308 | 1,530 |
| IAS 19.120(a) | Past service cost | - | 1,500 |
| IAS 19.120(b) | Net interest expense | 505 | 549 |
| | Total expenses recognised in profit or loss | 1,813 | 3,579 |

The current service cost and the past service cost are included in employee benefits expense. The net interest expense is included in finance costs.

Guidance note: Significant actuarial assumptions For the purposes of these Example financial statements, it is assumed that the significant actuarial assumptions for the different geographical locations are the same. In practice, it is likely that there will be differences in the significant actuarial assumptions in different geographical locations, which will require their disclosure

IAS 19.120 Amounts recognised in other comprehensive income related to the Group's defined benefit plans are as follows:

| | 2013 | 2012 |
|--|---------|-----------|
| | | Restated) |
| | CU'000 | CU'000 |
| IAS 19.127(a) Actuarial losses from changes in demographic assumptions | (916) | (1,091) |
| IAS 19.127(a) Actuarial losses from changes in financial assumptions | (2,345) | (2,670) |
| IAS 19.127(b) Return on plan assets (excluding amounts included in net interest) | 7,091 | 220 |
| Total income (expenses) recognised in other comprehensive income | 3,830 | (3,541) |

All the expenses summarised above were included within items that will not be reclassified IAS 19.122 subsequently to profit or loss in the statement of other comprehensive income.

Other defined benefit plan information

IAS 19.147(a) Employees of the Group are required to contribute a fixed 5% of the pensionable salary. The remaining contribution is partly funded by the Group's subsidiaries. The funding requirements are based on the pension fund's actuarial measurement framework as set out in the funding policies.

IAS 19.147(b) Based on historical data, the Group expects contributions of CU 2,500,000 to be paid for 2014.

IAS 19.147(c) The weighted average duration of the defined benefit obligation at 31 December 2013 is 23.3 years (2012: 23.2 years).

IAS 19.144 The significant actuarial assumptions for the determination of the defined benefit IAS 19.173(b) obligation are the discount rate, the salary growth rate and the average life expectancy. The calculation of the net defined benefit liability is sensitive to these assumptions. The following table summarises the effects of changes in these actuarial assumptions on the defined benefit liability at 31 December 2013:

IAS 19.145(a)

| Changes in the significant actuarial assumptions | | |
|--|-------------|-------------|
| Discount rate | Increase to | Decrease to |
| | 6.3% | 4.3% |
| Increase (decrease) in the defined benefit liability | (2,000) | 2,100 |

| Salary growth rate | Increase to | Decrease to |
|--|-------------|-------------|
| | 4% | 2% |
| Increase (decrease) in the defined benefit liability | 950 | (780) |

| Average life expectancies of males | Increase of | Decrease of |
|--|-------------|-------------|
| | one year | one year |
| Increase (decrease) in the defined benefit liability | 1,140 | (930) |

| Average life expectancies of females Increase | of Decrease of |
|---|----------------|
| one year | ar one year |
| Increase (decrease) in the defined benefit liability 1,28 | 30 (1,090) |

IAS 19.145(b) The present value of the defined benefit obligation calculated with the same method (project unit credit) as the defined benefit obligation recognised in the statement of financial position. The sensitivity analyses are based on a change in one assumption while not changing all other assumptions. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in the assumptions would occur in isolation of one another as some of the assumptions may be correlated.

22. Provisions

All provisions are considered current. The carrying amounts and the movements in the provision account are as follows:

| | | Restructuring | Other | Total | |
|--------------|----------------------------------|---------------|---------|---------|--|
| | | CU'000 | CU'000 | CU'000 | |
| IAS 37.84(a) | Carrying amount 1 January 2013 | 2,110 | 1,235 | 3,345 | |
| IAS 37.84(b) | Additional provisions | - | 1,570 | 1,570 | |
| IAS 37.84(c) | Amount utilised | (876) | (2,211) | (3,087) | |
| IAS 37.84(d) | Reversals | (510) | (103) | (613) | |
| IAS 37.84(a) | Carrying amount 31 December 2013 | 724 | 491 | 1,215 | |
| IAS 1.125(b) | | | | | |

Provisions recognised at acquisition date in a business combination are included in additions (see Note 5.1). Provisions classified as held for sale are included within amount utilised (see Note 19).

IAS 37.85(a)
IAS 37.85(b)

The provision for restructuring relates to the Phoenix programme, which was initiated in late 2011 and carried out predominantly in 2012 and 2013. The Group's management expects to settle the remaining termination remuneration for former employees and legal fees relating to the restructuring programme in 2014. The Group is not eligible for any reimbursement by third parties in this regard.

IAS 1.125(a)

The restructuring provision as at 31 December 2013 was reduced due to the outcome of several lawsuits brought against the Group during 2013 by former employees. Out of court settlements based on the outcome of earlier settlements are expected for most of the remaining claims.

IAS 37.85(a)

Other provisions relate to various legal and other claims by customers, such as warranties for which customers are covered for the cost of repairs.

IAS 37.85(b) IAS 1.61/69

Usually, these claims are settled between 3 and 18 months from initiation, depending on the procedures used for negotiating the claims. As the timing of settlement of these claims is to a large extent dependent on the pace of negotiation with various counterparties and legal authorities, the Group cannot reliably estimate the amounts that will eventually be paid in settlement after more than 12 months from the reporting date. Therefore, the amount is classified as current.

IAS 1.125 IAS 37.92 The majority of the other provisions recognised at 31 December 2012 related to claims initiated in 2012 that were settled during 2013. Management, on the advice of counsel, does not expect that the outcome of any of the remaining cases will give rise to any significant loss beyond the amounts recognised at 31 December 2013. None of the provisions will be discussed here in further detail so as to not seriously prejudice the Group's position in the related disputes.

23. Trade and other payables

Trade and other payables consist of the following:

| | 2013 | 2012 |
|----------------------------|--------|------------|
| | | (Restated) |
| | C0,000 | CU'000 |
| Current | | |
| Trade payables | 7,843 | 6,472 |
| Short-term bank overdrafts | 654 | 78 |
| Finance lease liabilities | 512 | 506 |
| | 9,009 | 7,056 |
| Non-current | | |
| Finance lease liabilities | 4,060 | 4,459 |
| | 13,069 | 11,515 |

FRS 7.25 With the exception of the non-current part of finance lease liabilities, all amounts are short-term. The carrying values of trade payables and short-term bank overdrafts are considered to be a reasonable approximation of fair value.

The fair value of the Group's finance lease liabilities has been estimated at CU 4,608,000 (2012: CU 5,114,000). This amount reflects present value and takes into account interest rates available on secured bank borrowings on similar terms. See Note 12.1 for further information.

24. Other liabilities

Other liabilities consist of the following:

| | 2013 | 2012 |
|--|--------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| Due to customers for construction contract work | 288 | 207 |
| Advances received for construction contract work | 225 | 220 |
| Deferred service income | 2,123 | 2,291 |
| Other | 22 | 657 |
| Deferred gain | 100 | 100 |
| Other liabilities – current | 2,758 | 3,475 |
| Contingent consideration for the acquisition of Goodtech | 620 | _ |
| Deferred gain | 1,400 | 1,500 |
| Other liabilities – non-current | 2,020 | 1,500 |

The deferred gain relates to a sale and leaseback of an office and production building in 2005. The excess of proceeds received over fair value was deferred and is being amortised over the lease term of 15 years. In 2013, deferred income of CU 100,000 (2012: CU 100,000) was recognised in profit or loss relating to this transaction. The subsequent leasing agreement is treated as an operating lease (see Note 12.2). The non-current part of the deferred gain will be amortised between 2015 and the end of the lease term.

IAS 1.69 IAS 1.61 All amounts recognised relating to deferred service income are considered current as the timing of service commitments is not at the discretion of the Group. Assuming an average remaining term of service on service contracts at 31 December 2013 of 32 months (2012: 38 months) and constant service activity over the remaining term, the Group expects to amortise CU 796,000 of deferred service income during 2014 (2013: CU 723,000; 2012: CU 772,000), and CU 1,327,000 after that time (2013: CU 1,568,000; 2012: CU 1,781,000).

The amounts recognised in respect of construction contracts will generally be utilised within the next reporting period (see Note 17.1).

25. Finance costs and finance income

Finance costs for the reporting periods consist of the following:

| | | 2013 | 2012 |
|---------------------|--|--------|------------|
| | | | (Restated) |
| | | CU'000 | CU'000 |
| IFRS 7.20(b) Inte | rest expenses for borrowings at amortised cost: | | |
| - Si | ubordinated shareholder loan | 200 | 200 |
| - O | ther borrowings at amortised cost | 595 | 555 |
| | | 795 | 755 |
| Inte | rest expenses for finance lease arrangements | 220 | 230 |
| IFRS 7.20(b) Tota | al interest expenses for financial liabilities not at FVTPL | 1,015 | 985 |
| IAS 23.26(a) Les | s: interest expenses capitalised into intangible assets | (80) | (78) |
| | | 935 | 907 |
| IAS 19.141(b) Net | interest expense on defined benefit liability | 505 | 549 |
| Unv | rinding of discount relating to contingent consideration liability | 20 | _ |
| IFRS 7.20(a)(i) Los | s on foreign currency financial liabilities designated at FVTPL | 30 | 70 |
| IFRS 7.20(e) Imp | airment of investment in XY Ltd (AFS) | - | 350 |
| | | 1,490 | 1,876 |

IAS 23.26(b) Interest expense capitalised into intangible assets were capitalised at a rate of 4.4% per annum (2012: 4.5%).

IFRS 7.B5(e) The loss on foreign currency financial liabilities designated at FVTPL takes account of interest payments on these loans.

IFRS 7.20(e) An impairment loss was recognised in 2012 for the investment in XY Ltd, which is carried at cost less impairment charges as its fair value cannot be measured reliably (see Note 14.3). Finance income for the reporting periods consists of the following:

| | | 2013 | 2012 |
|------------------|--|-----------|--------|
| | | (Restated | |
| | | CO,000 | CU'000 |
| | Interest income from cash and cash equivalents | 583 | 266 |
| IFRS 7.20(b) | Interest income on financial assets carried at amortised | | |
| | cost and AFS financial assets | 169 | 181 |
| IFRS 7.20(b) | Total interest income for financial assets not at FVTPL | 752 | 447 |
| IAS 18.35(b)(v) | Dividend income from XY Ltd (AFS) | 40 | - |
| IAS 18.35(b)(v) | Dividend income from listed equity securities (AFS) | 22 | 21 |
| IFRS 7.20(a)(i) | Fair value gains on forward exchange contracts held for trading | 130 | 325 |
| IFRS 7.20(a)(ii) | Gains on AFS assets reclassified from other comprehensive income | 50 | - |
| | | 994 | 793 |

26. Other financial items

Other financial items consist of the following:

| | | 2013 | 2012 |
|---------------------|--|--------|-----------|
| | | | Restated) |
| | | CU'000 | CU'000 |
| IFRS 7.20(a)(i) Ga | ain from financial assets classified as held for trading (FVTPL) | 6 | 18 |
| IAS 21.52(a), | | | |
| IFRS 7.20(a)(iv) Ga | ain from exchange differences on loans and receivables | 937 | 1,164 |
| _ | | 943 | 1,182 |

27. Tax expense

The major components of tax expense and the reconciliation of the expected tax expense based on the domestic effective tax rate of Illustrative Corporation at 30% (2012: 30%) and the reported tax expense in profit or loss are as follows:

Guidance note: Tax expense Examples of major components of tax expense are included in IAS 12.80.

| | | 2013 | 2012 |
|-----------------|--|--------|-----------|
| | | (| Restated) |
| | | CU'000 | CU'000 |
| IAS 12.81(c)(i) | Profit before tax | 22,392 | 19,334 |
| IAS 12.85 | Domestic tax rate for Illustrative Corporation | 30% | 30% |
| | Expected tax expense | 6,718 | 5,800 |
| IAS 12.84 | Adjustment for tax-rate differences in foreign jurisdictions | 16 | 18 |
| IAS 12.84 | Adjustment for tax-exempt income: | | |
| | - Relating to equity accounted investments | (18) | (4) |
| | – Other tax-exempt income | (63) | (117) |
| IAS 12.84 | Adjustment for non-deductible expenses: | | |
| | - Relating to goodwill impairment | 240 | 57 |
| | – Other non-deductible expenses | 17 | 9 |
| | Actual tax expense | 6,910 | 5,763 |
| IAS 12.79, | | | |
| IAS 12.80 | Tax expense comprises: | | |
| IAS 12.80(a) | Current tax expense | 5,798 | 5,164 |
| | Deferred tax expense: | | |
| IAS 12.80(c) | - Origination and reversal of temporary differences | 1,037 | 374 |
| | - Utilisation of unused tax losses | 75 | 225 |
| | Tax expense | 6,910 | 5,763 |
| | Deferred tax expense (income), recognised directly in other comprehensive income | 1.064 | (1,157) |
| | | 2,001 | (-,/ |

IAS 12.81(ab) Note 15 provides information on deferred tax assets and liabilities. Note 20.3 provides information on deferred income tax recognised directly in each component of other comprehensive income.

28. Earnings per share and dividends

Earnings per share

Both the basic and diluted earnings per share have been calculated using the profit attributable IAS 33.70(a) to shareholders of the parent company (Illustrative Corporation) as the numerator, ie no adjustments to profit were necessary in 2012 or 2013.

IAS 33.70(b) The reconciliation of the weighted average number of shares for the purposes of diluted earnings per share to the weighted average number of ordinary shares used in the calculation of basic earnings per share is as follows:

| Amounts in thousand shares: | 2013 | 2012 |
|--|--------|--------|
| | CU'000 | CU'000 |
| Weighted average number of shares used in basic earnings per share | 12,520 | 12,000 |
| Shares deemed to be issued for no consideration in respect of share-based payments | 17 | 21 |
| Weighted average number of shares used in diluted earnings per share | 12,537 | 12,021 |

Dividends

During 2013, Illustrative Corporation paid dividends of CU 3,000,000 (2012: CU Nil) to its equity shareholders. This represents a payment of CU 0.25 per share (2012: CU Nil per share).

IAS 1.137(a) IAS 12.81(i)

Also during 2013, the directors proposed the payment of a dividend of CU 6,885,000 (CU 0.50 per share). As the distribution of dividends by Illustrative Corporation requires approval at the shareholders' meeting, no liability in this respect is recognised in the 2013 consolidated financial statements. No income tax consequences are expected to arise as a result of this transaction at the level of Illustrative Corporation.

Non-cash flow adjustments and changes in working capital 29.

The following non-cash flow adjustments and adjustments for changes in working capital have IAS 7.20 been made to profit before tax to arrive at operating cash flow:

| Adjustments: | 2013 | 2012 |
|---|--------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| Depreciation, amortisation and impairment of non-financial assets | 7,942 | 6,061 |
| Foreign exchange gains | (937) | (1,164) |
| Interest and dividend income | (814) | (468) |
| Fair value gains on financial assets recognised in profit or loss | (186) | (343) |
| Cash flow hedges reclassified from equity | 260 | (425) |
| Interest expenses | 955 | 907 |
| Impairment of financial assets | 72 | 864 |
| Fair value loss on financial liabilities recognised in profit or loss | 30 | 70 |
| Gain on disposal of non-financial assets | (115) | - |
| Share-based payment expenses | 298 | 466 |
| Net interest on defined benefit liability | 505 | 549 |
| Current and past service costs | 1,308 | 3,030 |
| Result from equity accounted investments | (391) | (12) |
| Change in fair value of investment property | (310) | (175) |
| Acquisition costs included in operating activities | 223 | 76 |
| Other | (22) | (332) |
| Total adjustments | 8,818 | 9,104 |

| Net changes in working capital: | 2013 | 2012 |
|--|---------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| Change in inventories | 7,823 | 5,573 |
| Change in trade and other receivables | 995 | 1,202 |
| Change in trade and other payables | (4,178) | (5,750) |
| Change in other liabilities | (3,112) | - |
| Change in other employee obligations | 218 | (978) |
| Change in provisions | (3,450) | (2,044) |
| Change in construction contracts and related liabilities | (314) | (97) |
| Total changes in working capital | (2,018) | (2,094) |

In 2013, the consideration transferred for the Group's acquisition of Goodtech (see Note 5.1) IAS 7.43 included a contingent payment arrangement amounting to CU 600,000 as of the acquisition date. The initial recognition of this liability and the subsequent unwinding of the discount of CU 20,000 (2012: Nil) are non-cash transactions excluded from the statement of cash flows.

30. Related party transactions

The Group's related parties include its associates and joint venture, key management, postemployment benefit plans for the Group's employees and others as described below. In addition, Illustrative Corporation has a subordinated loan from its main shareholder, the LOM Investment Trust (see Note 14.6 for information on terms and conditions), on which interest of CU 200,000 (2012: CU 200,000) is paid.

Unless otherwise stated, none of the transactions incorporate special terms and conditions IAS 24.18(b)(i) (AS 24.18(b)(ii) and no guarantees were given or received. Outstanding balances are usually settled in cash.

IAS 24.19(d) 30.1 Transactions with associates

IAS 24.18(a) In order to meet peak demands by its customers, the Group has some of its consulting services IAS 24.18(b) carried out by professionals of its associate, Equipe. During 2013, Equipe provided services valued at CU 568,000 (2012: CU 590,000). The outstanding balance of CU 20,000 (2012: CU 22,000) due to Equipe is included in trade payables.

IAS 24.19(e) 30.2 Transactions with joint ventures

IAS 24.18(a) During 2013, Halftime provided services valued at CU 10,000 (2012: CU 3,000). There IAS 24.18(b) is no outstanding balance as at 31 December 2013 (2012: Nil).

IAS 24.19(f) 30.3 Transactions with key management personnel

Key management of the Group are the executive members of Illustrative Corporation's board of directors and members of the executive council. Key management personnel remuneration includes the following expenses:

| | | 2013 | 2012 |
|--------------|--------------------------------------|--------|------------|
| | | | (Restated) |
| | | CU'000 | CU'000 |
| IAS 24.17(a) | Short-term employee benefits: | | |
| | - Salaries including bonuses | 2,420 | 2,210 |
| | - Social security costs | 70 | 34 |
| | - Company car allowance | 220 | 190 |
| | | 2,710 | 2,434 |
| IAS 24.17(b) | Post-employment benefits: | | |
| | - Defined benefit pension plans | 312 | 299 |
| | - Defined contribution pension plans | 25 | 12 |
| | | 337 | 311 |
| IAS 24.17(d) | Termination benefits | 100 | - |
| IAS 24.17(e) | Share-based payments | 103 | 175 |
| | Total remuneration | 3,250 | 2,920 |

During 2013, certain key management personnel exercised share options with total exercise IAS 24.18 price of CU 1,685,000 (2012: Nil) granted in the Group's Star Programme.

IAS 24.18(a) IAS 24.18(b)

The Group allows its employees to take up limited short-term loans to fund merchandise and other purchases through the Group's business contacts. This facility is also available to the Group's key management personnel. During 2013, the Group's key management received short term loans totalling CU 40,000 (2012: CU 38,000). The outstanding balance of CU 1,000 (2012: CU 1,000) has been included in trade and other receivables.

During 2013, the Group used the legal services of one company director and the law firm over which he exercises significant influence. The amount billed related to this legal service amounted to CU 21,000 (2012: Nil), based on normal market rates and was fully paid as of the reporting date.

30.4 Transactions with the defined benefit plan

IAS 24.9(b)(v) The defined benefit plan is a related party. The defined benefit plan does not hold shares in Illustrative Corporation. The Group's only transaction with the defined benefit plan relate to contributions paid to the plan (see Note 21.3).

31. **Contingent liabilities**

(AS 1.114(d)(i) Various warranty and legal claims were brought against the Group during the year. Unless recognised as a provision (see Note 22), management considers these claims to be unjustified IAS 37.86 and the probability that they will require settlement at the Group's expense to be remote. This evaluation is consistent with external independent legal advice.

IAS 37.92 Further information on these contingencies is omitted so as not to seriously prejudice the Group's position in the related disputes.

32. Financial instruments risk

IAS 1.114(d)(ii) Risk management objectives and policies

IFRS 7.33 The Group is exposed to various risks in relation to financial instruments. The Group's financial assets and liabilities by category are summarised in Note 14.1. The main types of risks are market risk, credit risk and liquidity risk.

IFRS 7.IG15 The Group's risk management is coordinated at its headquarters, in close cooperation with the board of directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

> The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

32.1 Market risk analysis

The Group is exposed to market risk through its use of financial instruments and specifically to currency risk, interest rate risk and certain other price risks, which result from both its operating and investing activities.

Foreign currency sensitivity IFRS 7.33(a)

Most of the Group's transactions are carried out in CU. Exposures to currency exchange rates arise from the Group's overseas sales and purchases, which are primarily denominated in US dollars (USD) and Pounds Sterling (GBP). The Group also holds an investment in a USD bond. Further, the Group has a USD loan designated at fair value through profit or loss, which has been used to fund the purchase of investment property in the United States.

IFRS 7.33(b) IFRS 7.IG15

To mitigate the Group's exposure to foreign currency risk, non-CU cash flows are monitored and forward exchange contracts are entered into in accordance with the Group's risk management policies. Generally, the Group's risk management procedures distinguish short-term foreign currency cash flows (due within 6 months) from longer-term cash flows (due after 6 months). Where the amounts to be paid and received in a specific currency are expected to largely offset one another, no further hedging activity is undertaken. Forward exchange contracts are mainly entered into for significant long-term foreign currency exposures that are not expected to be offset by other currency transactions.

The Group does not enter into forward exchange contracts to mitigate the exposure to foreign currency risk on the Group's USD loan used to fund the purchase of US investment property. The loan is designated at fair value through profit or loss to significantly reduce measurement inconsistencies between investment properties and the related loan. The USD fair value of the loan and the related properties are both translated into CU at the prevailing spot exchange rate. Accordingly foreign currency fluctuations on the investment property are largely mitigated by offsetting movements on the related loan.

Foreign currency denominated financial assets and liabilities which expose the Group to currency risk are disclosed below. The amounts shown are those reported to key management translated into CU at the closing rate:

IFRS 7.34(a) IFRS 7.34(c)

| | Shoi | Short-term exposure | | |
|-----------------------|---------------|---------------------|-----------------|---------------------------|
| | USD CU'000 | GBP CU'000 | Other CU'000 | exposure USD CU'000 |
| 31 December 2013 | | | | |
| Financial assets | 4,518 | 3,629 | 308 | 1,363 |
| Financial liabilities | (710) | (1,658) | - | - |
| Total exposure | 3,808 | 1,971 | 308 | 1,363 |
| 31 December 2012 | | | | |
| Financial assets | 2,920 | 1,840 | 233 | 1,442 |
| Financial liabilities | (586) | (1,368) | - | _ |
| Total exposure | 2,334 | 472 | 233 | 1,442 |

IFRS 7.40(b) IFRS 7.IG36

IFRS 7.40(a) The following table illustrates the sensitivity of profit and equity in regards to the Group's financial assets and financial liabilities and the USD/CU exchange rate and GBP/CU exchange rate 'all other things being equal'. It assumes a +/- 10% change of the CU/USD exchange rate for the year ended at 31 December 2013 (2012: 10%). A +/- 5% change is considered for the CU/GBP exchange rate (2012: 5%). Both of these percentages have been determined based on the average market volatility in exchange rates in the previous 12 months. The sensitivity analysis is based on the Group's foreign currency financial instruments held at each reporting date and also takes into account forward exchange contracts that offset effects from changes in currency exchange rates.

> If the CU had strengthened against the USD by 10% (2012: 10%) and GBP by 5% (2012: 5%) respectively then this would have had the following impact:

| | Profit for the year | | | | Equity | |
|------------------|---------------------|---------------|--------|--------|--------|--------|
| | USD | USD GBP Total | | USD | GBP | Total |
| | CO,000 | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| 31 December 2013 | (97) | (99) | (196) | (47) | (99) | (146) |
| 31 December 2012 | (53) | (24) | (77) | (3) | (24) | (27) |

If the CU had weakened against the USD by 10% (2012: 10%) and GBP by 5% (2012: 5%) respectively then this would have had the following impact:

| | Profit for the year | | | | | |
|------------------|---------------------|--------|--------|--------|--------|--------|
| | USD GBP | | Total | USD | GBP | Total |
| | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 | CU'000 |
| 31 December 2013 | 97 | 97 | 194 | 37 | 97 | 134 |
| 31 December 2012 | 53 | 20 | 73 | 13 | 20 | 33 |

Exposures to foreign exchange rates vary during the year depending on the volume of overseas IFRS 7.42 transactions. Nonetheless, the analysis above is considered to be representative of the Group's exposure to currency risk.

IFRS 7.33(a) Interest rate sensitivity

The Group's policy is to minimise interest rate cash flow risk exposures on long-term IFRS 7.33(b) financing. Longer-term borrowings are therefore usually at fixed rates. At 31 December 2013, the Group is exposed to changes in market interest rates through bank borrowings at variable interest rates. Other borrowings are at fixed interest rates. The Group's investments in bonds all pay fixed interest rates. The exposure to interest rates for the Group's money market funds is considered immaterial.

IFRS 7.40(b) IFRS 7.IG36

The following table illustrates the sensitivity of profit and equity to a reasonably possible change in interest rates of +/- 1% (2012: +/- 1%). These changes are considered to be reasonably possible based on observation of current market conditions. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at each reporting date that are sensitive to changes in interest rates. All other variables are held constant.

| | | Profit for | Profit for the year | | quity |
|--------------|------------------|------------|---------------------|--------|--------|
| | | CU'000 | CU'000 | CU'000 | CU'000 |
| | | +1% | -1% | +1% | -1% |
| IFRS 7.40(a) | 31 December 2013 | 36 | (36) | 26 | (16) |
| | 31 December 2012 | 32 | (32) | 23 | (14) |

IFRS 7.33(a) Other price sensitivity

The Group is exposed to other price risk in respect of its listed equity securities, the investment in XY Ltd and debentures (see Note 14.3).

IFRS 7.40(a) IFRS 7.40(b)

For the listed equity securities, an average volatility of 20% has been observed during 2013 (2012: 18%). This volatility figure is considered to be a suitable basis for estimating how profit or loss and equity would have been affected by changes in market risk that were reasonably possible at the reporting date. If the quoted stock price for these securities increased or decreased by that amount, other comprehensive income and equity would have changed by CU 85,000 (2012: CU 62,000). The listed securities are classified as AFS so there would be no effect on profit or loss unless any decline in fair value below cost is determined to be an impairment (for example if the decline is significant or prolonged).

IFRS 7.40(b)

The Group's sensitivity to price risk in regards to its investment in XY Ltd cannot be reliably determined due to numerous uncertainties regarding the future development of this company (see Note 14.3 for further information).

IFRS 7.33(b)

The investments in listed equity securities and in XY Ltd are considered long-term, strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilised in the Group's favour.

IFRS 7.40(a) IFRS 7.40(b)

The average volatility of the listed debentures was 15% in 2013 (2012: 13%). If the market price had increased or decreased by this amount, other comprehensive income and equity would have increased/decreased by CU 15,000 (2012: CU 15,000). As none of the debentures classified as AFS were sold during any of the periods under review, no effect on profit or loss would have occurred (unless any decline in fair value to below cost is considered to result from impairment of the asset).

32.2 Credit risk analysis

- Trade and other receivables

IFRS 7.33(a) Credit risk is the risk that a counterparty fails to discharge an obligation to the Group. The IFRS 7.36(a) Group is exposed to this risk for various financial instruments, for example by granting loans and receivables to customers, placing deposits, investment in bonds etc. The Group's maximum exposure to credit risk is limited to the carrying amount of financial assets recognised at 31 December, as summarised below:

| IFRS 7.34(a) | | 2013 CU'000 | 2012 (Restated) CU'000 |
|--------------|---|----------------|------------------------------|
| | Classes of financial assets – carrying amounts: | | |
| | - Bonds | 2,814 | 2,992 |
| | - Listed equity securities and debentures | 518 | 455 |
| | - Money market funds | 655 | 649 |
| | – Derivative financial instruments | 582 | 212 |
| | - Cash and cash equivalents | 34,729 | 11,197 |

30,945

70,243

23,441

38.946

IFRS 7.33(b) The Group continuously monitors defaults of customers and other counterparties, identified either individually or by the Group, and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties.

IFRS 7.36(c) The Group's management considers that all of the above financial assets that are not impaired or past due for each of the 31 December reporting dates under review are of good credit quality.

IFRS 7.37(a) At 31 December the Group has certain trade receivables that have not been settled by the contractual due date but are not considered to be impaired. The amounts at 31 December, analysed by the length of time past due, are:

| | 2013 | 2012 |
|---|--------|--------|
| | CU'000 | CU'000 |
| Not more than 3 months | 671 | 602 |
| More than 3 months but not more than 6 months | 90 | 88 |
| More than 6 months but not more than 1 year | 55 | 15 |
| More than one year | 2 | 1 |
| Total | 818 | 706 |

IFRS 7.36(c) In respect of trade and other receivables, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Trade receivables consist of a large number of customers in various industries and geographical areas. Based on historical information about customer default rates management consider the credit quality of trade receivables that are not past due or impaired to be good.

FRS 7.36(c) The credit risk for cash and cash equivalents, money market funds, debentures and derivate financial instruments is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

IFRS 7.36(a) No impairment loss has been recorded in relation to the bonds (HTM investments, see IFRS 7.36(c) Note 14.2) which have been graded AA by Standard & Poor's and are not past due. The IFRS 7.IG23(a) carrying amounts disclosed above are the Group's maximum possible credit risk exposure IFRS 7.20(e) in relation to these instruments.

32.3 Liquidity risk analysis

IFRS 7.33(a) Liquidity risk is that the Group might be unable to meet its obligations. The Group manages FRS 7.33(b) its liquidity needs by monitoring scheduled debt servicing payments for long-term financial IFRS 7.39(c) liabilities as well as forecast cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient over the lookout period.

IFRS 7.39(c)

The Group's objective is to maintain cash and marketable securities to meet its liquidity IFRS 7.B11F requirements for 30-day periods at a minimum. This objective was met for the reporting periods. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

> The Group considers expected cash flows from financial assets in assessing and managing liquidity risk, in particular its cash resources and trade receivables. The Group's existing cash resources and trade receivables (see Note 14) significantly exceed the current cash outflow requirements. Cash flows from trade and other receivables are all contractually due within six months.

> As at 31 December 2013, the Group's non-derivative financial liabilities have contractual maturities (including interest payments where applicable) as summarised below:

IFRS 7.39(a) IFRS 7.B11

| 31 December 2013 | Current | | Non-current | |
|---------------------------|------------------------------|-----------------------------|---------------------------|---------------------------------|
| | within 6 months CU'000 | 6 to 12 months CU'000 | 1 to 5 years CU'000 | later than 5 years CU'000 |
| US-dollar loans | 280 | 280 | 1,761 | 8,215 |
| Other bank borrowings | 4,565 | _ | _ | _ |
| Non-convertible bond | 208 | 208 | 8,888 | _ |
| Finance lease obligations | 364 | 364 | 1,415 | 3,539 |
| Trade and other payables | 8,547 | - | - | - |
| Total | 13,964 | 852 | 12,064 | 11,754 |

This compares to the maturity of the Group's non-derivative financial liabilities in the previous reporting periods as follows:

IFRS 7.39(a) IFRS 7.B11

| 31 December 2012 | Current | | Non-current | |
|---------------------------|------------|---------|-------------|------------|
| | within 6 | 6 to 12 | 1 to 5 | later than |
| | months | months | years | 5 years |
| | (Restated) | | | |
| | CU'000 | CU'000 | CU'000 | CU'000 |
| US-dollar loans | 289 | 289 | 1,781 | 8,508 |
| Other bank borrowings | 3,124 | _ | _ | _ |
| Non-convertible bond | 208 | 208 | 9,303 | - |
| Finance lease obligations | 363 | 363 | 1,432 | 4,072 |
| Trade and other payables | 6,590 | - | - | - |
| Total | 10,574 | 860 | 12,516 | 12,580 |

The above amounts reflect the contractual undiscounted cash flows, which may differ to the carrying values of the liabilities at the reporting date. The subordinated shareholder loan amounting to CU 5,000,000 throughout all reporting periods is not included as this is only repayable upon liquidation of Illustrative Corporation. Annual interest payments amount to CU 200,000.

In assessing and managing liquidity risks of its derivative financial instruments, the Group considers both contractual inflows and outflows. As at 31 December 2013, the contractual cash flows of the Group's derivative financial assets and liabilities are as follows:

IFRS 7.39(b) IFRS 7.B11

| 31 December 2013 | Cu | Current | |
|---------------------------------|------------------------------|-----------------------------|--|
| | within 6 months CU'000 | 6 to 12 months CU'000 | |
| Gross-settled forward contracts | | | |
| Cash outflow | (212) | (6,978) | |
| Cash inflow | 300 | 7,509 | |
| Total | 88 | 531 | |

This compares to the contractual cash flows of the Group's derivative financial assets and liabilities in the previous reporting periods as follows:

IFRS 7.39(b) IFRS 7.B11

| 31 December 2012 | Cu | rrent |
|---------------------------------|------------------------------|-----------------------------|
| | within 6 months CU'000 | 6 to 12 months CU'000 |
| Gross-settled forward contracts | | |
| Cash outflow | (190) | (7,100) |
| Cash inflow | 203 | 7,050 |
| Total | 13 | (50) |

Derivative financial instruments reflect forward exchange contracts (see Note 14.5) that will be settled on a gross basis.

33. Fair value measurement

33.1 Fair value measurement of financial instruments

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three Levels of a fair value hierarchy. The three Levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability.

Guidance note: Fair value measurement of financial instruments IFRS 13 is applied

prospectively from 1 January 2013. Its transition provisions include relief from application of the disclosure requirements in comparative information in the first vear. However, some of the new disclosure requirements, in as far as they apply to financial instruments. were previously required by IFRS 7. In this Publication the applicable disclosures that were provided last year in accordance with IFRS 7 are included as comparative information in the current period.

The following table shows the Levels within the hierarchy of financial assets and liabilities measured at fair value on a recurring basis at 31 December 2013 and 31 December 2012:

| IFRS | 13.93 |
|--------|-------|
| (a)-(b |) |
| IFRS | 13.94 |

| | Level 1 CU'000 | Level 2 CU'000 | Level 3 CU'000 | Total CU'000 |
|---|--------------------------|--------------------------------|-------------------|--|
| Financial assets | | | | |
| Listed securities and debentures | 518 | - | - | 518 |
| Money market funds | 655 | - | - | 655 |
| US-dollar forward contracts – cash flow hedge | _ | 467 | - | 467 |
| Other forward exchange contracts – held-for-trading | _ | 115 | - | 115 |
| Total assets | 1,173 | 582 | - | 1,755 |
| Financial liabilities | | | | |
| US-dollar loans | - | (7,950) | - | (7,950) |
| Contingent consideration | _ | _ | (620) | (620) |
| Total liabilities | - | (7,950) | (620) | (8,570) |
| Net fair value | 1,173 | (7,368) | (620) | (6,815) |
| | | | | |
| 31 December 2012 | l evel 1 | Level 2 | Level 3 | Total |
| 31 December 2012 | Level 1 CU'000 | Level 2 CU'000 | Level 3 CU'000 | Total CU'000 |
| 31 December 2012 Financial assets | | | | |
| | | | | |
| Financial assets | CU'000 | | | CU'000 |
| Financial assets Listed securities and debentures | CU'000 455 | | | CU'000 455 |
| Financial assets Listed securities and debentures Money market funds | CU'000 455 | CU'000 | | CU'000 455 649 |
| Financial assets Listed securities and debentures Money market funds Other forward exchange contracts – held-for-trading | CU'000 455 649 | CU'000 212 | CU'000 | 455 649 212 |
| Financial assets Listed securities and debentures Money market funds Other forward exchange contracts – held-for-trading Total assets | CU'000 455 649 | CU'000 212 | CU'000 | 455 649 212 |
| Financial assets Listed securities and debentures Money market funds Other forward exchange contracts – held-for-trading Total assets Financial liabilities | CU'000 455 649 | CU'000 - - 212 212 | - - - - | 455 649 212 1,316 |
| Financial assets Listed securities and debentures Money market funds Other forward exchange contracts – held-for-trading Total assets Financial liabilities US-dollar forward contracts – cash flow hedge | 455 649 - 1,104 | CU'000 | - - - - | 455 649 212 1,316 (160) |

IFRS 13.93(c) There were no transfers between Level 1 and Level 2 in 2013 or 2012.

Measurement of fair value of financial instruments

IFRS 13.93(d) The Group's finance team performs valuations of financial items for financial reporting
IFRS 13.93(g) purposes, including Level 3 fair values, in consultation with third party valuation specialists for
complex valuations. Valuation techniques are selected based on the characteristics of each
instrument, with the overall objective of maximising the use of market-based information. The
finance team reports directly to the chief financial officer (CFO) and to the audit committee.
Valuation processes and fair value changes are discussed among the audit committee and the
valuation team at least every year, in line with the Group's reporting dates.

The valuation techniques used for instruments categorised in Levels 2 and 3 are described below:

Foreign currency forward contracts (Level 2)

The Group's foreign currency forward contracts are not traded in active markets. These have been fair valued using observable forward exchange rates and interest rates corresponding to the maturity of the contract. The effects of non-observable inputs are not significant for foreign currency forward contracts.

US-dollar loans (Level 2)

The fair values of the US-dollar loans are estimated using a discounted cash flow approach, which discounts the contractual cash flows using discount rates derived from observable market interest rates of similar loans with similar risk. The interest rate used for this calculation is 3.9%.

Contingent consideration (Level 3)

IFRS 13.93(d) The fair value of contingent consideration related to the acquisition of Goodtech (see Note 5.1) IFRS 13.93(h) is estimated using a present value technique. The CU 620,000 fair value is estimated by probability-weighting the estimated future cash outflows, adjusting for risk and discounting at 4.4%. The probability-weighted cash outflows before discounting are CU 655,000 and reflect the management's estimate of a 50% probability that the contract's target level will be achieved. The discount rate used is 4.4%, based on the Group's estimated incremental borrowing rate for unsecured liabilities at the reporting date, and therefore reflects the Group's credit position. The effects on the fair value of risk and uncertainty in the future cash flows are dealt with by adjusting the estimated cash flows rather than adjusting the discount rate.

> The following table provides information about the sensitivity of the fair value measurement to changes in the most significant inputs:

| Significant | Estimate of | Sensitivity of the fair value measurement to input |
|------------------------|-------------|--|
| unobservable input | the input | |
| Probability of meeting | 50% | An increase to 60% (decrease to 40%) would increase (decrease) |
| target | | fair value by CU 125,000. |

Level 3 fair value measurements

The reconciliation of the carrying amounts of financial instruments classified within Level 3 is as follows:

| | | Contingent consideration | |
|------------------------|--|--------------------------|--------|
| | | 2013 | 2012 |
| | | CU'000 | CU'000 |
| IFRS 13.93(e | Balance at 1 January 2013 | - | _ |
| IFRS 13.93 (e)(iii) | Acquired through business combination | (600) | - |
| IFRS 13.93 | losses recognised in profit or loss under: | | |
| (e)(i) | - finance costs | (20) | - |
| | Balance at 31 December 2013 | (620) | - |
| IFRS 13.93(f) | Total amount included in profit or loss for unrealised losses on Level 3 instruments under finance costs | (20) | - |

Financial instruments measured at amortised cost for which the fair value is disclosed IFRS 13.97 See Notes 14.2 and 14.6.

33.2 Fair value measurement of non-financial assets

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis at 31 December 2013:

| IFRS 13.93 |
|------------|
| (a)-(b) |
| IFRS 13.94 |

| 31 December 2013 | Level 1 CU'000 | Level 2 CU'000 | Level 3 CU'000 | Total CU'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Property, plant and equipment: | | | | |
| land held for production in Euroland | - | - | 7,979 | 7,979 |
| - Goodtech land | - | - | 730 | 730 |
| Investment property: | | | | |
| office building in Euroland | - | - | 4,552 | 4,552 |
| Goodtech investment property | - | - | 75 | 75 |
| – office building in the US | - | - | 8,035 | 8,035 |

IFRS 13.93(d) Fair value of the Group's main property assets is estimated based on appraisals performed by AS 40.75(e) independent, professionally-qualified property valuers. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed by the board of directors and audit committee at each reporting date. Further information is set out below.

Land held for production in Euroland (Level 3)

IFRS 13.93(d) The appraisal was carried out using a market approach that reflects observed prices for recent IFRS 13.93(g) market transactions for similar properties and incorporates adjustments for factors specific IAS 16.77(a) to the land in question, including plot size, location, encumbrances and current use. AS 16.77(b) In 2013, a negative adjustment of 7.5% was incorporated for these factors. The land was revalued on 23 November 2013. The land was previously revalued in November 2011.

IFRS 13.93(h) The significant unobservable input is the adjustment for factors specific to the land in question. The extent and direction of this adjustment depends on the number and characteristics of the observable market transactions in similar properties that are used as the starting point for valuation. Although this input is a subjective judgement, management considers that the overall valuation would not be materially affected by reasonably possible alternative assumptions.

Land with a fair value of CU 730,000, recognised upon the acquisition of Goodtech in IFRS 13.93(d) March 2013 (see Note 5.1), was not revalued at the reporting date. Management determined that the effect of changes in fair values between the acquisition and reporting date is immaterial.

Office buildings in Euroland and the US (Level 3)

IFRS 13.93(d) The fair values of the office buildings are estimated using an income approach which capitalises the estimated rental income stream, net of projected operating costs, using a discount rate derived from market yields implied by recent transactions in similar properties. When actual rent differs materially from the estimated rents, adjustments has been made to the estimated rental value. The estimated rental stream takes into account current occupancy level, estimates of future vacancy levels, the terms of in-place leases and expectations for rentals from future leases over the remaining economic life of the buildings. The office buildings are revalued annually on 31 December.

The most significant inputs, all of which are unobservable, are the estimated rental value, IFRS 13.93(h) assumptions about vacancy levels and the discount rate. The estimated fair value increases if the estimated rental increases, vacancy levels decline or if discount rate (market yields) decline. The overall valuations are sensitive to all three assumptions. Management considers the range of reasonably possible alternative assumptions is greatest for rental values and vacancy levels and that there is also an interrelationship between these inputs. The inputs used in the valuations at 31 December 2013 were:

| | Euroland | US |
|------------------------------|------------|------------|
| Rental value | CU 108/sqm | USD 65/sqm |
| Vacancy levels | 9% | 11% |
| Discount rate (market yield) | 4.4% | 3.7% |

IFRS 13.93(d) An investment property with a fair value of CU 75,000, recognised upon the acquisition of Goodtech (see Note 5.1) in March 2013, was not revalued at the reporting date. Management determined that the effect of changes in fair values between the acquisition and reporting date is

> The reconciliation of the carrying amounts of non-financial assets classified within Level 3 is as follows:

| | PP&E | Investment | |
|--|----------------|------------|--------|
| | | properties | |
| | Land held | Euroland | US |
| | for production | | |
| | CU'000 | CU'000 | CU'000 |
| IFRS 13.93(e) Balance at 1 January 2013 | 7,697 | 4,366 | 7,911 |
| IFRS 13.93(e)(i) Gains recognised in profit or loss: | | | |
| increase in fair value of investment property | _ | 186 | 124 |
| IFRS 13.93(e)(ii) Gains recognised in other comprehensive income: | | | |
| revaluation of land | 303 | - | - |
| exchange differences on translating foreign operations | (21) | - | - |
| IFRS 13.93(e)(iii) Acquired in business combination | 730 | 75 | - |
| Balance at 31 December 2013 | 8,709 | 4,627 | 8,035 |
| IFRS 13.93(f) Total amount included in profit or loss for unrealised gains on Level 3 asso | ets – | 186 | 124 |

34. Capital management policies and procedures

The Group's capital management objectives are:

- to ensure the Group's ability to continue as a going concern
- to provide an adequate return to shareholders

by pricing products and services commensurately with the level of risk.

IAS 1.135(a)(i) The Group monitors capital on the basis of the carrying amount of equity plus its subordinated loan, less cash and cash equivalents as presented on the face of the statement of financial position and cash flow hedges recognised in other comprehensive income.

The Group's goal in capital management is to maintain a capital-to-overall financing ratio IAS 1.135(a)(ii) of 1:6 to 1:4. This is in line with the Group's covenants resulting included in the terms of the subordinated loan from its main shareholder advanced in 2010 (see Note 14.6).

IAS 1.135(a)(iii) Management assesses the Group's capital requirements in order to maintain an efficient overall financing structure while avoiding excessive leverage. This takes into account the subordination levels of the Group's various classes of debt. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

The amounts managed as capital by the Group for the reporting periods under review are summarised as follows:

IAS 1.135(b)

| | 2013 | 2012 |
|------------------------------------|----------|------------|
| | | (Restated) |
| | CU'000 | CU'000 |
| Total equity | 88,242 | 54,009 |
| Subordinated loan | 5,000 | 5,000 |
| Cash flow hedges | (469) | 160 |
| Cash and cash equivalents | (34,729) | (11,197) |
| Capital | 58,044 | 47,972 |
| Total equity | 88,242 | 54,009 |
| Borrowings | 25,815 | 24,644 |
| Overall financing | 114,057 | 78,653 |
| Capital-to-overall financing ratio | 0.51 | 0.61 |

(AS 1.135(d) The Group has honoured its covenant obligations, including maintaining capital ratios, since the subordinated loan was taken out in 2010. The ratio-reduction during 2013 is primarily a result of financing the acquisition of Goodtech (see Note 5.1).

35. Post-reporting date events

No adjusting or significant non-adjusting events have occurred between the 31 December reporting date and the date of authorisation.

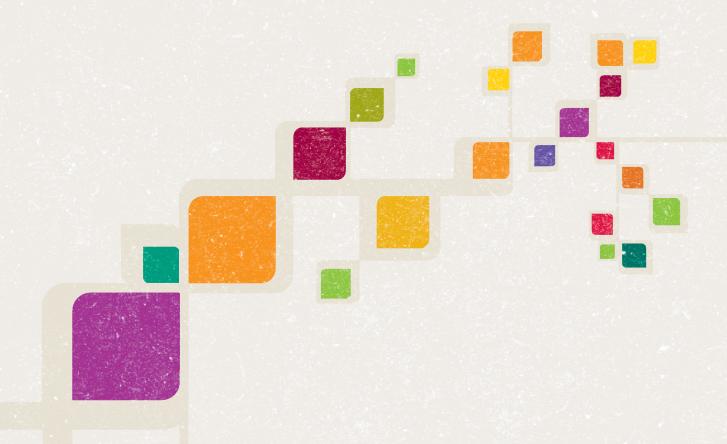
36. Authorisation of financial statements

IAS 10.17 The consolidated financial statements for the year ended 31 December 2013 (including comparatives) were approved by the board of directors on 8 March 2014.

| C Executive | C Finance |
|------------------|------------------|
| (Board member 1) | (Board member 2) |

Appendices

Illustrative Corporation Group 31 December 2013



Appendix A: Organising the statement of profit or loss by function of expenses

IAS 1.99 IAS 1.99 allows a statement of profit or loss format analysing expenses using a classification based on either the nature of expenses (NOE) or based on the function of expenses (FOE) within the entity. This depends on management's assessment of which format provides information that is reliable and more relevant.

> The NOE format is illustrated in the main body of the Example financial statements. The FOE format is illustrated in this appendix. This appendix presents a separate statement of profit or loss, ie other comprehensive income is presented in a separate statement of comprehensive income (see the main body of the Example financial statements).

> If the entity presents a single statement of comprehensive income (see Appendix B), the FOE format included in this appendix may replace the NOE format presented in in Appendix B.

The FOE or NOE formats do not affect the presentation requirements for other comprehensive income. Only the statement of profit or loss is affected.

Presenting the statement of profit or loss in the FOE format requires additional considerations:

- additional disclosures of the nature of certain expenses are required, including employee benefit expenses and depreciation, amortisation and impairment of non-financial assets
- the disclosures of the specific line items in the statement of profit or loss where certain transactions or amounts are recognised (for example, see Note 9, Note 10 and Note 21 of the Example financial statements) should reflect the actual line items presented in the FOE statement of profit or loss.

In addition, when an entity includes the analysis of profit or loss from a discontinued operation in the notes to the financial statements (see Note 19), such information should be presented in the same format as the main statement of profit or loss. This will facilitate a better understanding of the financial effects of the discontinued operations.

IAS 1.104

Consolidated statement of profit or loss

| | | The Park Land Control | | |
|------------------|---|-----------------------|-----------|------------|
| IAS 1.51(c) | | Notes | 2013 | 2012 |
| 140 1 51/1 -) | | | OLUO O | (Restated) |
| IAS 1.51(d-e) | D | 0 | CU'000 | CU'000 |
| IAS 1.82(a) | Revenue | 8 | 205,793 | 191,228 |
| IAS 1.85 | Costs of sales | | (109,342) | (103,292) |
| IAS 1.85 | Gross profit | | 96,451 | 87,936 |
| IAS 1.85 | Other income | | 427 | 641 |
| IAS 1.85 | Distribution costs | | (12,213) | (11,473) |
| IAS 1.85 | Administrative expenses | | (48,853) | (45,894) |
| IAS 1.85 | Research and development costs | | (1,690) | (1,015) |
| IAS 1.85 | Change in fair value of investment property | 13 | 310 | 175 |
| IAS 1.85 | Other expenses | | (12,878) | (11,276) |
| | Operating profit | | 21,554 | 19,094 |
| IAS 1.82(c) | Share of profit from equity accounted investments | 7 | 391 | 141 |
| IAS 1.82(b) | Finance costs | 25 | (1,490) | (1,876) |
| IAS 1.85 | Finance income | 25 | 994 | 793 |
| IAS 1.85 | Other financial items | 26 | 943 | 1,182 |
| | Profit before tax | | 22,392 | 19,334 |
| IAS 1.82(d) | Tax expense | 27 | (6,910) | (5,763) |
| | Profit for the year from continuing operations | | 15,482 | 13,571 |
| IAS 1.82(ea) | Loss for the year from discontinued operations | 19 | (9) | (325) |
| IAS 1.81A(a) | Profit for the year | | 15,473 | 13,246 |
| | Profit for the year attributable to: | | | |
| IAS 1.81B(a)(i) | Non-controlling interest | | 121 | 116 |
| IAS 1.81B(a)(ii) | Owners of the parent | | 15,352 | 13,130 |
| | | | 15,473 | 13,246 |

| | | CU | CU |
|------------|---|--------|--------|
| | Earnings per share | 28 | |
| IAS 33.67A | Basic earnings per share | | |
| IAS 33.66 | Earnings from continuing operations | 1.22 | 1.14 |
| IAS 33.68A | Loss from discontinued operations | (0.00) | (0.03) |
| IAS 33.66 | Total | 1.22 | 1.11 |
| IAS 33.67A | Diluted earnings per share | | |
| IAS 33.66 | Earnings from continuing operations | 1.22 | 1.14 |
| IAS 33.68A | Loss from discontinued operations | (0.00) | (0.03) |
| IAS 33.66 | Total | 1.22 | 1.11 |

Appendix B: Statement of comprehensive income presented in single statement

The main body in these Example financial statements presents the statement of comprehensive income in two statements (see guidance note to the consolidated statement of profit or loss). In this appendix, the alternative of presenting a single statement of comprehensive income is presented (using the NOE format).

Disclosure requirements, however, remain unchanged (see guidance note to the consolidated statement of comprehensive income).

In general, notes to the financial statements will need to be tailored so that they refer to the statement of comprehensive income and not the statement of profit or loss, where appropriate. For example tailoring is necessary to reflect that discontinued operations are shown as a separate line item in the statement of comprehensive income (see Note 4.10). However, it should be noted that the term profit or loss continues to apply.

The illustrative single statement of comprehensive income is shown below.

Consolidated statement of comprehensive income

| IAS 1.51(c) | | Notes | 2013 | 2012 |
|---------------|---|-------|-----------|------------|
| | | | | (Restated) |
| IAS 1.51(d-e) | | | CU'000 | CU'000 |
| IAS 1.82(a) | Revenue | 8 | 205,793 | 191,228 |
| IAS 1.85 | Other income | | 427 | 641 |
| IAS 1.85 | Changes in inventories | | (7,923) | (5,623) |
| IAS 1.85 | Costs of material | | (42,434) | (40,485) |
| IAS 1.85 | Employee benefits expense | 21 | (113,809) | (109,515) |
| IAS 1.85 | Change in fair value of investment property | 13 | 310 | 175 |
| IAS 1.85 | Depreciation, amortisation and impairment of non-financial assets | | (7,932) | (6,051) |
| IAS 1.85 | Other expenses | | (12,878) | (11,276) |
| | Operating profit | | 21,554 | 19,094 |
| IAS 1.82(c) | Share of profit from equity accounted investments | 7 | 391 | 141 |
| IAS 1.82(b) | Finance costs | 25 | (1,490) | (1,876) |
| IAS 1.85 | Finance income | 25 | 994 | 793 |
| IAS 1.85 | Other financial items | 26 | 943 | 1,182 |
| | Profit before tax | | 22,392 | 19,334 |
| IAS 1.82(d) | Tax expense | 27 | (6,910) | (5,763) |
| | Profit for the year from continuing operations | | 15,482 | 13,571 |
| IAS 1.82(ea) | Loss for the year from discontinued operations | 19 | (9) | (325) |
| IAS 1.81A(a) | Profit for the year | | 15,473 | 13,246 |

| | Outer comprehensive income. | | | | |
|------------------|---|----|---------|---------|---|
| IAS 1.82A(a) | Items that will not be reclassified subsequently to profit or loss | | | | |
| IAS 16.77(f) | Revaluation of land | 11 | 303 | - | |
| IAS 19.120(c) | Remeasurement of net defined benefit liability | 21 | 3,830 | (3,541) | |
| IAS 1.90/91(I | o) Income tax relating to items not reclassified | 15 | (1,240) | 1,062 | |
| IAS 1.82A(b) | Items that will be reclassified subsequently to profit or loss | | | | |
| | Cash flow hedging | 14 | | | |
| IFRS 7.23(c-c | d) – current year gains | | 367 | (47) | |
| IAS 1.92 | – reclassification to profit or loss | | 260 | (425) | |
| | Available-for-sale financial assets | 14 | | | |
| IFRS 7.20(a)(ii) | - current year gains (losses) | | 113 | 35 | |
| IAS 1.92 | – reclassification to profit or loss | | (50) | _ | |
| IAS 21.52(b) | Exchange differences on translating foreign operations | | (664) | (341) | |
| IAS 1.82A | Share of other comprehensive income of equity accounted investments | 7 | 5 | = | |
| IAS 1.92 | - reclassification to profit or loss | | (3) | _ | |
| IAS 1.90/91(I | o) Income tax relating to items that will be reclassified | 15 | 176 | 95 | |
| IAS 1.81A | Other comprehensive income for the year, net of tax | | 3,097 | (3,162) | - |
| IAS 1.81A | Total comprehensive income for the year | | 18,570 | 10,084 | - |
| | Profit for the year attributable to: | | | | Ī |
| IAS 1.81B(a)(| i) Non-controlling interest | | 121 | 116 | |
| IAS 1.81B(a)(| ii) Owners of the parent | | 15,352 | 13,130 | |
| | | | 15,473 | 13,246 | |
| | Total comprehensive income attributable to: | | | | |
| IAS 1.81B(b)(| i) Non-controlling interest | | 121 | 116 | |
| IAS 1.81B(b)(| ii) Owners of the parent | | 18,449 | 9,968 | |
| | | | 18,570 | 10,084 | |
| | | | | | |
| | | | CU | CU | |
| | Earnings per share | 28 | | | |
| IAS 33.67A | Basic earnings per share | | | | |
| IAS 33.66 | – Earnings from continuing operations | | 1.22 | 1.14 | |
| IAS 33.68A | - Loss from discontinued operations | | (0.00) | (0.03) | |
| IAS 33.66 | Total | | 1.22 | 1.11 | |
| IAS 33.67A | Diluted earnings per share | | | | |
| IAS 33.66 | – Earnings from continuing operations | | 1.22 | 1.14 | |
| IAS 33.68A | Loss from discontinued operations | | (0.00) | (0.03) | |
| IAS 33.66 | Total | | 1.22 | 1.11 | |
| | | | | | Ī |

Other comprehensive income:



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